Naples Marco Island Everglades CVB Task Report

Detailed Staff Reports 11 1 of 30

Created - Between 9/18/2014 - 10/20/2014

Task Assig		Took Time	Otatua	Dua Data	Olegad Date	Olacad by Haan
Create Date	Account Name Contact Name	Task Type	Status	Due Date	Closed Date	Closed by User
9/18/2014	Debi's Activity Tracking Account	Trade show preparations	Open	9/18/2014		
	Debi DeBenedetto					
	Book portland flight for Interact show					
9/18/2014	Debi's Activity Tracking Account	Assist Meeting planner -sales kit email photos or video	Closed	9/18/2014	9/18/2014	Debi DeBenedetto
	Debi DeBenedetto					
	Fam and site assist planner HPN and I	Fam Derrick				
9/18/2014	Debi's Activity Tracking Account Debi DeBenedetto	Trade show preparations	Closed	9/18/2014	9/18/2014	Debi DeBenedetto
	Made travel arangements with Go for I	MEX and Meeting Focus airpon	transfers			
9/18/2014	Debi's Activity Tracking Account	Trade show preparations	Closed	9/18/2014	9/18/2014	Debi DeBenedetto
	Debi DeBenedetto					
	Meeting focus print appoitments, IMEX	appointments too.				
9/18/2014	Debi's Activity Tracking Account	Attend Meeting / Show / Conference	Closed	9/18/2014	9/18/2014	Debi DeBenedetto
	Debi DeBenedetto					
	attended CMITE show with planner app	pointments and follow up 4 days	3 nights.			
9/18/2014	Debi's Activity Tracking Account Debi DeBenedetto	TDC Meeting / reports	Closed	9/18/2014	9/18/2014	Debi DeBenedetto
	TDC report complete today.					
10/8/2014	Debi's Activity Tracking Account Debi DeBenedetto	CVB Project	Closed	10/1/2014	10/1/2014	Debi DeBenedetto
	concepted design for CVB slaes post of	ard of services and CVB giveav	vay idea. Share	with agency to pr	roduce.	
10/8/2014	Debi's Activity Tracking Account	Emergency	Closed	10/8/2014	10/5/2014	Debi DeBenedetto
	Priceless Memories Fam Oct 2-5 escol	rted. We will book business from	n this Fam and g	got several Rfp's.	Completed success!	
10/8/2014	Debi's Activity Tracking Account Debi DeBenedetto	Communicate-Partner	Closed	10/8/2014	10/6/2014	Debi DeBenedetto
	memo out to partners re address and le	ogo change				
10/8/2014	Debi's Activity Tracking Account	Communicate-Agency	Closed	10/8/2014	10/7/2014	Debi DeBenedetto
	review agency recommendations for gr prepare for conference call Thursday.	roup media and wedding buy - r	eview sales plar	n needs, write up	notes, put sales plan	book together and
10/8/2014	Debi's Activity Tracking Account Debi DeBenedetto	Communicate-Staff	Closed	10/8/2014	10/7/2014	Debi DeBenedetto
	staff meeting and follow up					
10/8/2014	Debi's Activity Tracking Account	Registration - Conference/Trade shows	Closed	10/8/2014	10/7/2014	Debi DeBenedetto
	Debi DeBenedetto					
	hours on prep for IMEX, Meetings Focu appoinmtnes and etc complete to trave		IEX, Portland E	venteract shows a	all travel and prep, sh	ip and reservations,

^{*} Task is assigned to multiple people

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			October 27, 20 ²				
Task Assig	ned User: Debi DeBenedetto			Detailed Staff Reports			
Create Date	Account Name Contact Name	Task Type	Status	Due Date	Cl2set Bete	Closed by User	
0/8/2014	Debi's Activity Tracking Account Debi DeBenedetto	CVB Project	Closed	10/8/2014	10/8/2014	Debi DeBenedetto	
	revised power point presentation and s	hared - new photos and outline	for Meetings pro	esentations			
0/8/2014	Debi's Activity Tracking Account	Meeting - general -staff - any	Closed	10/8/2014	10/8/2014	Debi DeBenedetto	
	Debi DeBenedetto						
	Meeting with Key West Express - brain	sotrm Tues Wed summer cruise	e cross promotic	ons. type up notes	and share contact	info 3 hours	
0/8/2014	Debi's Activity Tracking Account Debi DeBenedetto	Communicate-Partner	Closed	10/8/2014	10/8/2014	Debi DeBenedetto	
	revised 2015 Rfp enhancement policy a	again. Finals and approved and	d sent to partners	s DOS and sales p	people for use.		
0/8/2014	Debi's Activity Tracking Account	Attend Meeting / Show / Conference	Closed	10/8/2014	10/9/2014	Debi DeBenedetto	
	Debi DeBenedetto						
	follow up emails sent to planners post s	show. Leads out to hotels					
0/8/2014	Debi's Activity Tracking Account	Registration - Conference/Trade shows	Closed	10/17/2014	10/17/2014	Debi DeBenedetto	
	Debi DeBenedetto						
	Attend IMEX Oct. 13-17 show in las Ve	gas					
0/20/2014	Debi's Activity Tracking Account	Attend Meeting / Show / Conference	Closed	10/20/2014	10/20/2014	Debi DeBenedetto	
	Debi DeBenedetto						
	Attended IMEX Mon - Friday Oct. 13-12 possible 13 more plus 2 sites assis req					rfps plus requests and	
10/20/2014	Debi's Activity Tracking Account Debi DeBenedetto	TDC Meeting / reports	Closed		10/20/2014	Debi DeBenedetto	
	Complete TDC report						
0/8/2014	Florida Farm Bureau Federation	Event Note	Closed	10/8/2014	10/8/2014	Debi DeBenedetto	
	An update note was created today.						
0/8/2014	Florida Farm Bureau Federation	General Note	Closed	10/8/2014	10/8/2014	Debi DeBenedetto	
	The status changed on this event today	<i>/</i> .					
/18/2014	Hospitality Performance Network	Event Note	Closed	9/18/2014	9/18/2014	Debi DeBenedetto	
	An update note was created today.						
0/6/2014	Meridian Enterprises	Assisted Mtg Planner	Open	11/6/2014			
	Michael Farmer 314-592-3137 mike@meridinet.com	3 - 1	•				
	From: Farmer Mike						

