

# FLORIDA. INNOVATION HUB OF THE AMERICAS.®

## Enterprise Florida International Trade Lead

Trade Lead Sector: Life Sciences

Trade Lead Topic: Pharmaceutical company in Brazil looking for partners

Trade Lead ID: L - 040670

Trade Lead Date: 1/10/2012

### Company and Contact Information

Company Name: BIOLAB Farmaceutica

Contact Name/Title: José Roberto Pereira, Business Development and Innovation Director

Address: Rua das Olimpíadas 242 4th floor

City: São Paulo

State:

Phone Number: +5511 35736316

Fax Number: +5511 35736163

Province: SP

Email: jroberto@biolabfarma.com.br

Postal Code: 04551000

Country: Brazil

Website: www.biolabfarma.com.br

Company Product/Service Description:

# of Employees:

Annual Sales:

Year Established:

### Trade Lead Detail

Trade Lead Description:

This company is looking to establish partnerships with companies in Florida that can provide new technologies, drugs, medicines, cosmeceuticals and nutraceuticals.

Business Relationship Desired:  Agent/Distributor;Direct Purchase

One Time Purchase

Long Term Purchase

Government Tender

### Submitted By

EFI Brazil Office

Enterprise Florida, Inc.

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São Paulo, SP Brazil 04552-050

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# FLORIDA. INNOVATION HUB OF THE AMERICAS.®

## Enterprise Florida International Trade Lead

Trade Lead Sector: Life Sciences

Trade Lead Topic: UK-Leicester: cooling and ventilation equipment

Trade Lead ID: L - 040751

Trade Lead Date: 1/18/2012

### Company and Contact Information

**Company Name:** University of Leicester

**Contact Name/Title:** Marianne Cain

**Address:** Purchasing Office, Fielding Johnson Building, University Road

**City:** Leicester

**State:**

**Phone Number:** +44 1162522506

**Fax Number:** +44 1162231339

**Province:**

**Email:** mc89@le.ac.uk

**Postal Code:** LE1 7RH

**Country:** United Kingdom

**Website:** <https://in-tendhost.co.uk/universityofleicester>

**Company Product/Service Description:**

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description:

The Department of Cardiovascular Sciences at the University of Leicester is seeking to award a contract for the purchase of an automated -20deg C freezer, used primarily for the storage of bio banked DNA samples, but the system will also be used by other researchers in the Department of Cardiovascular Sciences.

Invitation to tender documentation can be found at: <https://in-tendhost.co.uk/universityofleicester/>.

Time limit for receipt of tenders or requests to participate: 26th February 2012.

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

Government Tender

### Submitted By

EFI U.K. Office  
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146 Fleet Street  
London EC4A 2BU, United Kingdom

**Phone Number:** 011 44 (0) 207-822-0718  
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# FLORIDA. INNOVATION HUB OF THE AMERICAS.®

## Enterprise Florida International Trade Lead

Trade Lead Sector: Life Sciences

Trade Lead Topic: Medical equipment

Trade Lead ID: L - 040714

Trade Lead Date: 1/25/2012

### Company and Contact Information

**Company Name:** Davis Medical SA de CV

**Contact Name/Title:** Miguel Angel Suarez Coello, Director General

**Address:** Constituyentes Jaliscienses No. 366 Col. Mexico

**City:** Zapopan

**State:**

**Province:** Jalisco

**Postal Code:** 45120

**Country:** Mexico

**Website:**

**Phone Number:** 011-52-33-3813-5654

**Fax Number:**

**Email:** miguelsuarez@burnfree.com.mx

### Company Product/Service Description:

Firm is a distributor of a product used in the treatment of burns called Burnfree.

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description:

Firm is looking to find a supplier of healing materials and products for first aid kits.

**Business Relationship Desired:** Agent/Distributor

One Time Purchase

Long Term Purchase

Government Tender

### Submitted By

EFI Mexico Office  
Enterprise Florida, Inc.  
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**Email:** ana-arroyo@axtel.net

# FLORIDA. INNOVATION HUB OF THE AMERICAS.®

## Enterprise Florida International Trade Lead

Trade Lead Sector: Life Sciences

Trade Lead Topic: UK-Kettering: medical consumables

Trade Lead ID: L - 040749

Trade Lead Date: 1/31/2012

### Company and Contact Information

Company Name: Kettering General Hospital

Contact Name/Title: Helen Clarke

Address: Rothwell RD

City: Kettering

State:

Province:

Postal Code: NN16 8UZ

Country: United Kingdom

Website: www.kgh.nhs.uk

Phone Number: +44 1536492002

Fax Number: +44 1536492061

Email: helen.clarke@kgh.nhs.uk

Company Product/Service Description:

# of Employees:

Annual Sales:

Year Established:

### Trade Lead Detail

#### Trade Lead Description:

Anaesthetic Consumables - to include all types of anaesthetic circuits, filters and facemasks and accessories. Not including - Laryngoscopes, Laryngeal Masks, CO2 Absorbents and O2 Therapy products.

Time limit for receipt of tenders or requests to participate: 3rd March 2012 at 17:00.

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

Government Tender

### Submitted By

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