### Naples, Marco Island, Everglades CVB Tasks Report

Detailed Staff Reports IX 1 of 32

Created - Between 4/16/2008 - 5/10/2008

4/17/2008 [ 3 4/17/2008 [	ales Rep: Debi DeBenedetto Account Name Debi's Activity Tracking Account  Spent 8 hours on tourism awards nomin	Task Type  General - Worked on upcoming CVB event	Status	Due Date	Completed Date	Closed by Sales Rep
4/17/2008 [ 3 4/17/2008 [	Debi's Activity Tracking Account	General - Worked on		Due Date	•	
4/17/2008 [			Closed			
4/17/2008 [	Spent 8 hours on tourism awards nomin	apoorting OVB OVOITE	CIUSEU	4/15/2008	4/17/2008	Debi DeBenedetto
2		nations, save, file, spread shee	et			
	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	4/16/2008	4/17/2008	Debi DeBenedetto
4/17/2008 [	4 hours advisory roundtable					
	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	4/8/2008	4/17/2008	Debi DeBenedetto
	Spent 4 days Chicago and travel HSMA	I Affordable meetings				
4/17/2008 [	Debi's Activity Tracking Account	General - TDC Report	Closed	4/14/2008	4/22/2008	Debi DeBenedetto
I	worked several hours on TDC report / s					
4/17/2008 [	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Closed	4/7/2008	4/17/2008	Debi DeBenedetto
(	General office, Assisted Arelene remole	ders with restuarnt venue and t	transportation			
4/17/2008 [	Debi's Activity Tracking Account	General - Followup Call	Closed	4/4/2008	4/17/2008	Debi DeBenedetto
Į.	Follow up on Springg time show sent to prep for Chicago Milo Cart confirm	planners MP kit, send email s	ent to partners			
4/17/2008 [	Debi's Activity Tracking Account	General - Followup Call	Closed	4/17/2008	4/17/2008	Debi DeBenedetto
	Follow up on Affordabel sent out leads, catch up idss general office	emailed planners, sent mp kits	5			
4/18/2008 [	Debi's Activity Tracking Account	General - Followup Call	Closed	4/17/2008	4/17/2008	Debi DeBenedetto
	office work and emails, get AAA offer co select judges, decor for show,	o-op out, get nominations out				
	Broadcast Cable Financial Management Association	Sales - Assisted Mtg Planner	Open	5/21/2008		
(	contact planner to see if booked					
	Broadcast Cable Financial Management Association	Sales - Assisted Mtg Planner	Closed	4/22/2008	4/22/2008	Debi DeBenedetto
٤	got rfp, sent to hotels, sent mP kit, sent	email, put in idss				
4/22/2008 [	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	4/21/2008	5/9/2008	Debi DeBenedetto
(	Collection of tourism judges scores, spr	read sheet and select winners	writ up on winners	7 hours		
1/22/2008 [	Debi's Activity Tracking Account	General - Research	Open	4/22/2008		
	Created top 20 meeting planner list					
4/22/2008	Global RCBI Meeting Team	Sales - Assisted Mtg Planner	Closed	4/22/2008	4/22/2008	Debi DeBenedetto
	sent rfp, sent mp kit, sent email, put in i	dss				
4/22/2008 (	Global RCBI Meeting Team			4/22/2008		Note
4/22/2000	rate so low no hotel will take this					

<sup>\*</sup> Task is assigned to multiple people

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May 19, 2008

					Way 19, 2	
Assigned S	Sales Rep: Debi DeBenedetto				_	Staff Reports IX
Task Date	Account Name	Task Type	Status	Due Date	Co2n စုန်းမိမိ Date	Closed by Sales Rep
1/22/2008	VISIT FLORIDA	Sales - Assisted Mtg Planner	Open	5/13/2008		
	contact Elizabeth about offsite venue	CVB sponsorship				
1/22/2008	VISIT FLORIDA	Sales - Assisted Mtg Planner	Closed	4/22/2008	4/22/2008	Debi DeBenedetto
	recorded booked business contacted p	planner for assistance				
/24/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	4/24/2008	5/9/2008	Debi DeBenedetto
	Assisted Naples Grnade with ASAE so	upport of sponsor for 2011 confe	erence \$7,000 re	ception		
1/25/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	4/25/2008	5/9/2008	Debi DeBenedetto
	Consumer complaint contact partner a	and sent letter Susan Weiler				
1/25/2008	Debi's Activity Tracking Account	General - Drafted / Sent Letter	Closed	4/25/2008	4/25/2008	Debi DeBenedetto
	Escalante Letter and communication t	o satisfy guest 1.5 hours				
4/25/2008	Debi's Activity Tracking Account	General - Drafted / Sent Letter	Closed	4/25/2008	4/25/2008	Debi DeBenedetto
	Letter in support and sponsorship of N	laples Grande host ASAE CEO	Forum 2011 app	roved by Jack		
1/25/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	4/14/2008	5/9/2008	Debi DeBenedetto
	remind participants VIP in process					
/25/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	4/25/2008	4/25/2008	Debi DeBenedetto
	Spent 3 hours on VIP promo address	sheet, letter of training, commiu	nication emails			
/25/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	4/25/2008	4/25/2008	Debi DeBenedetto
	final details for Pow Wow, MILO and C	Conference complete 2 hours				
1/25/2008	Debi's Activity Tracking Account	Fam Escort	Open	5/19/2008		
	Meeting Planner FAM committee 2 ho	urs				
1/28/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	4/28/2008	5/9/2008	Debi DeBenedetto
	2 hour meeting with wedding bride and	d group of donations to plan Jne	e 8 wedding			
1/29/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	5/1/2008	5/9/2008	Debi DeBenedetto
	Conference Direct April 29 - May 1 Ne repeat planners building relationships. on MP newletter and FAM list.					
5/1/2008	ConferenceDirect	Sales - Assisted Mtg Planner	Open	5/15/2008		
	send email and remind Fraternity 20 re	ooms in April 2 - 3 nights lookin	g upscale april 0s	9		
5/1/2008	ConferenceDirect	Sales - Assisted Mtg Planner	Open	5/14/2008		
	Contact aboutthe 9 leads she has sen	d her info				
5/1/2008	ConferenceDirect	Sales - Assisted Mtg Planner	Open	5/12/2008		
	Contact re presidents club for Ritz Spr	ring 2010 120 pp client for FAM				
5/1/2008	ConferenceDirect	Sales - Assisted Mtg Planner	Open	5/12/2008		
	she sent Robin Hilton RFP see if you	can assist				

<sup>\*</sup> Task is assigned to multiple people

May 19, 2008

					Detailed 9	Staff Reports IX
Assigned S	·	Took Typo	Status	Duo Doto	Completed.	•
lask Date	Account Name	Task Type	Status	Due Date	Date Date	Closed by Sales Rep
5/1/2008	ConferenceDirect	Sales - Assisted Mtg Planner	Open	5/16/2008		
	send aall 08 conf direct mp kits and Fl	M notice				
5/1/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	5/9/2008	5/9/2008	Debi DeBenedetto
	AAA ad in 2009 AAA tourbook has 5 p tourbook Florida.	partners plus CVB Debi made ha	ppen Paraidse	will corrdinate. Th	nis is the first year	we have afforded AAA
5/4/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	5/7/2008	5/9/2008	Debi DeBenedetto
	Attended MILO - see report in file Great beverage cart. Follow up emails askir			r 3 days and nights	s. Full schedule of	events. Sponsored Golf
5/8/2008	Debi's Activity Tracking Account	Sales - Send Promotional Item / Collateral	Closed	5/1/2008	5/9/2008	Debi DeBenedetto
	Supported Downtown Naples with letter	ers to City Council 7 letters writte	en in support of	Downtown events	for tourism.	
5/8/2008	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Closed	5/8/2008	5/9/2008	Debi DeBenedetto
	Assisted meeting planner OPUS Bette spouse programs .45	Nelson booked Naples Bay for	Baord and NG	for annual meeting	g, suggested and q	nuoted offsite events and
5/9/2008	Debi's Activity Tracking Account	General - TDC Report	Open	5/9/2008		
	working on TDC report 2 hours					
/9/2008	Debi's Activity Tracking Account	General - TDC Report	Closed	4/28/2008	5/9/2008	Debi DeBenedetto
	TDC meeting 3 hours					
5/9/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	5/9/2008	5/9/2008	Debi DeBenedetto
	Updated VIP					
5/9/2008	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Open	5/12/2008		
	Esto update and conference call to be	continued plan event to get their	m down			
5/9/2008	Florida Dance Champions, Inc.	Sales - Assisted Mtg Planner	Closed	5/9/2008	5/9/2008	Debi DeBenedetto
	sent rfp Dance					
5/9/2008	Global RCBI Meeting Team	Sales - Assisted Mtg Planner	Open	5/9/2008		
	Will be here for site on lates rfp FLA A	SSN Architects to NBH NG Ritz	arriott			
5/9/2008	Global RCBI Meeting Team	Fam Escort	Open	5/9/2008		
	call romy about site					
5/9/2008	Leadership Health Care	Sales - Assisted Mtg Planner	Closed	5/9/2008	5/9/2008	Debi DeBenedetto
	sent letter to show attractions as intro	for site, assisted site and sent in	nfo for future 20	11 meeting - no rfp	yet	
5/9/2008	Opus Corporation	Sales - Assisted Mtg Planner	Open	5/9/2008		
	sent her info on area attractions and h	otels, email and recommendation	ons for events a	nd spouse prograr	ms	
5/9/2008	Travel Counsellors	Sales - Assisted Mtg Planner	Closed	5/9/2008	5/9/2008	Debi DeBenedetto
	Assisted in girlfriend getaway info, ser	nt sales kit, invited to TA FAM se	ept			
			-	т	otal Tasks:	