From: Farmer, Mike

Sent: 10/6/2014 10:02:31 AM To: DeBenedettoDebi

Subject: RE: CMITE Naples Marco Island follow up

Debi,

Thanks for the follow up. It was a pleasure meeting you as well and I look forward to working with you on bringing a client to Naples. Unfortunately the 1st group I was referencing has decided to go west for 2015 to Ojai, CA. The second group is still considering destinations presented for their 2016 event, one of which is indeed Naples. I expect to receive some direction in the next week or so and will keep my fingers crossed for you.

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October 27, 2014

Task Assigned User: Debi DeBenedetto

Detailed Staff Reports 11

Create Date Account Name
Contact Name

Task Type

Status

Due Date

Closed Bete

Closed by User

Please feel free to stay in touch and reminding me of the warm virtues of Naples!

Mike

From: DeBenedettoDebi [mailto:DebiDeBenedetto@colliergov.net]

Sent: Tuesday, September 30, 2014 3:07 PM

To: Farmer, Mike

Subject: CMITE Naples Marco Island follow up

Hello Michael,

It was so nice to meet you at CMITE in the Bahamas at the Cove. CMITE did a super job and impressed us all with F&B and nice events and overall luxurious meetings. It was such a fun group of people too.

I appreciate your interest in Naples, Marco Island & the Everglades. I have attached some info for you on airport flights and an updated meetings guide flyer. I have also added you to the Fam and newsletter list.

Let me know if we can bid your groups that come to mind for Florida. You mentioned two groups for spring 2015 and a 2016 group for me to ask for the Rfp. We've got the great weather and perfect destination with great golf, beaches, boating, fishing, dolphin watching, spas and anything outdoors for teams and learning new experiences. We have unique offsites like private island excursions, NGALA Wildlife preserve, Zoo, Botanical Gardens, Auto museum and Nature Conservancy along with private yachts for large and small groups and 4 & 5 diamond rated Resorts and boutique hotels.

When you source your Rfp's I can assist so be sure to include me in the Cvent lead. I hope we see each other at future shows. I'm going to put you on the Florida Encounter invitation list.

Best Regards,

Debi

Debi DeBenedetto, CHA

Tourism & Group Sales Manager

Naples Marco Island Everglades CVB

2660 N. Horseshoe Dr. Suite 105

Naples, FI 34104

HYPERLINK "mailto:debide@colliergov.net"debide@colliergov.net

office 239-252-2379

Cell- 239-734-0295

Voted best Golf destination in North America 2014 IAGTO

HYPERLINK "http://www.paradisecoast.com/"www.ParadiseCoast.com/Meetings

TCH_2014_LOGO

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^{*} Task is assigned to multiple people

October 27, 2014

Detailed Staff Reports 11 Task Assigned User: Debi DeBenedetto Clased Bete Create **Account Name** Task Type Status Due Date Closed by User Date **Contact Name** Under Florida Law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by telephone or in writing. 9/18/2014 9/18/2014 9/18/2014 Debi DeBenedetto Successful Meetings Magazine Closed **Event Note** An update note was created today. 9/29/2014 Victoria Weaver Consulting Assist Meeting planner Closed 9/29/2014 9/29/2014 Debi DeBenedetto -sales kit email photos or video Victoria Weaver 386-585-4740 victoria@victoriaweaver.com

newsletter lead assisted Rfp advice and destination info sent. Naples Grande fit

Total Tasks: 25

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Naples Marco Island Everglades CVB Task Report

