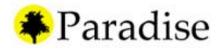
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## Monthly Review Tourist Development Council

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# Economic Emergency Campaign Results

 Visitors to the CVB website have increased dramatically for all markets receiving advertising

Country	August '08	September '08	October '08
UK	116	5,220	21,533
Canada	35	3,139	1,277
Germany	8	1,689	2,132

Note: Canada has not received any advertising support in October.



# Economic Emergency Campaign Results

- Many visitors from these markets are from targeted cities receiving advertising
  - England: London (76%) and Manchester (9%)
  - Germany: Frankfurt (29%), Hamburg (7%), Munich (5%) and Düsseldorf (4%)
  - Canada: Toronto (27%), Montreal (22%)



# Economic Emergency Campaign Results

- Fulfillment center beginning to receive leads from recent advertising
  - TIA Discover America Fall '08 GO GUIDE: 1000+ consumer leads already
- United Kingdom and Germany consumer online initiatives are delivering above planned
  - Between 5 8% incremental impressions to-date



### Specialty Guide Webinar

- October 30<sup>th</sup>, 2008
- Hosted webinar for partners regarding new 2009
   Specialty Guide advertising opportunities
- Sales representative was in market that week, and webinar was for those partners unable to meet with representative.



### Specialty Guide Webinar

- Offering 4 Specialty Guides for 2009
  - Arts, Culture & Heritage Guide
  - Meeting Planner Guide
  - Bridal Guide
  - Eco-Tourism/Green Guide
- Inserted into appropriate publications, and overruns used as fulfillment





### Specialty Guide Webinar

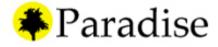
- Digital "flipbook" versions of guides
  - Posted on CVB website
  - Emailed to existing database of niche target and used as digital fulfillment



#### Seasonal Promotions

- Monthly seasonal banners featured on homepage
  - Example: November "Arts & Culture" banner





#### Seasonal Promotions

 Links to web page with partner packages relating to that month's seasonal theme





#### Seasonal Promotions

- Seasonal themes matched with other e-marketing efforts when possible
  - VISIT FLORIDA.com banners
  - VISIT FLORIDA e-magazines
  - "Postcards from Paradise" e-blasts sent to existing database



#### Destination DVD

- Key fulfillment piece used mainly for travel trade
- Recently updated with new video footage
- To view, visit ParadiseCoast.com/video



- Consumer Leisure
  - Arthur Frommer's Budget Travel 1/3 page ad in February issue





- Consumer Leisure
  - 2009 Visit Florida Official Florida Vacation Guide 1 +1/2 page

co-op ad





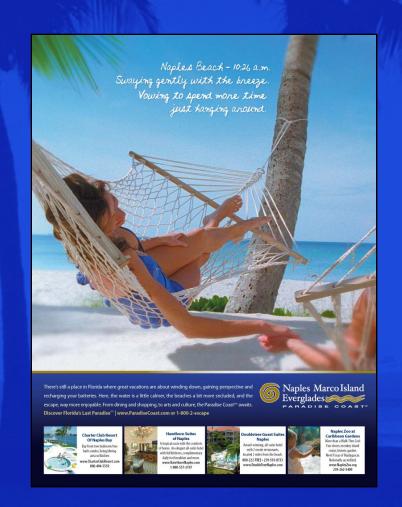


- Consumer Leisure
  - 2009 Visit Florida's Beach Getaways full page co-op ad





- Consumer Leisure
  - 2009 Visit Florida's Beach Getaways full page co-op ad



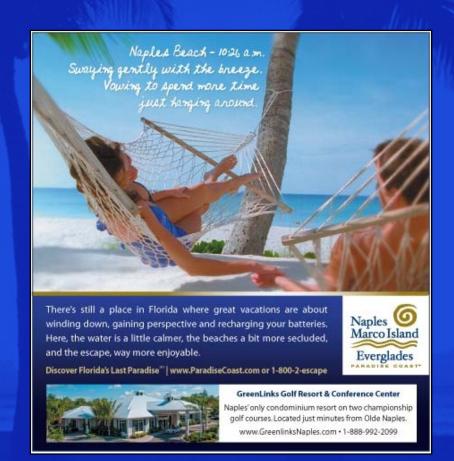


- Consumer Leisure
  - Virtuoso Life full page ad in Nov/Dec issue





- Consumer Leisure
  - Conde Nast Traveler 1/3 page co-op ad in January "Florida Escapes" issue





Travel Trade

- 2009Visit Florida Official Travel Industry Guide half page

co-op ad





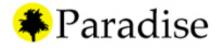
- Group Business: Association
  - Half page ad in Nov/Dec issue of FSAE Association Source & December issue of TSAE Capital Executive





- Group Business: Corporate
  - Meetings South half page co-op ad in December issue





- Group Business: Sports
  - Sports Events half page co-op ad in December issue





- International
  - 2009 International Travel Planner half page co-op ad
    - Translated into French, Spanish, Portuguese & German



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