<sup>\*</sup> Task is assigned to multiple people

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# Tourism PR & Communications – April/May 2008 Submitted by: JoNell Modys TDC Meeting – May 19, 2008

The last week of April was active with our ongoing efforts to promote our destination to international visitors culminating in two group press trips. The first was a group of four UK journalists, brought over by VISIT FLORIDA for a joint destination visit that included both Ft. Lauderdale and Naples. They particularly enjoyed our boat trip to Keewaydin Island, along with visits to the Naples Pier, downtown Naples, Corkscrew Swamp Sanctuary. They were hosted by the Inn on Fifth, with dinner experiences at McCabe's Irish Pub and Pinchers Crab Shack at Tin City.

Overlapping the UK trip was a visit by travel writers for two of Holland's largest newspapers. These writers began with a stay in Everglades City, a kayak camping expedition to Pavillion Key, followed by a pampering visit in Naples that included a spa experience, shopping and dinners at Pinchers and the Turtle Club, complete with a spectacular Naples on the Gulf sunset.

We had another successful Tourism Week event and worked hard to publicize the winners, in recognition of all their hard work to make our guests feel special.

Updates to our international press releases were completed in advance of the upcoming PowWow International trade show, that includes a very large international travel media marketplace.

We worked to initiate an improved version of our industry e-Newsletter Paradise Press, ad we are preparing to initiate a new travel writer e-Newsletter.

Our focus this month for destination news is a destination press release about the many opportunities for learning and enrichment experiences that are available during a Paradise Coast vacation.

Promotion has been ongoing since identifying the winners of our Wedding in Paradise Web site promotion. The winners, Hollie & Jeff, have already been the subject of some good publicity, and we will generate more leading up to and after the actual wedding on June 8.



# COLLIER COUNTY FILM COMMISSION ACTIVITIES MAY 19, 2008 TDC Meeting

#### **PRODUCTION NOTES**

- Home Depot Outdoor print
- The Tennis Channel TV special (wrap)
- Gary Null Enterprises video

#### **WORKING LEADS**

- VideoPlus training film
- "The Island of Dr. Moreau" independent film
- PsychedAboutSports TV
- Spyglass Entertainment independent film
- "Hankie" independent film
- "Pictures of You" independent film
- Ronald Obas independent film
- High Integrity Productions- independent film
- Wise & Time Advertising print
- Untitled TV pilot/series in development
- ALL CURRENT PRODUCTION

### **OPERATIONS**

- Lead/inquiry response
- Monthly Revenue Tracking

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- Polled participants for production activity
- Followed-up with activity worksheets to clients
- Recorded data
- Client Management
- Issued film permits
- Opened a production file for each inquiry
- Annual Tourism Reel Star Award
- Preliminary organization on 2009 production guide
- Prep agenda Film Florida meeting
- Up-loading photos REEL-SCOUT

### Naples, Marco Island, Everglades CVB Call Summary by Toll Free Number

TOLL FREE NUMBER	# OF CALLS	MINUTES
800-2ESCAPE	138	284.98
Naples Press	65	158.58
Guest Click	8	11.90
International	6	5.07
Storm Information	4	9.73
Meeting Planner	4	8.47
Collier County Sports Council	1	2.23
Grand Total:	226	480.97

### Naples, Marco Island, Everglades CVB

### Call Summary by Purpose

<u>PURPOSE</u>	REQUESTS	<u>MINUTES</u>	RESERVATIONS
Collier County CVB Office	0	0.00	-
Guest Click - Reservations	2	2.87	0
Live Information	46	140.60	-
Meeting Planner	0	0.00	-
Partner Pack CD	0	0.00	-
Special Fulfillment	2800	76.67	-
Sports Council of Collier County Information	1	2.23	-
Visitors Guide	12262	1,725.42	-
CVB Office Referral	0	0.00	-
Hang up	41	16.43	-
Storm Accommodations Info	0	0.00	-
Update Accommodations Info	0	0.00	-
Wrong Number	36	16.30	-
Grand Total:	15188	1,980.52	0

### Naples, Marco Island, Everglades CVB

### Request Summary by Source

	CURRENT YEAR			<u>L/</u>	LAST YEAR			
SOURCE	MONTH	YTD*	% YTD	<b>MONTH</b>	YTD*	<u>%</u>		
Consumer Magazines	1418	3222	11%	38	569	1%		
Consumer Directories	165	554	2%	132	1831	3%		
Leisure E-Marketing	427	3329	11%	693	4295	14%		
Newspaper Domestic NE/MW	7219	9732	34%	1686	7884	34%		
TV/Target Markets	27	46	0%	144	189	3%		
Niche Markets (Bridal/Honeymoon)	616	3829	13%	872	4786	17%		
Niche Markets (ECO)	177	1297	4%	365	1157	7%		
Niche Markets (Fishing)	0	3	0%	0	3	0%		
Niche Markets (Golf)	0	1	0%	0	5	0%		
Niche Markets (Senior)	2183	6679	23%	1020	6544	20%		
Niche Markets (Shopping/Cultural)	0	0	0%	0	0	0%		
Travel Agent Directories	0	108	0%	0	3	0%		
Group Business (Association)	0	0	0%	0	1	0%		
Group Business (Corporate)	0	0	0%	0	0	0%		
Group Business (Leisure)	0	0	0%	0	121	0%		
Friend/Relative	7	54	0%	10	62	0%		
Naples, Marco Island, Everglades CVB	4	25	0%	1	133	0%		
Other/Unknown	15	71	0%	43	239	1%		
Target Markets	0	0	0%	0	0	0%		
Travel Agent	4	31	0%	1	30	0%		
Grand Total:	12,262	28,981	_	5,005	27,852	_		

<sup>\*</sup>YTD = Fiscal Year

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Consumer Magazines

PUBLICATION NAME	<b>MONTH</b>	YTD*	% YTD
Ladies Home Journal Apr 08	974	1046	32%
Midwest Living Mar/Apr 08	227	1340	42%
Florida Sun	149	374	12%
Coastal Living Jan/Feb 08	56	392	12%
Midwest Living Web	5	12	0%
Other/Unknown	5	34	1%
Southern Living Travel Jun 07	1	5	0%
Visit FL-SW FL Getaways Apr 08	1	2	0%
AAA Going Places Jul/Aug 07	0	10	0%
Arthur Frommer's Bdgt Feb 08	0	2	0%
Chicago Tribune Mag Feb 08	0	2	0%
Southern Living Travel Jul 07	0	2	0%
Southern Living Travel Jul 08	0	1	0%
Grand Total:	1,418	3,222	_

<sup>\*</sup>YTD = Fiscal Year

# Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Consumer Directories

PUBLICATION NAME	<b>MONTH</b>	YTD*	% YTD
2008 Official FL Vac Guide	164	330	60%
2007 Official FL Vac Guide	1	173	31%
2006 Official FL Vac Guide	0	49	9%
Visit FL Intl Travel Planner	0	2	0%
Grand Total:	165	554	_