Created Between 9/18/2014 - 10/15/2014

Assigned S	Sales Rep: Claudia	Jonsson					
Create	Account Name	Contact Name	Task Type	Due Date	Created By	Status	Closed
9/18/2014	Claudia Tasks		German Office - assist info or PR	9/18/2014	Claudia Jonsson	Closed	9/18/2014
From:	JonssonClaudia						
	Claudia Tasks		Admin - Process P-Card	9/18/2014	Claudia Jonsson	Closed	9/18/2014
	JonssonClaudia			0/10/0014	Olavedia Janaaan	01	0/10/0014
	Claudia Tasks		Fam Arrangements -planned - itinerary	9/18/2014	Claudia Jonsson	Closed	9/18/2014
	JonssonClaudia				<u>.</u>		
9/18/2014	Claudia Tasks		Assisted Travel Agent	9/18/2014	Claudia Jonsson	Closed	9/18/2014
-	JonssonClaudia						
9/18/2014			Assisted Tour Operator	9/18/2014	Claudia Jonsson	Closed	9/18/2014
	JonssonClaudia			0//0/00//	.		0/10/001
9/18/2014	Claudia Tasks		Attend Meeting / Show / Conference	9/18/2014	Claudia Jonsson	Closed	9/18/2014
From:	JonssonClaudia						
9/25/2014	Claudia Tasks JonssonClaudia		Advertising Task	9/25/2014	Claudia Jonsson	Closed	9/25/2014
9/25/2014			Fam Arrangements	0/25/2014	Claudia Jonsson	Closed	9/25/2014
			-planned - itinerary	3/23/2014	Claudia Jolissoli	Closed	3/23/2014
_	JonssonClaudia		0	0/05/0014	Olavedia Janaaan	01	0/05/001/
9/25/2014	Claudia Tasks		Communicate- Advertising	9/25/2014	Claudia Jonsson	Closed	9/25/2014
	JonssonClaudia						
9/25/2014	Claudia Tasks		Fam Arrangements -planned - itinerary	9/25/2014	Claudia Jonsson	Closed	9/25/2014
	Michelle Poyet			0/05/0014	Olavedia Janaaan	01	0/05/001/
9/25/2014			Fam Arrangements -planned - itinerary	9/25/2014	Claudia Jonsson	Closed	9/25/2014
	JonssonClaudia						
9/25/2014	Claudia Tasks		Assisted Mtg Planner	9/25/2014	Claudia Jonsson	Closed	9/25/2014
	Richard Miseyko						
	Claudia Tasks Michelle Kallas		Followup Call	9/25/2014	Claudia Jonsson	Closed	9/25/2014
	Claudia Tasks		Followup Call	9/25/2014	Claudia Jonsson	Closed	9/25/2014
From:	JonssonClaudia						
	Claudia Tasks		Followup Call	9/25/2014	Claudia Jonsson	Closed	9/25/2014
	JonssonClaudia		Communicate	0/26/2014	Claudia Jonsson	Closed	0/26/2014
	Claudia Tasks		Communicate- Partner	9/20/2014	Ciauuia Jonsson	Closed	9/26/2014
	JonssonClaudia		_				
9/29/2014	Claudia Tasks		Fam Arrangements -planned - itinerary	9/29/2014	Claudia Jonsson	Closed	9/29/2014

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Assigned S	Sales Rep: Claudia J	onsson			6 of 30)	
Create	Account Name	Contact Name	Task Type	Due Date	Created By	Status	Closed
From:	JonssonClaudia		* **				
	Claudia Tasks		RFP follow up	9/29/2014	Claudia Jonsson	Closed	9/29/2014
-	JonssonClaudia			0.00.00.4.4		<u> </u>	0.000.000.4.4
9/30/2014	Claudia Tasks		Fam Arrangements -planned - itinerary	9/30/2014	Claudia Jonsson	Closed	9/30/2014
	Clarisse Ballocco / Compto	oir					
	Claudia Tasks		Communicate- Partner	9/30/2014	Claudia Jonsson	Closed	9/30/2014
	JonssonClaudia		Гана Аннан на на на на	0/20/2014	Claudia Janasan	Classid	0/20/2014
	Claudia Tasks		Fam Arrangements -planned - itinerary	9/30/2014	Claudia Jonsson	Closed	9/30/2014
	JonssonClaudia						
	Claudia Tasks		Fam Arrangements -planned - itinerary	9/30/2014	Claudia Jonsson	Closed	9/30/2014
	JonssonClaudia		•	0/00/004 4	01 1: 1		0/00/0044
	Claudia Tasks		Communicate- Partner	9/30/2014	Claudia Jonsson	Closed	9/30/2014
	JonssonClaudia Claudia Tasks		Fam Arrangamenta	10/1/2014	Claudia langgan	Closed	10/1/2014
			Fam Arrangements -planned - itinerary	10/1/2014	Claudia Jonsson	Closed	10/1/2014
	Clarisse Ballocco / Compto	oir	2	40/4/0044	01 1: 1	01 1	10/1/0011
10/1/2014	Claudia Tasks		Communicate- Partner	10/1/2014	Claudia Jonsson	Closed	10/1/2014
	Cathy Christopher						
	Claudia Tasks		Fam Arrangements -planned - itinerary	10/1/2014	Claudia Jonsson	Closed	10/1/2014
	JonssonClaudia			101010011	~		10/0/0014
	Claudia Tasks		Communicate- Partner	10/2/2014	Claudia Jonsson	Closed	10/2/2014
	Shigley, Jada						
10/2/2014	Claudia Tasks		Communicate- Partner	10/2/2014	Claudia Jonsson	Closed	10/2/2014
	JonssonClaudia						
10/2/2014			Communicate- Partner	10/2/2014	Claudia Jonsson	Closed	10/2/2014
	JonssonClaudia						
	Claudia Tasks		Communicate- Agency	10/2/2014	Claudia Jonsson	Closed	10/2/2014
	Nicole Delaney						
10/2/2014	Claudia Tasks		Registration - Conference/Trade shows	10/2/2014	Claudia Jonsson	Closed	10/2/2014
From:	PirreMichelle						
	Claudia Tasks Nicole Delaney		Advertising Task	10/2/2014	Claudia Jonsson	Closed	10/2/2014
	Claudia Tasks		Communicate- Partner	10/3/2014	Claudia Jonsson	Closed	10/3/2014
From:	JonssonClaudia						
10/6/2014			Fam Arrangements -planned - itinerary	10/6/2014	Claudia Jonsson	Closed	10/6/2014
From	JonssonClaudia						
. 10111.	Jiddin						

