Immokalee Regional Airport 2013 Rates and Charges

Building Rates

Office Space	\$12	Per Sq Ft/Year
T-Hangar Units T-Hangar Storage Units (Aircraft) T-Hangar Storage Units (Storage) Large Corporate Hangars	\$2.6742 \$2.6742 \$4.1647 Negotiated (At this t	Per Sq Ft/Year Per Sq Ft/Year Per Sq Ft/Year ime)
Daily Transient Hangar Fees – space	e available basis	
T-Hangar	\$35	
Bulk Hangar		
Single Engine	\$25	
Multi-Engine	\$50	
Turbo-Prop	\$100	

The Airport Authority adjusts T-Hangar, Storage Unit, and Large Cargo hangar rents annually every January $\mathbf{1}^{\mathrm{st}}$ based on the Consumer Price Index (CPI).

\$150

<u>Land</u>

Non-Aeronautical	\$0.14	Per Sq Ft/Year Adjusted per CPI
Aeronautical	\$0.10	Per Sq Ft/Year Adjusted per CPI

Tie-Down/Overnight Parking Fees

	Wing Span	Daily	Weekly	Monthly	Monthly ¹
Single Engine	n/a	\$5	\$25	\$75	\$60
Multi Engine	n/a	\$10	\$50	\$125	\$90
Turbo-Prop	n/a	\$15	\$75	\$150	\$120
Jet - Small	< 42'	\$25	\$115	\$230	\$150
Jet - Medium	42' to 57'	\$30	\$140	\$280	\$200
Jet - Large	> 57'	\$45	\$205	\$410	\$250

Single Engine (Grass)

Jet

\$60

Monthly¹

Tie-down/overnight fees are charged per size of aircraft and space occupied.

^{*}Gliders and helicopters will be treated as single engine aircraft

¹Must enter into 3 month minimum tie-down agreement

Parking Fee Exemptions

All Aircraft – First night w/fuel purchase (50 gallon minimum for Jet-A fuel)

Piston:

- 1 night waived with up to 50 gallons purchased
- 2 nights waived with 50 99 gallons purchased
- 3 nights waived with ≥100 gallons purchased

Turbine:

2 nights waived with 250 - 499 gallons purchased

3 nights waived with 500 - 749 gallons purchased

5 nights waived with ≥750 gallons purchased

Fuel Fees

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Self Service Fueling	Cost + Flowage +\$0.54	Per Gallon
Full Service Fueling	Cost + Flowage +\$0.79	Per Gallon

Jet A

Self Service Fueling Full Service Fueling	Cost + Flowage +\$0.76	Per Gallon
< 250 gallons	Cost + Flowage + \$1.01	Per Gallon
250-499 gallons	Cost + Flowage + \$0.91	Per Gallon
500-749gallons	Cost + Flowage + \$0.81	Per Gallon
750-999 gallons	Cost + Flowage + \$0.71	Per Gallon
> 1000 gallons	Cost + Flowage + \$0.61	Per Gallon

Jet A with Prist add \$0.05 per gallon

Prepaid Fuel Program Per Attachment A

Flight School AvGas Discount Cost + Flowage + \$0.54

The Flight School Discount offers a reduced aviation fuel price for those Flight Schools purchasing a minimum of 1500 gallons of Avgas fuel during the current fiscal year (October 1 through September 30). Customers will be billed, and credit cards will not be accepted under this program. To qualify for this program, customers' credit worthiness will be evaluated.

Annual Volume Discount Program

Self-Service

< 30,000 gallons</p>
Cost + Flowage + \$0.30
30,001-60,000 gallons
Cost + Flowage + \$0.25

60,001-90,000 gallons	Cost + Flowage + \$0.20
> 90,000 gallons	Cost + Flowage + \$0.15

Full-Service

< 50,000 gallons</p>
50,001-100,000 gallons
> 100,000 gallons
Cost + Flowage + \$0.50
Cost + Flowage + \$0.40
Cost + Flowage + \$0.30

The Annual Volume Discount Fuel Program offers reduced aviation fuel prices for large-quantity purchasers of fuel. Customers must have purchased more than 30,000 gallons of fuel in the previous fiscal year or commit to purchase a minimum of 30,000 gallons during the current fiscal year (October 1 through September 30). Customers wishing to take advantage of this program will be charged the non-discounted rate for the first 30,000 gallons. Once 30,000 gallons have been purchased, the customer will receive a credit to be used for future fuel purchases for the remainder of the fiscal year. Credit balances remaining at the end of the fiscal year revert back to the Authority. Customers will be billed, and credit cards are not accepted under this program. To qualify for this program, customers' credit worthiness will be evaluated.

Fuel Flowage Fees

Flowage	\$0.25	Per Gallon	
Self-Fueling Permit Appl	ication	\$1,000	Non-Refundable Fee

Other Rates and Fees

Ramp Fee	\$20	Waived w/minimum 5 gallons fuel purchase
		purchase

Ramp Fee is waived for Collier County Airport Authority based customers and aircraft paying landing fees based on MGLW.

Camping Fees	\$12	Per Night

Includes tie-down/overnight parking for single-engine aircraft with prior approval from Airport management.