<sup>\*</sup>YTD = Fiscal Year

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Leisure E-Marketing

LEISURE E-MARKETING	<b>MONTH</b>	YTD*	% YTD
ParadiseCoast.com	337	2889	87%
TravelMeredith.com	45	77	2%
DestinationBrochures.com	35	254	8%
Other/Unknown	4	29	1%
Visit USA - UK	3	17	1%
VisitFlorida.com	3	23	1%
24-7Vacations.com	0	32	1%
FLAUSA.COM	0	3	0%
VisitFlorida.com - France	0	5	0%
Grand Total:	427	3,329	

<sup>\*</sup>YTD = Fiscal Year

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Newspaper Domestic NE/MW

PUBLICATION NAME PrePrint Out State Spring 2008	MONTH 6032	YTD* 6059	<u>% YTD</u> 62%
TMG Out of State Insert 08	1175	1178	12%
Other/Unknown	9	85	1%
Ft Lauderdale Sun Sentinel	2	2	0%
Visit FL In State Summer 08	1	4	0%
St Petersburg Times	0	1	0%
St. Paul Pioneer Press	0	7	0%
TMG Out of State Insert 07	0	1	0%
Union Tribune	0	2	0%
Visit FL In State Fall 07	0	2393	25%
Grand Total:	7,219	9,732	_

<sup>\*</sup>YTD = Fiscal Year

### Naples, Marco Island, Everglades CVB

### Visitor Guide Request Summary by TV/Target Markets

PUBLICATION NAME	<u>MONTH</u>	YTD*	% YTD
Florida Cable Program	4	5	11%
Miami/Ft Laud WFOR - TV CH 4	3	7	15%
Miami/Ft Laud WPLG - TV CH 10	3	8	17%
Other/Unknown	3	3	7%
Miami/Ft Laud WBFS - TV CH 33	2	4	9%
Miami/Ft Laud WSVN - TV CH 7	2	3	7%
Orlando Unknown	2	2	4%
Orlando WFTV - TV CH 9	2	2	4%
Tampa/St. Pete Unknown	2	3	7%
Tampa/St. Pete WTVT - TV CH 13	2	2	4%
Miami/Ft Laud Unknown	1	1	2%
New York WCBS - TV CH 2	1	1	2%
Chicago Unknown	0	1	2%
Miami/Ft Laud - Comcast	0	1	2%
Miami/Ft Laud WTVJ - TV CH 6	0	1	2%
Palm Beach WPEC - TV CH 12	0	1	2%
W Palm/Ft. Pier WPBF - CH 25	0	1	2%
Grand Total:	27	46	_

<sup>\*</sup>YTD = Fiscal Year

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Niche Market

PUBLICATION NAME Niche Markets (Senior)	MONTH	YTD*	<u>% YTD</u>
AAA Car & Travel Jan 08	1	201	2%
AAA Going Places Jan/Feb 08	0	4	0%
AAA Going Places May/Jun 08	5	6	0%
AAA Home & Away Jan/Feb 08	0	509	4%
AAA Home & Away Mar/Apr 08	289	617	5%
AAA Journeys Jan/Feb 08	0	143	1%
AAA Living Mar/Apr 08	536	807	7%
AARP Mar/Apr 07	0	1766	15%
AARP Mar/Apr 08	1352	2626	22%
Niche Markets (Senior)	2183	6679	57%
Niche Markets (Bridal/Honeymoon)			
FL Wedding&Honeymoon Jan/Feb07	0	47	0%
FL Wedding&Honeymoon Jan/Feb08	22	841	7%
FL Wedding&Honeymoon Jul/Aug06	0	2	0%
FL Wedding&Honeymoon Jul/Aug07	7	88	1%
FL Wedding&Honeymoon Mar/Apr07	3	49	0%
FL Wedding&Honeymoon Mar/Apr08	210	1214	10%
FL Wedding&Honeymoon Mar/Jun08	1	1	0%
FL Wedding&Honeymoon May/Jun07	6	64	1%
FL Wedding&Honeymoon May/Jun08	354	367	3%
FL Wedding&Honeymoon Nov/Dec06	0	5	0%
FL Wedding&Honeymoon Nov/Dec07	6	779	7%
FL Wedding&Honeymoon Sep/Oct06	0	1	0%
FL Wedding&Honeymoon Sep/Oct07	7	371	3%
Niche Markets (Bridal/Honeymoon)	616	3829	32%

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Niche Market

PUBLICATION NAME Niche Markets (ECO)	MONTH	YTD*	<u>% YTD</u>
Audubon Jan/Feb 08	15	283	2%
Audubon Mar/Apr 07	0	3	0%
Audubon Mar/Apr 08	81	254	2%
Audubon Nov/Dec 07	7	295	2%
Echo Encounter Mar 08	71	71	1%
Everglades Kayaking Story	0	4	0%
Nat'l Geo. Trav. May/June 07	1	5	0%
Nat'l Geo. Traveler Oct 07	2	381	3%
Undiscovered Florida May 08	0	1	0%
Niche Markets (ECO)	177	1297	11%
Niche Markets (Fishing)			
FL Fishing & Boating Guide	0	2	0%
Florida Sportsman	0	1	0%
Niche Markets (Fishing)	0	3	0%
Niche Markets (Golf)			
Golf for Women Mag Jan/Feb 08	0	1	0%
Niche Markets (Golf)	0	1	0%
Grand Total:	2,976	11,809	_

<sup>\*</sup>YTD = Fiscal Year

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Travel Agent Directories

PUBLICATION NAME	<b>MONTH</b>	YTD	% YTD
TIA Discover America	0	75	69%
TIA Discover America Web	0	33	31%
Grand Total:	0	108	

<sup>\*</sup>YTD = Fiscal Year

# Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Group Business

PUBLICATION NAME	MONTH	YTD*	<u>% YTD</u>
Grand Total:			
*YTD = Fiscal Year			

# Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by State

For the month of April 2008

	<u>cu</u>	IRRENT YEA	<u>.R</u>	<u>LA</u>	ST YEAR	
STATE OH	<b>MONTH</b> 830	<u>YTD*</u> 2055	<u>% YTD</u> 8%	<u>MONTH</u> 186	<u>YTD*</u> 1328	<u>%</u> 4%
IL	787	1639	6%	537	1648	11%
MI	737	1469	5%	285	1147	6%
FL	717	3907	14%	658	3556	13%
NY	703	1728	6%	192	1895	4%
IN	573	1303	5%	312	1023	6%
MO	558	971	4%	188	731	4%
PA	527	1228	4%	202	1380	4%
MN	476	934	3%	131	555	3%
TX	447	953	3%	123	1020	3%
WI	439	936	3%	432	1038	9%
NJ	412	867	3%	166	906	3%
GA	396	663	2%	99	881	2%
CA	373	806	3%	119	909	2%
MA	288	587	2%	44	572	1%
NC	252	557	2%	60	591	1%
IA	230	462	2%	149	400	3%
TN	209	453	2%	60	692	1%
KY	203	458	2%	107	490	2%
AL	199	360	1%	27	368	1%
MD	193	401	1%	69	564	1%
СТ	167	405	1%	38	293	1%
VA	161	424	2%	56	537	1%
SC	149	298	1%	46	361	1%
AR	148	256	1%	103	304	2%
KS	128	291	1%	72	258	1%
WA	111	255	1%	31	313	1%
NE	107	214	1%	75	205	2%
OK	106	302	1%	24	220	0%
CO	96	221	1%	40	279	1%
AZ	87	218	1%	11	238	0%
LA	83	246	1%	35	317	1%
OR	72	150	1%	32	211	1%
NV	62	116	0%	17	135	0%
MS	59	145	1%	23	193	0%
NH	57	126	0%	12	133	0%

PHASE V OF SOUTHWEST FLORIDA, INC.

# Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by State

	cu	IRRENT YEAI	<u>R</u>	LAS	ST YEAR	
STATE ME	<b>MONTH</b> 55	<u>YTD*</u> 131	<u>% YTD</u> 0%	<u>MONTH</u> 12	<u>YTD*</u> 133	<u>%</u> 0%
WV	47	136	0%	17	180	0%
NM	41	83	0%	4	80	0%
RI	28	80	0%	10	82	0%
UT	28	60	0%	8	81	0%
SD	27	86	0%	8	61	0%
ID	26	61	0%	8	60	0%
PR	26	41	0%	27	86	1%
ND	25	80	0%	8	52	0%
DE	20	73	0%	13	118	0%
AK	13	27	0%	4	38	0%
MT	13	35	0%	6	70	0%
VT	12	43	0%	6	65	0%
HI	10	22	0%	4	30	0%
WY	9	22	0%	3	22	0%
DC	3	7	0%	3	31	0%
AE	1	3	0%	0	3	0%
AA	0	0	0%	0	0	0%
AP	0	3	0%	0	5	0%
GU	0	1	0%	0	0	0%
VI	0	1	0%	1	6	0%
Grand Total:	11,526	27,399		4,903	26,894	

<sup>\*</sup>YTD = Fiscal Year

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Country

For the month of April 2008

	CL	JRRENT YEA	<u>R</u>	<u>LA</u>	LAST YEAR					
COUNTRY USA	MONTH 11526	<u>YTD*</u> 27399	<u>% YTD</u> 95%	MONTH 4903	<b>YTD*</b> 26894	<u>%</u> 98%				
CANADA	646	889	3%	34	375	1%				
UNITED KINGDOM	28	244	1%	26	207	1%				
GERMANY	26	268	1%	18	174	0%				
FRANCE	5	34	0%	3	15	0%				
BRAZIL	3	14	0%	2	8	0%				
ITALY	3	19	0%	1	10	0%				
BELGIUM	2	11	0%	1	9	0%				
HUNGARY	2	4	0%	0	2	0%				
IRELAND	2	6	0%	1	8	0%				
PHILIPPINES	2	4	0%	0	5	0%				
SWITZERLAND	2	12	0%	0	4	0%				
ALGERIA	1	2	0%	0	0	0%				
ARGENTINA	1	6	0%	0	13	0%				
AUSTRALIA	1	2	0%	0	6	0%				
AUSTRIA	1	5	0%	0	4	0%				
DENMARK	1	4	0%	0	3	0%				
ECUADOR	1	1	0%	0	0	0%				
FINLAND	1	1	0%	1	2	0%				
GREECE	1	1	0%	0	1	0%				
INDONESIA	1	1	0%	1	3	0%				
IRAN	1	5	0%	0	11	0%				
ISRAEL	1	1	0%	0	1	0%				
LUXEMBOURG	1	1	0%	0	0	0%				
PAKISTAN	1	3	0%	3	19	0%				
POLAND	1	4	0%	1	3	0%				
UKRAINE	1	1	0%	0	0	0%				
BANGLADESH	0	2	0%	0	2	0%				
BELARUS	0	0	0%	0	1	0%				
BERMUDA	0	0	0%	0	1	0%				
BULGARIA	0	0	0%	0	2	0%				
CHILE	0	0	0%	0	1	0%				
CHINA	0	0	0%	1	2	0%				
COLUMBIA	0	0	0%	0	0	0%				

PHASE V OF SOUTHWEST FLORIDA, INC.

### Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Country

For the month of April 2008

	CL	JRRENT YEA	<u>IR</u>	LAST YEAR								
COUNTRY CROATIA	<b>MONTH</b> 0	<u>YTD*</u>	<u>% YTD</u> 0%	MONTH 0	<u>YTD*</u>	<u>%</u> 0%						
EGYPT	0	0	0%	0	0	0%						
ESTONIA	0	0	0%	0	2	0%						
ETHIOPIA	0	0	0%	0	2	0%						
GEORGIA	0	1	0%	1	1	0%						
GHANA	0	1	0%	0	6	0%						
INDIA	0	5	0%	1	13	0%						
IRAQ	0	0	0%	0	1	0%						
JAPAN	0	1	0%	0	0	0%						
LITHUANIA	0	0	0%	0	1	0%						
MACEDONIA	0	0	0%	0	0	0%						
MALAYSIA	0	0	0%	0	1	0%						
MEXICO	0	1	0%	1	4	0%						
NETHERLANDS	0	17	0%	2	12	0%						
NEW ZEALAND	0	0	0%	0	3	0%						
NIGERIA	0	0	0%	0	1	0%						
NORWAY	0	2	0%	0	4	0%						
PANAMA	0	0	0%	0	0	0%						
PERU	0	0	0%	0	1	0%						
PUERTO RICO	0	1	0%	0	0	0%						
QATAR	0	0	0%	0	1	0%						
ROMANIA	0	1	0%	0	0	0%						
RUSSIA	0	1	0%	0	0	0%						
SAUDI ARABIA	0	0	0%	0	0	0%						
SCOTLAND	0	0	0%	0	1	0%						
SINGAPORE	0	1	0%	0	0	0%						
SOUTH AFRICA	0	0	0%	1	1	0%						
SPAIN	0	0	0%	2	3	0%						
SWEDEN	0	4	0%	0	6	0%						
THAILAND	0	0	0%	0	0	0%						
TURKEY	0	1	0%	1	2	0%						
VIETNAM	0	0	0%	0	0	0%						

#### PHASE V OF SOUTHWEST FLORIDA, INC.

### Naples, Marco Island, Everglades CVB

Grand Total: 12,262 28,981 5,005 27,852

\*YTD = Fiscal Year

# Naples, Marco Island, Everglades CVB Special Fulfillment Requests by Category

#### For the month of April 2008

PUBLICATION NAME Golf Guide	<u>MONTH</u>	YTD	<u>% YTD</u>
Golf Guide			
Other Golf	0	3	0%
Play FL Golf	2016	4557	70%
Golf Guide	2016	4560	70%
Mailing to Partners			
Mailings to Partners			
Mailing to Partners	280	280	4%
Mailings to Partners	280	280	4%
Mailings to Partners	0	3	0%
Meeting Planners			
Meeting Planner Kit			
Meeting Planner Kit	8	61	1%
Meeting Planner Kit	8	61	1%
Meeting Planner Non-Kit Fulfill			
MP Non-Kit Fulfillment	0	3	0%
Meeting Planner Non-Kit Fulfill	0	3	0%
Post Show Followup			
Chicago Affordable Meetings	145	145	2%
CMPCE	0	146	2%
DC Springtime	34	34	1%
TSAE Education Day Show	0	21	0%
Post Show Followup	179	346	5%
Pre-Show Post Card			
2008 Springtime DC Expo	228	228	3%
Destinations Showcase	0	248	4%
Tampa MPI Expo	44	44	1%
TSAE Education Day Show	0	409	6%
Pre-Show Post Card	272	929	14%

#### PHASE V OF SOUTHWEST FLORIDA, INC.

# Naples, Marco Island, Everglades CVB Special Fulfillment Requests by Category

PUBLICATION NAME PR Mailings	<u>MONTH</u>	YTD	% YTD
PR Mailings			
Press Kit - Media	0	1	0%
PR Mailings	0	1	0%
Tour Operators			
Tour Operators			
Huddle Follow-Up	0	2	0%
Motorcoach	0	1	0%
Other/Unknown	2	5	0%
Tour Operators	2	8	0%
Trade Show			
Trade Shows			
Vakantiebeurs Trade Show	0	1	0%
Trade Shows	0	1	0%
Travel Agents			
Travel Agents			
AAA Travel Conference	0	302	5%
Other/Unknown	7	21	0%
Travel Agents	36	36	1%
Travel Agents	43	359	5%
Grand Total:	2,800	6,551	

# Naples, Marco Island, Everglades CVB Request Summary by Type

CALL TYPE	# OF CALLS	MINUTES
CALL-LIVE	226	480.97
DATA IMPORT	10,543	0.00
DATA IMPORT - NO FULFILLMENT	2,600	0.00
RDR RESPONSE	1,566	1,358.67
RDR RESPONSE - NO FULFILLMENT	159	0.00
RR-FULFILLED	86	126.20
WEBSITE	8	14.68
Grand Total:	15,188	1,980.52