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Assigned Sales Rep: Claudia Jonsson			7 of 30				
_	-					_	
Create	Account Name	Contact Name	Task Type		Created By	Status	Closed
10/6/2014	Claudia Tasks		Registration - Conference/Trade shows	10/6/2014	Claudia Jonsson	Closed	10/6/2014
From:	JonssonClaudia						
10/6/2014			Registration - Conference/Trade shows	10/6/2014	Claudia Jonsson	Closed	10/6/2014
	Ashley Abney		0	10/7/0014	Olavedia Janaaaa	01	10/7/2014
10///2014	Claudia Tasks		Communicate- Partner	10///2014	Claudia Jonsson	Closed	10/7/2014
From:	JonssonClaudia						
	Claudia Tasks		Communicate- Agency	10/7/2014	Claudia Jonsson	Closed	10/7/2014
	JonssonClaudia						
10/7/2014	Claudia Tasks		Trade show preparations	10/7/2014	Claudia Jonsson	Closed	10/7/2014
	JonssonClaudia						
10/7/2014	Claudia Tasks		Sales - Sales Mission	10/7/2014	Claudia Jonsson	Closed	10/7/2014
From:	JonssonClaudia						
10/7/2014	Claudia Tasks		Trade show preparations	10/7/2014	Claudia Jonsson	Closed	10/7/2014
From:	Charles Wright						
10/8/2014	Claudia Tasks		Sales - Sales Mission	10/8/2014	Claudia Jonsson	Closed	10/8/2014
From:	JonssonClaudia						
10/8/2014	Claudia Tasks		Communicate- Partner	10/8/2014	Claudia Jonsson	Closed	10/8/2014
From:	JonssonClaudia						
10/8/2014			Communicate- Partner	10/8/2014	Claudia Jonsson	Closed	10/8/2014
	JonssonClaudia						
	Claudia Tasks		Communicate- Agency	10/8/2014	Claudia Jonsson	Closed	10/8/2014
	JonssonClaudia			10/0/0011	2 1 11 1	<u> </u>	101010011
10/8/2014			Trade show preparations	10/8/2014	Claudia Jonsson	Closed	10/8/2014
	JonssonClaudia						
10/8/2014	Claudia Tasks		Communicate- Agency	10/8/2014	Claudia Jonsson	Closed	10/8/2014
	JonssonClaudia						
10/8/2014	Claudia Tasks		Communicate- Partner	10/8/2014	Claudia Jonsson	Closed	10/8/2014
-	JonssonClaudia						
10/9/2014	Claudia Tasks		Communicate- Partner	10/9/2014	Claudia Jonsson	Closed	10/9/2014
	JonssonClaudia						
10/9/2014			Fam Arrangements -planned - itinerary	10/9/2014	Claudia Jonsson	Closed	10/9/2014
	JonssonClaudia						
10/9/2014	Claudia Tasks		Trade show preparations	10/9/2014	Claudia Jonsson	Closed	10/9/2014

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Assigned Sales Rep: Claudia Jonsson				8 of 30			
Create	Account Name	Contact Name	Task Type	Due Date	Created By	Status	Closed
From:	JonssonClaudia						
10/15/2014	Claudia Tasks		Communicate- Advertising	10/15/201 4	Claudia Jonsson	Closed	10/15/2014
From:	Patoka Cote						
10/15/2014	Claudia Tasks		Trade show preparations	10/15/201 4	Claudia Jonsson	Closed	10/15/2014
From:	The Boston Globe Trave	l Show					
10/15/2014	Claudia Tasks		Communicate-Other CVB	10/15/201 4	Claudia Jonsson	Closed	10/15/2014
From:	JonssonClaudia						
10/15/2014	Claudia Tasks		Email	10/15/201 4	Claudia Jonsson	Closed	10/15/2014
From:	JonssonClaudia						
10/15/2014	Claudia Tasks		Trade show preparations	10/15/201 4	Claudia Jonsson	Closed	10/15/2014
From:	JonssonClaudia						
10/15/2014	Claudia Tasks		FAM hosted	10/15/201 4	Claudia Jonsson	Closed	10/15/2014
From:	JonssonClaudia						
10/15/2014	Claudia Tasks		Advertising Task	10/15/201 4	Claudia Jonsson	Closed	10/15/2014
From:	JonssonClaudia						
					Total Tasks:		58