Merchandise for Resale	Cost x 1.5	
Lavatory Cart Service	\$30	Per Service*
Ground Power Unit	\$40 \$20	Per Service (Up to 2 Hours)* Each Additional Hour

^{*}Services available by request only with 24 hours notice

Dishwashing	\$25 \$40	Per Service (Automatic) Per Service (Hand Washing)
After-Hours Charge	\$50	Per Hour
Courtesy Vehicle Late Fee	\$30	Per Hour
Escort Fee	\$35	Per Hour (1 hour minimum)

The escort fee has been established to cover operational costs for tenants requesting an escort.

Airport Event Fee	Negotiated	Per Event
Hangar Reservation Fee	\$200	Non refundable
Commercial Operating Fee	\$200	Annual
Aircraft Tow Fee	\$25	Per Tow (Advanced Notice Required)
Transient Commercial Non-Aeronautical Usage Fee	Up T o 15%	Per Event (Based on Gross Receipts or Fixed Negotiated Rate)
Transient Commercial Aeronautical Usage Fee	Up To 10%	Per Event (Based on Gross Receipts or Fixed Negotiated Rate)
Late Fee	18%	Annual

Payments received 30 days after the due date will be considered **LATE**, a late payment charge of 1.5% monthly will apply.

Conference Room Usage	\$30 \$150	Per Hour Per Day
Photo Copy Machine	\$0.15	Per Page
Vendor Fee	\$25	Per Day
Rental Car Agency Operating Fee (On and Off Airport Companies)	15%	Based on Total Gross Receipts
Fuel/Oil Spill Cleanup	Direct Cost	

The customer is responsible for all costs associated with the cleanup of any fuel/oil spill due to the customer's operations or condition of the customer's aircraft.

Vending/Video Games 30% Per month based on Gross Receipts

Catering

15%

Per month based on Gross Receipts

Keys/Locks:

First 2 keys

No Charge \$20/Key

Lock Change

After first 2 keys

\$70/Per Change

Every tenant will be issued two (2) keys at no charge to allow them access to their hangar or other leasehold. Additional or replacement keys shall be purchased for a non-refundable fee of \$20 each. Upon termination of a leasehold, all keys issued to tenants will be returned to the Airport Authority. If all keys are not returned, a charge of \$70 for a lock change, tax included, will be charged. If the tenant requests a lock change, there will be a charge of \$70 for the lock change.

Rental Car Agency Operating Fee (On and Off Airport Companies)

15%

Based on Total Gross Receipts

Public Information Requests

Fees shall be imposed pursuant to Collier County

Resolution 2007-327 as approved by the BCC November

13, 2007

Advertising space is available upon request

Immokalee Regional Airport 2013 Rates and Charges

Attachment A

Prepaid Fuel Program Immokalee Regional Airport

Terms

The Prepaid Fuel Program offers a reduced aviation fuel charge for Airport customers who prepay the Authority for their aviation fuel purchases. Only aircraft owned by the customer, or under the customer's exclusive control, may be fueled under this program. In order to participate, customers pre-pay the Authority \$50,000 and \$100,000.00 which is credited to the customer's Prepaid Fuel Account. Prepayments received by the Authority Monday through Thursday of each week will be credited to participant's account the following business day. Prepayments received Friday through Sunday will be credited to Purchaser's account on Monday. Intervening holidays could delay the credit for one day. All pre-payments must be made by check or money order. Credit card payments are not accepted under this program. A list of the participant's aircraft must be provided upon beginning this program. Participants must deplete all fuel within the Authority's fiscal year (October 1 – September 30).

Participants are required to monitor the balance of their prepaid fuel account and remit subsequent prepayments in order to continue to participate uninterrupted in this fuel program. Participants are allowed sixty (60) days to dispute their account balance. After such time, all balances will be considered correct. Upon exhaustion of the customer's prepaid fuel account balance, the customer will be charged the appropriate non-discounted rate.

<u>Implementation</u>

The prepaid program for self service fuel will be tracked through FuelMaster system which includes the following:

- 1) Issuance of a smart card(s) from FuelMaster with prepaid amount loaded
- 2) Administratively monitor until prepaid amount is reach
- 3) Place hold on the smart card(s) once the amount is reached
- 4) Tenant has option to reload or go back to posted prices

For full service pre-paid fuel, it will have to be tracked manually via Excel spreadsheet or fuel software (ex. AvPos, MyFBO, etc.)

Cost

The cost obtain smart cards from FuelMaster is \$5.00 each. Since the system is limited to a prepaid amount of \$40,000, the participants will need 2 or more cards to reach \$50,000 and \$100,000. For example if a tenant requires 4 cards the cost for Airport will be \$20.00 Administratively it would take at least 1 hour to set up new customer account, contracts, cards, etc. The reoccurring costs are nominal.

The FuelMaster software will need to be added to a computer in MKY so that any Admin user can access the information. If IT help is required there will be a charge from the county as well as Fuel Master. The exact charge for vendor and IT Support is unable to be calculated until an in-depth study is performed by the IT Department, and that too has a charge. A dedicated phone line for the system in MKY may be necessary depending on final configurations.

Benefit

The following discounts will apply:

Jet A Self service	\$50,000 \$100,000	cost + flowage + \$.60 cost + flowage + \$.50
Jet A Full service	\$50,000 \$100,000	cost + flowage + \$.90 cost + flowage + \$.80