#### May 19, 2008 Detailed Staff Reports IX 27 of 32

					December		January		February		March		April		May		ine	July		August		September					
		2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	YTD 2007	YTD 2
REQUESTED PUBLICATIONS																											
Consumer Directories:																											
2005 Official FL Vac Guide	Consumer Directories	67	7 (	36		) 2	0	8	0	0	0	2	0	2	0	2	0	1	0	0	0	1	0	0	0	12	:1
2006 Family Summer Getaways	Consumer Directories	780		113		271	0	109	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1,27	
2006 Official FL Vac Guide	Consumer Directories		1 49	9 3		47	0	74	0	57	0	101	0	88	0	78	0	79	0	51	0	73	0	74	0	72	
2007 Official FL Vac Guide	Consumer Directories	(	56	3 2	64	. 2	27	1	12	2	3	11	10	9	1	36	0	13	0	9	0	6	0	4	0	9	5
2008 Official FL Vac Guide	Consumer Directories	(	) 1	1 0		0	1	0	29	0	96	0	18	0	164	0	0	0	0	0	0	0	0	0	0		0
/F Everglades City Info	Consumer Directories	C	) (	0	(	0	0	0	0	0	0	0	0	0	0	23	0	0	0	624	0	192	0	0	0	83	9
Off. FL Vacation Guide	Consumer Directories	C	) (	0	(	0	0	0	0	0	0	0	21	0	0	0	0	0	0	0	0	0	0	0	0		0
Other/Unknown	Consumer Directories	C	) (	0	(	0	0	0	0	1	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0		3
Fravel Agent	Consumer Directories	C	) (	0	(	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0		1
/F DT & ST Sweepstakes	Consumer Directories	C	) (	0	(	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,831	0	4,750	0	0	0	11,58	1
/F Intl. Travel Planner	Consumer Directories	C	) (	0	(	0	0	1	0	1	2	0	0	1	0	0	0	0	0	0	0	0	0	0	0		3
VF SIP - Beaches	Consumer Directories	(	) (	1	(	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		1
TOTAL Consumer Directories:	•	851	106	155	64	322	28	193	41	61	101	114	49	102	165	141	0	93	0	7,515	0	5,022	0	78	0	14,64	7
Consumer Magazines:		_																	1			-,-	_	_			_
AAA Going Places Sept/Oct 06	Consumer Magazines	161	1 (	7				0	0	0	0	0		0	0	0	0	0	0	0	0	0				16	
AAA Going Places May/Jun 07	Consumer Magazines  Consumer Magazines	101		, ,			1 0	0	0	1	0	2	0	2	0	0	0	393	0	20	0	4	- 0	0	0	44	
AAA Going Places Jul/Aug 07	Consumer Magazines  Consumer Magazines	<del>+ -</del>	) 10	0			1 0	0	0	-	0	n	0	n	0	0	0	J83	0	351	0	124	- 0	40	0	51	-
Arthur Frommer's TvI Feb 07	Consumer Magazines  Consumer Magazines	+	1	0		1	-	10	0	-	0	-	- 0	^	0	0	0	0	0	JJ1	0	124	<u> </u>	40	0	2	
Arthur Frommer's TVI Feb 08	Consumer Magazines  Consumer Magazines	+		2 2			1 ^	10	^	5	2	_	-	^	0	0	0	^	- 0	^		^	_ ~				0
Attantic SE Magazine Nov/Dec 06	Consumer Magazines  Consumer Magazines	+		1 2		1	-	- 0	0	0	2	0	0	0	0	0	0	0	0	0	0	0			0		4
Chicago Tribune Mag Feb 08	Consumer Magazines  Consumer Magazines	<del></del>		2		1		1	0	0	4	0	- 4	0	0	0	0	0	0	0	0	0		- 0	0		0
Coastal Living Jan/Feb 08	Consumer Magazines  Consumer Magazines	<del></del>		0			1	0	145	0	106	0	84	0	56	0	0	0	0	0	0	0		- 0	0		0
Conde Nast Traveler	•	<del>-</del>	,	0				0	140	0	100	- 0	04	0	36	0	0	0	0	0	0	0	٣	٣	0		0
Florida Sun - Germany	Consumer Magazines Consumer Magazines	<del>- '</del>	) 89	0		17	19	0	- 0	0	75	1	41	13	149	53	0	0	0	31	0	41	- 0	- 0	0	16	2
Ladies Home Journal Mar/Apr 08	Consumer Magazines  Consumer Magazines	<del></del>	) 8	9 0		1/	19	0	1	0	/5	8	72	13	974	53	0	0	0	31	0	41	_ u	- 0	0	16	
Midwest Living Mar/Apr 08	Consumer Magazines  Consumer Magazines	<del>-</del>	, ,	0			0	0	0	0	0	0	1,113	0	227	0	0	0	0	0	0	0	<u> </u>	<u> </u>	0		0
Midwest Living WEB	Consumer Magazines  Consumer Magazines	<del>-</del>	) (	0			0	0	0	0	0	0	1,113	0	221	0	0	0	0	0	0	0	<u> </u>	-	0		0
		- 0	, ,	0			0	0	0	0	0	0	/	0	5	0	0	- 0	0	- 0	0	0	0	U 0	0		-
New York Times Other/Unknown	Consumer Magazines Consumer Magazines	- 0	,				0	0	0	0	0	0	13	0	0	0	0	53	0	14	0	- 0	0	_ º	0	3	
	-	60	, ,	24	1	10	3	18	1	15	,	12	13	0	5	8	0	3	0	17	0	- /	0	4	0	18	
Southern Living July 06	Consumer Magazines	37		24		10	0	18	0	15	0	12		9	0	10	0	4	0	17	0	1	<u> </u>	<u> </u>	0	14	
Southern Living June 06	Consumer Magazines	3/	1	) 1/		14	0	19	0	15	0	13		9	0	6	0		0	8	0	0		<u> </u>	0		5
Southern Living Travel Jul 07	Consumer Magazines		, ,	) 1			1 1	- 0	0	1	1	0		- 0	- 0	- 0	0	1	0		0	0		1	0		2
Southern Living Travel Jun 07	Consumer Magazines	- 0		0		0	1	1	0	1	2	0	1	1	1	4	0	2	0	1	0	2	0	0	0		0
Southern Living Travel Jul 08	Consumer Magazines	- 0		0		0	0	0	1	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0		0
Visit FL - SW FL Getaways Apr 08	Consumer Magazines	- 0		0		0	0	29	0	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	0	4	
Women's World	Consumer Magazines	259	, ,	51		43	25		148	41	194	39	0	37	0	91	0	462	0	465	0	180	0	52	0	1,80	
FOTAL Consumer Magazines:		259	103	5 51	1	43	25	84	148	41	194	39	1,333	37	1,418	91	0	462	0	465	0	180	0	52	0	1,80	4
Group Business (Association):																											
FSAE Assoc. Resource	Group Business (Association)	0	) (	0	(	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		1
FOTAL Group Business (Association):		0	) (	0	(	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		1
Group Business (Corporate):																											
Convention South	Group Business (Corporate)	0	) (	0	(	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
FL Official Mtg Planners Guide	Group Business (Corporate)	C	) (	0 0	(	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0		1
Meeting South	Group Business (Corporate)	C	) (	0	(	0	0	0	0	0	0	13	0	0	0	0	0	0	0	0	0	0	0	0	0	1	3
Meeting Guide South	Group Business (Corporate)	C	) (	0	(	0	0	0	0	0	0	0	0	3	0	0	0	0	0	0	0	0	0	0	0		3
Successful Meetings	Group Business (Corporate)	C	) (	0	(	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
Worth International Off. Meeting Planner	Group Business (Corporate)	C	) (	0	(	0	0	89	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		9
FOTAL Group Business (Corporate):		0	) (	0	(	0	0	89	0	0	0	13	0	3	0	1	0	0	0	0	0	0	0	0	0	10	6
Group Business (Leisure):																											
Group Tour Magazine Sept 06	Group Business (Leisure)	C	) (	1	(	0	0	0	0	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	8
Group Travel Planet Nov/Dec 06	Group Business (Leisure)	C	) (	0 0	(	0	0	103	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	
Group Travel Planet May/Jun 07	Group Business (Leisure)	r	) (	0	(	0	0	1	0	0	0	0	0	0	0	0	0	0	0	93	0	0	0	0	0	9	14
Group Travel Planet Jul/Aug 07	•	r	) (	0	(	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	389	0	38	
TOTAL Group Business (Leisure):		0	0 (	1	(	0	0	0	0	17	0	0	0	0	0	0	0	0	0	0	0	0	0	_	0	60	
Leisure E-Marketing:			•																								
24-7Vacations.com	Leisure E-Marketing	124	32	76		00	0	07	0	308	0	386	0	222	0	208	0	268	n n	229	0	255	0	155	0	2,41	5
	Leisure E-Marketing	124	. 32	75		00	1 ^	97	^	300	^	300	-		0	200	0	200	- 0	228		200	_ ~	135		2,41	4
Collier County CVR Office			1 (	, 0			0	- 0	U	3	U		U	U	U	U	U	U	U	U	U	- 0		U	U		7
Collier County CVB Office DestinationBrochures.com	Leisure E-Marketing	_	3 34	10	47		16	_	33	20	44	27	45	4.4	35	18	_	24		37	_	17		13	^	21	2