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MEDIA SUBMISSION	NS .		
Media Outlet	Info Submitted	Resulting Story Title & Link to Online Version	Publication Date
Collier County Bi-Monthly To	ourism Column		
The News-Press	Column	Getting the word out, all the way to South America	9/4/14
The News-Press	Column	Renovations and new building key to driving new business	10/2/14
The News-Press	Column	Halloween events; Franklin Templeton Shootout news	10/16/2014
Business of Tourism, CVB Ne			
Naples Daily News	JW quote on how VISIT FLORIDA budget increase benefits CVB	Group rallies to oppose medical maijuana plan	9/5/14
Naples Daily News	YTD report on record tourism	Collier's tourist tax revenue jumps 16 percent	9/6/14
The News-Press	CVB shared info	Lee, Collier score record bed tax collections for July	9/13/14
Naples Daily News		Naples City Council considers a pre-emptive pot ban ahead of Amendment 2 vote	9/16/14
The News-Press		Will medical marijuana draw more snowbirds?	9/16/14
Naples Daily News		Bids reviewed fo Collier sand haul, trucks to go through south Lee again	9/16/14
WTSP 10 News Tampa		Naples council to consider banning medical marijuana	9/16/14
Sunshine Matters	VisitFlorida	2014 FL Tourism Industry Awards Announced	9/23/14
Gulfshore Business Daily	CVB press release	Collier Tourism Team Wins Flagler Awards	9/25/14
The News-Press	CVB press release	Step Aside Oscar: It's SWFL tourism's Henry time	9/23/14
Naples Daily News			
Naples Chamber	JoNell from CVB to present on tourism economic impact's effect in Collier	LCF Alumni Association hosts behind the scenes program at Naples Zoo	

Naples Chamber	CVB press release	Coliler tourism team honored at Flagler Awards	9/24/14
	JoNell from CVB presented on		
Naples Daily News	tourism economic impact's	Naples Zoo touted for growing economic impact	10/10/14
	effect in Collier		
DESTINATION FEATUR	E		
Media Outlet	Info Submitted	Resulting Story Title & Link to Online Version	Publication Date
Local, Regional			
North Port magazine	Role and details of FL Society for Ethical Ecotourism	Traveling With a Purpose - Conserving, Maintaining and Understanding Eco-Friendly Travels (Pages 26-30)	9/1/14
National			
Jay Clarke - NY newspaper, freelance	Story on 4 Florida islands including Marco Island for a NY newspaper		
Smart Meetings, Steve Winston	Story on cultural locations for meeting & conference activities		
Southern Lady	Marco Island girls getaway feature for Jan/Feb 15 isue		1/1/15
USA Today, Sarah Sekula	Gulf Coast Everglades information for USA Today		
VisitFlorida.com, Rochelle Lucas	Collier's artificial reef project- JNM interview on benefits for tourism		
Robin Draper, Authentic Florida	Authentic seafood restaurants		

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Details

Upcoming travel agent and press visits, cultural tie with Brazil at Naples Botanical Garden

News on what's new with hotels, attractions, restaurants

CVB sponsors Family Golf Clinic

JW quote on how VISIT FLORIDA budget increase benefits CVB

YTD report on record tourism

CVB shared info

VisitFlorida

CVB press release

CVB press release

JoNell from CVB to present on tourism economic impact's effect in Collier

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CVB press release

Info on how economic impact from tourism ripples through Collier

Details

FL SEE's importance to developing ecotourism products, choices

Customized response, estensive details on Marco Island hotels, restaurants, etc.

Customized response with size, capacity of cultural locations for meetings/events

Seeking editorial contact to provide updated info

Provided requested info; working with her on an upcoming visit

Provided recommendations for 'real Florida seafood' restaurants in Naples area

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Naples, Marco Island, Everglades CVB Call Summary by Toll Free Number

Toll Free Number	# of Calls	<u>Minutes</u>
800-2ESCAPE (800-237-2273)	4	17.78
PR-Editorial (800-688-3600)	10	35.58
Film Commission (800-349-5770)	0	0.00
International (239-225-1013)	7	15.95
Storm Information (800-785-8252)	0	0.00
Meeting Planner (800-830-1760)	0	0.00
Naples #1 (800-455-2604)	0	0.00
Travel Agent (888-409-1403)	0	0.00
Sports Council (800-342-3110)	0	0.00
Grand Total:		69.32

Naples, Marco Island, Everglades CVB Inquiry Summary by Purpose

<u>Purpose</u>	Calls/Request	<u>Minutes</u>
Live Information	7	18.47
Special Fulfillment	6	23.28
Guide Request	762	84.10
CVB Office Referral	1	2.48
Hang up	0	0.00
Wrong Number	0	0.00
eNewsletter Signup	446	0.00
Golf E-blast	0	0.00
Meeting Planner	0	0.00
Grand Total:	1,222	128.33

Naples, Marco Island, Everglades CVB Guide Request Summary by Guide

Guide	# of Requests	Quantity
Golf Guide	1	25
Meeting Planner Flyers	1	50
Post Card	1	50
Rack Brochure (Portuguese)	8	8
Rack Brochure (Spanish)	6	6
Visitor's Guide (English)	872	1602
Visitor's Guide (German)	15	346
Grand Total:	904	2087

Naples, Marco Island, Everglades CVB Guide Request Summary by Source

		Current Year			Last Year	
<u>Source</u>	Month	<u>YTD</u>	<u>% YTD</u>	<u>Month</u>	YTD	% YTD
Group Markets	0	59	0.39%	30	0	0.00%
Leisure Markets	681	12,324	81.33%	378	0	0.00%
Meeting Planners	0	102	0.67%	0	0	0.00%
Miscellaneous	18	250	1.65%	13	0	0.00%
Niche Markets	63	2,419	15.96%	280	0	0.00%
Spring/Summer In-State Campaign	0	0	0.00%	0	0	0.00%
Grand Total:	762	15,154		701	0	

^{*} YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Request Summary by Group Markets

Media Group Business - Association Meetings Professional	# of Requests	YTD	<u>% YTD</u>
Connect Meetings Magazine January/February 2014	0	10	33.33%
Connect Meetings Magazine March/April 2014	0	10	33.33%
Connect Meetings Magazine May/June 2014	0	10	33.33%
Group Business - Association Meetings Professional	0	30	50.85%
Group Business - Corporate Meetings Professional			
Collaborate Meetings Magazine August/September 2013	0	10	34.48%
Collaborate Meetings Magazine February/March 2014	0	10	34.48%
Collaborate Meetings Magazine June/July 2014	0	9	31.03%
Group Business - Corporate Meetings Professional	0	29	49.15%
Grand Total:	0	59	

^{*}YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Request Summary by Leisure Markets

For the month of September 2014

Media Consumer Directories	# of Requests	YTD	<u>% YTD</u>
2010 Naples, Marco Island & the Everglades Visitors Guide	0	1	0.04%
2010 Visit Florida Magazine	0	2	0.08%
2011 Naples, Marco Island & the Everglades Visitors Guide	0	1	0.04%
2013 Florida Insider Guide - Quick Check	0	14	0.58%
2013 Visit Florida Magazine - Quick Check	23	1023	42.36%
2013 Visit Florida Magazine - Specific Target	3	738	30.56%
2014 Visit Florida Magazine - Quick Check	147	451	18.67%
2014 Visit Florida Magazine - Specific Target	59	185	7.66%
Consumer Directories	232	2415	19.60%
Consumer E-Marketing			
DestinationBrochures.com	1	27	0.54%
Other/Unknown	0	5	0.10%
ParadiseCoast.com	446	5006	99.33%
Miles Media Imports Phone Interactive Text Chat	445 0 1	4941 36 29	98.04% 0.71% 0.58%
VisitFlorida.com	0	1	0.02%
WeatherBug.com	0	1	0.02%
Consumer E-Marketing	447	5040	40.90%
Consumer Magazines			
AAA Florida TourBook 2009 Edition	0	3	7.14%
Conde Nast Traveler April 2014	0	9	21.43%
Florida Travel & Life May/June 2011	0	1	2.38%
Other/Unknown	2	24	57.14%
Southern Living January 2012	0	5	11.90%
Consumer Magazines	2	42	0.34%
Consumer Newspaper			
Other/Unknown	0	3	0.06%
Visit Florida In-State Insert Fall 2013	0	3128	64.80%
Visit Florida In-State Insert June 2014	0	641	13.28%
Visit Florida In-State Insert March 2014 Phase V of Southwest Florida	0	1055	21.86%

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Naples, Marco Island, Everglades CVB Request Summary by Leisure Markets

<u>Media</u>	# of Requests	<u>YTD</u>	<u>% YTD</u>
Consumer Newspaper	0	4827	39.17%
Grand Total:	681	12324	
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^{*}YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Request Summary by Meeting Planners

<u>Media</u>	# of Requests	YTD	% YTD
Collinson's Meeting Webinar July 2014	0	88	86.27%
ParadiseCoast.com/Meetings	0	14	13.73%
Grand Total:	0	102	

^{*}YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Request Summary by Miscellaneous

<u>Media</u>	# of Requests	YTD	% YTD
CVB Bulk Mail Request	5	47	19.92%
CVB Office	1	20	8.47%
Friend/Relative	6	27	11.44%
Other/Unknown	6	141	59.75%
VisitFlorida.com	0	1	0.42%
	18	236	94.40%
Consumer E-Marketing			
Other/Unknown	0	2	33.33%
VisitFlorida.com	0	4	66.67%
Consumer E-Marketing	0	6	2.40%
Consumer Magazines			
AAA Florida TourBook 2009 Edition	0	1	100.00%
Consumer Magazines	0	1	0.40%
Other/Unknown	0	1	14.29%
TCTIA FAM October 2011	0	6	85.71%
Travel Agent	0	7	2.80%
Grand Total:	18	250	<u>.</u>

^{*}YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Request Summary by Niche Markets