		Oct	ober	Nove	ember	Dece	mber	Jan	uary	Febr	uary	Ma	rch	Api	ril	Ma	зу	Ju	ine	Ju	ly	Aug	gust	Septer	nber	To	tal
		2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	YTD 2007	YTD 2008
Friend/Relative	Leisure E-Marketing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1	0
Other/Unknown	Leisure E-Marketing	0	2	0	5	0	4	0	6	0	5	0	3	0	4	5	0	3	0	1	0	7	0	6	0	22	29
ParadiseCoast.com	Leisure E-Marketing	312	326	290	197	218	336	527	598	582	557	447	538	449	337	583	0	383	0	378	0	468	0	317	0	4,954	2,889
Travel Agent	Leisure E-Marketing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1	0
TravelMeredith.com	Leisure E-Marketing	0	0	0	0	0	0	0	0	0	0	0	32	0	45	0	0	0	0	0	0	0	0	0	0	0	77
VisitFlorida.com	Leisure E-Marketing	0	1	0	4	0	2	0	0	0	10	1	3	1	3	0	0	1	0	2	0	0	0	0	0	5	23
VisitFlorida.com - France	Leisure E-Marketing	0	2	0	0	0	1	0	2	0	0	0	0	0	0	0	0	2	0	0	0	0	0	0	0	2	5
VisitFlorida.com - Germany Visit USA - UK	Leisure E-Marketing Leisure E-Marketing	0	0	0	0	0	0	0	0	0	0	1	0	1	0	2	0	0	0	1	0	1	0	0	0	54	47
TOTAL Leisure E-Marketing:	Leisure E-Marketing	439	400	379	253	319	260	634	644	966	621	863	624	692	427	819	0	682	0	652	0	748	0	491	0	7,620	3,329
		400	400	373	255	319	300	034	044	300	021	003	024	032	427	013	-	002	·	032	٩	740		431		7,020	3,323
Newspaper Domestic NE/MW:	T																										
Friend/Relative	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1	0
Ft. Lauderdale Sun Sentinel	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0	0	0	0	0	0	0	0	0	0	0	2
Preprint In-State Fall 2006	Newspaper Domestic NE/MW	70	0	10		2	0	970	0	101	0	180	0	9	0	1	0	1	0	0	0	0	0	0	0	1,344	0
Preprint Out-State Fall 2006	Newspaper Domestic NE/MW	0	0	12	0	0	0	2,976	0	724	0	1,139	0	2	0	0	0	0	0	0	0	0	0	0	0	4,853	0
Preprint Out-State Spring 2008	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	1	0	1	0	25		6,032	0	0	0	0	0	0	0	0	0	0	0	6,059
Other/Unknown	Newspaper Domestic NE/MW	0	4	0	) 2	0	17	0	27	0	4	1	22	3	9	16	0	3	0	4	0	0	0	3	0	30	85
St. Paul Pioneer Press	Newspaper Domestic NE/MW	0	0	0	0	0	4	0	2	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7
St. Petersburg Times	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
TMG Newspaper Insert	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	52	0	17	0	0	0	69	0
TMG Out of State Insert 08	Newspaper Domestic NE/MW	0	1	0	0	0	0	0	2	1	0	0	1	1,670	1,175	108	0	71	0	1	0	1	0	0	0	1,852	1,179
Union Tribune	Newspaper Domestic NE/MW	0	0	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
Valassis FSI	Newspaper Domestic NE/MW	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0
Visit Florida In State Fall 07	Newspaper Domestic NE/MW	0	4	0	1,732	0	656	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	2,393
Visit Florida In State Insert	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,288	0	0	0	0	0	1,288	0
Visit FL In State Summer 08	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	1	0	0	0	2	0	1	0	0	0	0	0	0	0	0	0	0	0	4
VF Vacation Values Apr 07	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,613	0	3,565	0	0	0	0	0	0	0	5,178	0
VF Vacation Values Jun 07	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,879	0	0	0	0	0	0	0	1,879	0
TOTAL Newspaper Domestic NE/MW:		70	9	22	1,734	2	678	3,947	35	826	6	1,320	51	1,684	7,219	1,739	0	5,519	0	1,345	0	18	0	3	0	16,495	9,732
Niche Markets (Bridal/Honeymoon):					-																					•	
FL Wedding & Honeymoon Jan/Feb 06	Niche Markets (Bridal/Honeymoon)	32	0		1 0	1	0	14	0	0	0	1	0	2	0	0	0	0	0	0	0	0		اه ا	0	59	0
FL Wedding & Honeymoon Jan/Feb 07	Niche Markets (Bridal/Honeymoon)	02	6	23		341	20	525	11	175	- 1	67	0	38	0	18	0	11	0	13	0	10	0	3	0	1,224	47
FL Wedding & Honeymoon Jan/Feb 08	Niche Markets (Bridal/Honeymoon)	0	0	20		341	236	323	390	173	136	07	57	0	22	10	0		0	10	0	10		0	0	1,224	841
FL Wedding & Honeymoon Jul/Aug 06	Niche Markets (Bridal/Honeymoon)	707	0	464	, ,	147	236	128	390	40	136	37	37	10	- 22	26	0	21	0	21	0	12	0	0	0	1,639	041
	Niche Markets (Bridal/Honeymoon)	707	32	464	23	147		120	10	40	- 7	31	- 0	10	7	20	0	377	0	458	0	143	0	70	0	1,065	88
FL Wedding & Honeymoon Jul/Aug 07	Niche Markets (Bridal/Honeymoon)	45	32	40	23	0	5	0	10	0	,	0	4	0	,	8	0	3//	0	458	0	143	0	79	0	1,065	88
FL Wedding & Honeymoon Mar/Apr 06	Niche Markets (Bridal/Honeymoon)	15	- 44	13		1	0	0.4	0	517	- 10	536	0	231	0	- 0	0	42	0	- 10	0	40	0	0	0		- 10
FL Wedding & Honeymoon Mar/Apr 07	, , , , , , , , , , , , , ,	0	11	0	11	0	3	64	9	517	12 554		450		3	58	0	42	0	40	0	16	0	9	- 0	1,513	49
FL Wedding & Honeymoon Mar/Apr 08	Niche Markets (Bridal/Honeymoon)	0	0	0	0	0	0	0	0	0	554		450		211	0	0	0	0	0	0	0	0	0	0	0	1,215