Media Niche Markets (Bridal/Honeymoon)	# of Requests	YTD	<u>% YTD</u>
Bridal Guide (Added Value) July/August 2013	0	23	1.61%
Bridal Guide (Added Value) May/June 2013	0	19	1.33%
Bridal Guide January/February 2014	2	136	9.54%
Bridal Guide March/April 2013	0	46	3.23%
Bridal Guide March/April 2014	7	550	38.57%
Bridal Guide November/December 2013	1	454	31.84%
Bridal Guide September/October 2013	6	191	13.39%
Destination Weddings & Honeymoon December 2013	0	7	0.49%
Niche Markets (Bridal/Honeymoon)	16	1426	58.95%
Niche Markets (ECO)			
Audubon (Added Value) May/June 2014	8	296	29.90%
Audubon (Added Value) September/October 2014	3	3	0.30%
Audubon July/August 2014	32	223	22.53%
Audubon March/April 2014	4	468	47.27%
Niche Markets (ECO)	47	990	40.93%
Niche Markets (Senior)			
AAA Going Places South May/June 2011	0	3	100.00%
Niche Markets (Senior)	0	3	0.12%
Grand Total:	63	2419	

^{*}YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Guide Request Summary by State

For the month of September 2014

		Current Year			<u>Last Year</u>	
<u>State</u>	<u>Month</u>	<u>YTD</u>	% YTD	<u>Month</u>	<u>YTD</u>	<u>% YTD</u>
Florida	127	6,161	43.50%	64	4,985	28.09%
New York	44	666	4.70%	56	1,191	6.71%
Ohio	41	547	3.86%	33	648	3.65%
Illinois	39	544	3.84%	42	987	5.56%
Pennsylvania	24	525	3.71%	26	987	5.56%
Michigan	28	374	2.64%	25	456	2.57%
New Jersey	23	363	2.56%	22	575	3.24%
Wisconsin	32	341	2.41%	21	301	1.70%
Indiana	14	294	2.08%	20	333	1.88%
Minnesota	20	290	2.05%	17	272	1.53%
California	12	282	1.99%	32	540	3.04%
Texas	23	276	1.95%	23	533	3.00%
Georgia	24	266	1.88%	14	698	3.93%
Massachusetts	21	253	1.79%	20	406	2.29%
North Carolina	19	243	1.72%	10	371	2.09%
Missouri	15	228	1.61%	20	308	1.74%
Maryland	11	211	1.49%	7	235	1.32%
Virginia	15	207	1.46%	14	325	1.83%
Tennessee	14	178	1.26%	14	465	2.62%
Connecticut	12	155	1.09%	18	221	1.25%
Kentucky	13	147	1.04%	12	231	1.30%
Alabama	8	137	0.97%	6	391	2.20%
South Carolina	9	135	0.95%	8	361	2.03%
lowa	12	133	0.94%	11	150	0.85%
Colorado	9	108	0.76%	10	160	0.90%
Washington	3	99	0.70%	6	117	0.66%
Kansas	9	80	0.56%	6	103	0.58%
Louisiana	2	79	0.56%	7	160	0.90%
Arizona	3	74	0.52%	6	132	0.74%

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Naples, Marco Island, Everglades CVB Guide Request Summary by State

		Current Year			Last Year	
<u>State</u>	<u>Month</u>	<u>YTD</u>	% YTD	<u>Month</u>	<u>YTD</u>	<u>% YTD</u>
Mississippi	2	67	0.47%	6	112	0.63%
Arkansas	3	63	0.44%	5	98	0.55%
Oklahoma	4	63	0.44%	4	101	0.57%
New Hampshire	5	61	0.43%	1	48	0.27%
Nebraska	2	58	0.41%	4	49	0.28%
Oregon	4	57	0.40%	13	104	0.59%
Maine	5	52	0.37%	5	55	0.31%
Rhode Island	1	50	0.35%	1	40	0.23%
West Virginia	2	44	0.31%	3	75	0.42%
Delaware	2	36	0.25%	4	46	0.26%
Nevada	5	31	0.22%	1	62	0.35%
New Mexico	1	23	0.16%	3	39	0.22%
South Dakota	1	22	0.16%	0	24	0.14%
North Dakota	2	21	0.15%	3	24	0.14%
Puerto Rico	0	19	0.13%	5	29	0.16%
Vermont	4	17	0.12%	1	25	0.14%
District of Columbia	0	16	0.11%	6	38	0.21%
Utah	0	16	0.11%	2	25	0.14%
Idaho	1	14	0.10%	1	33	0.19%
Hawaii	0	12	0.08%	1	19	0.11%
Montana	1	10	0.07%	3	25	0.14%
Alaska	1	7	0.05%	2	12	0.07%
Wyoming	0	5	0.04%	2	17	0.10%
Armed Forces	0	3	0.02%	0	1	0.01%
Virgin Island	0	0	0.00%	0	2	0.01%
Grand Total:	672	14,163		646	17,745	

^{*} YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Guide Request Summary by Country

For the month of September 2014

<u>Country</u> USA	<u>Month</u> 672	Current Year YTD 14,163	<u>% YTD</u> 93.46%	Last Year Month YTD % YTD 646 17,745 96.53%
Canada	16	405	2.67%	14 252 1.37%
United Kingdom	29	204	1.35%	13 78 0.42%
Germany	9	68	0.45%	4 35 0.19%
Brazil	7	44	0.29%	3 58 0.32%
No Address Given	6	38	0.25%	2 59 0.32%
France	1	22	0.15%	2 23 0.13%
Netherlands	1	18	0.12%	0 13 0.07%
Belgium	0	14	0.09%	1 8 0.04%
Denmark	0	14	0.09%	1 2 0.01%
Sweden	0	14	0.09%	0 4 0.02%
Ireland	3	12	0.08%	0 7 0.04%
Spain	2	12	0.08%	1 4 0.02%
Italy	0	10	0.07%	0 9 0.05%
Argentina	2	9	0.06%	1 8 0.04%
Pakistan	0	8	0.05%	1 5 0.03%
Switzerland	1	8	0.05%	1 1 0.01%
India	2	7	0.05%	1 4 0.02%
Morocco	2	7	0.05%	0 0 0.00%
Indonesia	0	6	0.04%	0 2 0.01%
Australia	0	5	0.03%	0 0 0.00%
Norway	1	5	0.03%	0 2 0.01%
Turkey	0	5	0.03%	4 4 0.02%
Algeria	0	4	0.03%	0 5 0.03%
Austria	3	4	0.03%	2 4 0.02%
New Zealand	1	3	0.02%	0 1 0.01%
Poland	0	3	0.02%	1 4 0.02%
Russia	0	3	0.02%	1 9 0.05%
Serbia And Montenegro	0	3	0.02%	0 0 0.00%
Taiwan	0	3	0.02%	0 0 0.00%
Israel	0	2	0.01%	0 0 0.00%

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Naples, Marco Island, Everglades CVB Guide Request Summary by Country

For the month of September 2014

<u>Country</u> Mexico	Month 0	Current Year YTD 2	<u>% YTD</u> 0.01%	Month 0	<u>Last Year</u> <u>YTD</u> 10	<u>% YTD</u> 0.05%
Namibia	2	2	0.01%	0	0	0.00%
Ukraine	1	2	0.01%	0	3	0.02%
Uruguay	0	2	0.01%	0	0	0.00%
American Samoa	1	1	0.01%	0	0	0.00%
Bulgaria	0	1	0.01%	0	1	0.01%
Cayman Islands	0	1	0.01%	0	0	0.00%
Czech Republic	0	1	0.01%	0	0	0.00%
Estonia	0	1	0.01%	0	0	0.00%
French Polynesia	0	1	0.01%	0	0	0.00%
Hungary	0	1	0.01%	0	1	0.01%
Iran	0	1	0.01%	0	0	0.00%
Japan	0	1	0.01%	0	2	0.01%
Lithuania	0	1	0.01%	0	0	0.00%
Luxembourg	0	1	0.01%	0	0	0.00%
Malaysia	0	1	0.01%	0	1	0.01%
Martinique	0	1	0.01%	0	0	0.00%
Philippines	0	1	0.01%	0	1	0.01%
Portugal	0	1	0.01%	0	6	0.03%
Romania	0	1	0.01%	0	0	0.00%
Russian Federation	0	1	0.01%	0	0	0.00%
Saudi Arabia	0	1	0.01%	0	0	0.00%
Serbia	0	1	0.01%	0	0	0.00%
Slovenia	0	1	0.01%	0	0	0.00%
South Africa	0	1	0.01%	0	2	0.01%
Sri Lanka	0	1	0.01%	0	0	0.00%
Thailand	0	1	0.01%	0	0	0.00%
Bermuda	0	0	0.00%	0	1	0.01%
Chile	0	0	0.00%	0	1	0.01%
Croatia	0	0	0.00%	1	1	0.01%
Finland	0	0	0.00%	1	1	0.01%

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Naples, Marco Island, Everglades CVB Guide Request Summary by Country

	<u>Current Year</u>			<u>Last Year</u>		
<u>Country</u>	<u>Month</u>	<u>YTD</u>	% YTD	<u>Month</u>	<u>YTD</u>	<u>% YTD</u>
Greece	0	0	0.00%	0	1	0.01%
Iraq	0	0	0.00%	0	1	0.01%
Nigeria	0	0	0.00%	0	1	0.01%
Pitcairn Islands	0	0	0.00%	0	1	0.01%
Slovakia	0	0	0.00%	0	1	0.01%
Grand Total:	762	15,154		701	18,382	

^{*} YTD = Fiscal Year to Date

Naples, Marco Island, Everglades CVB Special Fulfillment Requests by Category

<u>Media</u>	<u>Month</u>	<u>YTD</u>	<u>% YTD</u>
Golf Guide			
Niche Markets			
Play Florida Golf 2013	0	429	5%
Play Florida Golf 2014	0	6,733	84%
colf Guide	0	7,162	89%
leeting Planners			
Eventeract Tradeshow May 2014	0	519	6%
GAP	1	8	0%
Meeting Planner Kit Fulfillment	2	10	0%
Meeting Planner Non-Kit Fulfillment	0	2	0%
NY RSVP February 2014	0	23	0%
PA RSVP February 2014	0	3	0%
Sales Mission	0	320	4%
leeting Planners	3	885	11%
ravel Agents			
Consumer Shows			
MLT University Septemer 2014	3	3	0%
Other/Unknown	0	1	0%
ravel Agents	3	4	0%

^{*} YTD = Fiscal Year to Date