FL Wedding & Honeymoon May/Jun 07	Niche Markets (Bridal/Honeymoon)	0	21	0	15	0	6	0	8	0	6	38	2	422	6	447	0	221	0	103	0	48	0	21	0	1,300	64
FL Wedding & Honeymoon May/Jun 08	Niche Markets (Bridal/Honeymoon)	0	0	0	0	0	0	0	0	0	0	0	13	0	354	0	0	0	0	0	0	0	0	0	0	0	367
FL Wedding & Honeymoon Sept/Oct 06	Niche Markets (Bridal/Honeymoon)	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
FL Wedding & Honeymoon Sept/Oct 07	Niche Markets (Bridal/Honeymoon)	0	207	0	75	0	32	0	27	0	15	0	8	0	7	0	0	0	0	76	0	390	0	424	0	890	371
FL Wedding & Honeymoon Nov/Dec 06	Niche Markets (Bridal/Honeymoon)	0	0	0	1	0	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5
FL Wedding & Honeymoon Nov/Dec 07	Niche Markets (Bridal/Honeymoon)	0	243	0	348	0	86	0	56	0	25	0	15	0	6	0	0	0	0	0	0	0	0	0	0	0	779
Other/Unknown	Niche Markets (Bridal/Honeymoon)	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1	0
TOTAL Niche Markets (Bridal/Honeymoon):		754	522	509	483	490	392	737	511	740	756	683	549	712	616	557	0	672	0	711	0	620	0	545	0	7,730	3,829
Niche Markets (ECO):																											
Audubon/Corkscrew Nov 06	Niche Markets (ECO)	0	0	0	0	0	0	39	0	34	0	18	0	9	0	0	0	0	0	0	0	0	0	0	0	100	0
Audubon Nov/Dec 06	Niche Markets (ECO)	0	0	167	0	72	0	2	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	243	0
Audubon Nov/Dec 07	Niche Markets (ECO)	0	0	0	145	0	48	0	40	0	32	0	23	0	7	0	0	0	0	0	0	0	0	0	0	0	295
Audubon Mar/Apr 07	Niche Markets (ECO)	0	1	0	0	0	0	1	1	0	0	2	1	3	0	1	0	0	0	0	0	1	0	0	0	8	3
Audubon Mar/Apr 08	Niche Markets (ECO)	0	0	0	0	0	0	0	0	0	0	0	173	0	81	0	0	0	0	0	0	0	0	0	0	0	254
Audubon/Corkscrew Mar/Apr 07	Niche Markets (ECO)	0	0	0	0	0	0	0	0	0	0	168	0	83	0	49	0	35	0	13	0	13	0	4	0	365	0
Audubon Jan/Feb 08	Niche Markets (ECO)	n	0	0	0 0	0	0	0	141	0	98	0	29	0	15	0	0	0	n	n	n	0	n	0	0	0	283
Echo Encounter Mar 07	Niche Markets (ECO)	n	0	n	0 0	n	0	0	0	n	0	1	0	0	0	0	0	0	n	0	n	0	n	0	0	1	0
Echo Encounter Mar 08	Niche Markets (ECO)		0		,			0		0	0		0	0	71	0	0			0	0	0		0	0		71
Everglades Kayaking Story	Niche Markets (ECO)				1 0		2	0	1		0	0	1	0	, 1	0	0			0	0	0		0	0	0	, i
				0	1 0			199	_			2	-	0	0	0	0			0	0	0		0	0	201	- 4
FL Echo IS & OS Fall 2009		0			1 0	U	U	199	0	0	0	90	0	269	0	10	0	0	-	0	0	0	1 0	0	0	365	0
FL Echo IS & OS Fall 2006	Niche Markets (ECO)	0	0	_ ^		^								209	U												
FL Echo In State Spring 2007	Niche Markets (ECO) Niche Markets (ECO)	0	0	0	0	0	0	0			_	_	^		-	240	^	200	0	92	0	40		0	^		
FL Echo In State Spring 2007 Nat'l Geo Trvlr May/Jun 07	Niche Markets (ECO) Niche Markets (ECO) Niche Markets (ECO)	0 0	0 2	0	0 0	0	1	0	2	0	0	0	0	0	1	348	0	206	0	83	0	42	0	2	0	681	6
FL Echo In State Spring 2007 Nat'l Geo Trvir May/Jun 07 Nat'l Geo Trvir Oct 07	Niche Markets (ECO) Niche Markets (ECO) Niche Markets (ECO) Niche Markets (ECO)	0 0 0	0 0 2 290	0 0	0 0	0	0 1 26	0	2	0	0	0	0	0	1	348 0	0	206	0	83	0	42	0	2	0		6 380
FL Echo In State Spring 2007  Nat'l Geo Trvlr May/Jun 07  Nat'l Geo Trvlr Oct 07  Undiscovered Florida	Niche Markets (ECO) Niche Markets (ECO) Niche Markets (ECO)	0 0 0 0	0	0 0	0	0 0	0 1 26 0	0 0	2 8 0	0	0 0	0	0	0	1 2 0	0	0	0	0 0	0	0 0	0	0	0 0	0	681 0 1	1
FL Echo In State Spring 2007 Nat'l Geo Trvir May/Jun 07 Nat'l Geo Trvir Oct 07 Undiscovered Florida TOTAL Niche Markets (ECO):	Niche Markets (ECO) Niche Markets (ECO) Niche Markets (ECO) Niche Markets (ECO)	0 0 0 0	0 2 290 0 293	0 0 0 0	0	0 0 0 0 72	0 1 26 0	0 0 0 241	2 8 0 193	0 0 34	0 0 1 131	0 0 0 278	0 0 0 227	0 0 0 365	1 2 0 177	348 0 1 409	0 0	206 0 0 241	0 0	83 0 0 96	0 0	0 42 0 0	0 0	0 0 0	0 0		6 380 1 1,297
FL Echo in State Spring 2007  Natf Geo Trvf Nay/Jun 07  Natf Geo Trvf Oct 07  Undiscovered Florida  TOTAL Niche Markets (ECO):  Niche Markets (Fishing):	Niche Markets (ECO)	0 0 0 0	0	0 0 0 0 167	0	0 0 0 72	0 1 26 0 77	0 0 0 241	2 8 0 193	0 0 0 34	0 0 1 131	0 0 0 278	0 0 0 227	0 0 0 365	1 2 0 177	0	0 0 0	0	0 0 0	0	0 0	0	0 0	0 2 0 0	0 0	681 0 1	1
FL Echo In State Spring 2007  Nat1 Geo Trvir May/Jun 07  Nat1 Geo Trvir Cct 07  Undiscovered Florida  TOTAL Nicho Markets (ECO):  Niche Markets (Fishing):  FL Fishing & Boating Guide	Niche Markets (ECO)	0 0 0 0 0 0	0	0 0 0 0 167	0	0 0 0 72	0 1 26 0 77	0 0 0 241	2 8 0 193	0 0 34	0 0 1 131	0 0 0 278	0 0 0 227	0 0 0 365	1 2 0 177	0	0 0 0	0	0 0 0	0	0 0 0	0	0 0 0	0 0 0 6	0 0 0	681 0 1	1
FL Echo In State Spring 2007  Nat'l Geo Trvir Nay/Jun 07  Nat'l Geo Trvir Ct 07  Undiscovered Florida  TOTAL Niche Markets (ECO):  Niche Markets (Fishing):	Niche Markets (ECO)	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0	0 0 0 0 167	0	0 0 0 72	0 1 26 0 77	0 0 0 241	2 8 0 193	0 0 34	0 0 1 131 0 1	0 0 0 278	0 0 0 227	0 0 0 365	1 2 0 177 0 0	0	0 0 0 0 0 0 0	0	0 0 0	0	0	0	0 0 0	0 0 6	0 0 0 0 0 0 0 0 0	681 0 1	1

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March Name   Mar			October		Nove	November		mber	January		Febr	ruary	iary March		April		Ma	,		ine	July		August		Septe	mber	Т	otal
Continue																												
March 1985   Mar	Niche Markets (Golf):																							1				_
The Control Register of the Process of the Proces		Niche Markets (Golf)	0	0	0	0	0	0	3	0	0	0	1	0	0	0	1	0	0	0	0	0		0 0	0	0		5 0
Teach Name (Name			0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0		0 0	0	0		0 1
Color   March School   March Schoo			0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0		0 0	0	0		1 0
Mathematic property   Mathematic   Mathema	TOTAL Niche Markets (Golf):		0	0	0	0	0	0	3	0	0	1	2	0	0	0	1	0	0	0	0	0		0 0	0	0		8 1
Mode Service S																	- 1							1 -				
MARCHANIN AND MARCHANIN SHAPE		Niche Markete (Senior)	0	0		0	0	1	0	140	0	49	0	2	٥	- 1	0	0	0	0	0	0		0 0	0	0		0 201
March   Marc			0	0	0	0	0		0	149	0	40	0	- 4	0	1	0	0	0	0	0	0		0 0	0	0		201
Mathematic Register   Mathematic States   Ma			0		0	0	0		0	2	0		0	-	0		0	0	0	0	0	0		0 0	0	0		
Mathematical   Math			0	0	0	0	0		0	262	0	206	0	1 40	0	5	0	0	0	0	0	0		0 0	0	0		0 509
MATERIAL PROPERTY OF COLUMN STANDARD			0	0	0	0	0		0	202	0	200	0			000	0	0	0	0	0	0		0 0	0	0		
Mathematic Section   1,100			0	0		0	0	0	0	0	0		0	328	0	289	0	0	0	0	0	0		0 0	0	0		0 617 0 143
MAPP Septicity of   MAPP Selection (1999)   MAPP Sel			0	0	0	0	0	0	0	80	0	54	0	9	U		U	U	U	U	U	U	,	0 0	U	U		143
MAP Selection of Selection Showers (Selection Selection				0		0	0	0		0		0	0	2/1		536	_		_		_			_		_		
Mathematic property			1,106	0	195	0	34	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0		0 0	0	0	1,33	- 0
MAPP However prints of the Section   Column			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	,	0 0	1	0		0
Madestand Conference   March March (Service)   O.			0	0	0	0	0	0	2	0	2	0	4,186			0	263	0	61	0	0	0		0 0	0	0	5,53	
Manus   Manu			0	0	0	0	0	0	0	0	0	0	0	1,274	0	1,352	0	0	0	0	0	0	-	. 0	0	0		0 2,626
Total Annual Services   1.16			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5	0		0 0	0	0		0 ز
## PY Trenders		Niche Markets (Senior)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0		0						
Performance   1			1,106	0	195	0	34	2	3	493	3	309	4,186	3,692	1,020	2,183	263	0	3,367	0	616	0	564	4 0	43	0	11,40	5,872
Design: 1986   Target Makes   0   0   0   0   0   0   0   0   0																												
Changer - Wilson   Target Movems   C   C   C   C   C   C   C   C   C	PITV	Television	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0 0	0	0		) 0
Changer VARACORD   Target Makers   Q   Q   Q   Q   Q   Q   Q   Q   Q	Chicago - Comcast	Target Markets	0	0	0	0	0	0	0	0	0	0	0	0	23	0	7	0	1	0	2	0		0 0	0	0	3	3 0
Description	Chicago - WBBM	Target Markets	0	0	0	0	0	0	0	0	0	0	0	0	3	0	0	0	5	0	1	0	- (	0 0	0	0		9 0
Product Cash Program   Tages Marketes   0   1   0   0   0   0   0   0   0   0	Chicago - WLS	Target Markets	0	0	0	0	0	0	0	0	0	0	0	0	11	0	8	0	12	0	11	0	(	0 0	0	0	4	2 0
Mann-WINTONC   Topy Minkes   0   0   1   1   1   0   0   0   0   0		Target Markets	0	0	0	0	0	0	0	1	0	0	0	0	2	0	4	0	7	0	3	0	(	0 0	0	0	1	5 1
Mann-WILLIANC   Traypet Markers   0   0   0   1   0   0   0   0   0   0	Florida Cable Program	Target Markets	0	1	0	0	0	0	0	0	0	0	0	0	0	4	0	0	0	0	0	0	(	0 0	0	0		J 5
Manufall Laud - Concreat   Target Meheme	Miami - WSNV FOX	Target Markets	0	0	1	1	1	0	0	0	0	0	0	0	7	2	4	0	5	0	0	0	(	0 0	0	0	1	8 3
Manufall Laud - Concreat   Target Meheme	Miami - WTVJ NBC	Target Markets	0	0	0	1	0	0	0	0	0	0	0	0	1	0	5	0	3	0	1	0	(	0 0	0	0	1	J 1
MammFill and - WMPS		Target Markets	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0 0	0	0		0 1
Mann Fill and - WFOR   Tager Manters   0   1   1   3   0   0   0   0   0   0   0   0   0	Miami/Ft Laud - WBFS		0	1	1	1	0	0	0	0	0	0	0	0	10	2	1	0	1	0	0	0	(	0 0	0	0	1	3 4
Month File   Mon			0	1	1	3	0	0	0	0	0	0	1	0	3	3	2	0	1	0	0	0		0 0	0	0		8 7
MannerFLand NOPEL   Target Manheles   0   0   0   0   0   0   0   0   0	Miami/Ft Laud - WPLG		0	2	1	3	0	0	0	0	0	0	0	0	8	3	4	0	1	0	0	0		0 0	0	0	1	4 8
MannFT Land Unknown			0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0		0 0	0	0		1 0
New York - VINDEC   Target Markets   0   0   0   0   0   0   0   0   0			0	0	21	0	1	0	0	0	0	0	0	0	2	1	14	0	7	0	1	0		0 0	0	0	4	6 1
New York - WARDC			0	0	0	0	0	0	0	0	0	0	0	0	11	0	9	0	2	0	1	0		0 0	0	0		
New York - WINDEC   Trappet Markers   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0	0	0	0	0	0	0	0	0	0	0	0	9	0	23	0	2	0	0	0		0 0	0	0		
New York - VINBCC   Target Markets   0   0   0   0   0   0   0   0   0			0	0	0	0	0	0	0	0	0	0	0	0	3	1	3	0	2	0	0	0		0 0	0	0		8 1
New York - Unknown   Target Markets   0   0   1   0   0   0   0   0   0   0			0	0	0	0	0	0	0	0	0	0	0	0	10	0	11	0	5	0	3	0		0 0	0	0	2	9 0
Districts - Propriet Markets   0   0   0   0   0   0   0   0   0			0	0	1	0	0	0	0	0	0	0	0	0	1	0	7	0	2	0	3	0		0 0	0	0		
Offinish O-WESH			0	0		0	0	0	0	0	0	0	0	0	. 6	0	2	0	0	0	1	0		0 0	0	0		9 0
Orlando - WFTV			0	0	0	0	0	0	0	0	0	0	0	0	2	0	2	0	0	0	. 0	0		0 0	0	0		4 0
Others   Defined Def			0	0	0	0	0	0	0	0	0	0	0	0	0	2	0	0	5	0	1	0		0 0	0	0		6 2
DherUnknown   Target Markets   0   0   0   0   0   0   0   0   0			0	0	0	0	0	0	2	0	0	0	0	0	q	2	8	0	5	0	2	0		0 0	0	0	2	6 2
Tampa/St. Pete - Brighthouse			0	-	0	0	0	0		0	0		0		, ,	2	e e	0		- 0	1	-		0 0	0	0		
Tampa/St. Pete - WTVT			0	-	0	0	0	0		0	0		0		7	2	2	0	0	- 0		-		0 0	0	0		9 0
TampaSI: Pete - WFTS			0	-	0	0	0	0	0	0	0	0	n		,	2	2	0	1	0	1		1	0 0	0	0		4 3
Tampa/St. Pete - WTTA	-		0	-	0	0	0	0	0	0	0	0	0	0	0	0	1	0	- 1	0	- 1	0		0 0	0	0		2 0
Target Markets 0 1 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0		-		0 0	0	0		2 0
West Palm Beach - Concast   Target Markets   0   0   0   0   0   0   0   0   0			0	1	2	0	0	0	0	0	0	0	0	0	2	2	6	0	12	0	7	-		0 0	0	0	3	1 3
West Palm Beach - WFLX	•		0	1	2	0	0	0	0	0	0	0	0	0	2	0	1	0	13	0	7	0		0 0	0	0	3	5 0
West Palm Beach-WFLX Target Markets 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0	-	11	0	^	^	^	0	^	_ ^	^		3	0	F	0	- 4	0	4	^	1	1 0	0	0	-	3 0
West Palm Beach - WPEC Target Markets 0 0 0 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0	-	11	0	0	0	0	0	0	0	0	0	1	0	0	0	4	0	1	-		0 0	0	0		1 0
West Palm Beach - WPEC			0	-	0	- 1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	- 1	-	1	0 0	0	0		1 1
West Palm Beach - WPTV NBC Target Markets 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0	-	0	-	0	0	0	0	0	0	0	0	1	0	1	0	0	0	1	-	1	0 0	0	0		<del>_</del>
West Palm Beach - WTVX			0	0	0	1	0	0	0	0	0	0	0	0	1	0	1	0	0	0	0	0	1 .	0 0	0	0		1 -
TOTAL TV / Target Markets: 0 0 7 39 11 2 0 2 1 0 0 1 0 142 27 138 0 93 0 44 0 1 0 0 0 463  Travel Agent Directories:  FL Official TV In Jan-Dec 07 Travel Agent Directories 0 0 0 0 0 0 1 0 0 0 1 0 0 0 0 0 0 0 0			- 0	-	0	- 0	- 0	- 0	0	-	- 0	0	-	-	1	0		0	-	- 0	-	-	1 '	0 0	- 0	0		2 0
Travel Agent Directories:		i arget iviarkets	0	0	0	0	0	0	0	0	0	0		0	1 445	0	100	0	0	0	0	0	-	4	0	0		2
FL Official Tvl Ind Jan-Dec 07 Travel Agent Directories 0 0 0 0 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0			0	7	39	11	2	0	2	1	0	0	1	0	142	27	139	0	93	0	44	0		1 0	0	0	46	46
TIA Discover America Travel Agent Directories 0 0 0 75 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		E																										
TIA Discover America Web Travel Agent Directories 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0	0	0	0	0	0	1	0	0	0	1	0	0	0	0	0	0	0	0	0		0 0	0	0		2 0
TIA See America Travel Agent Directories 0 0 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0			0	0	0	75	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0 0	0	0		0 75
		*	0	0	0	0	0	0	0	33	0	0	0	0	0	0	0	0	0	0	0	0	-	0 0	0	0		0 33
		Travel Agent Directories	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0		0 0	0	0		0
TOTAL Travel Agent Directories: 0 0 0 75 0 0 2 33 0 0 1 0 0 0 0 0 0 0 0 0 0 0 3	IOTAL Travel Agent Directories:		0	0	0	75	0	0	2	33	0	0	1	0	0	0	0	0	0	0	0	0		0 0	0	0		3 108

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	Oct	ober	Nove	ember	Dece	mber	Jani	uary	Febr	ruary	Ma	ırch	A	oril	M	ay	Jur	ne	Ju	ly	Aug	just	Septe	mber	Tota	al
	2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	YTD 2007	YTD 2008
Miscellaneous:																										
Naples, Marco Island, Everglades CVB	0	0	0	1	0	1	5	11	28	- 5	95	3	1	4	0	-	0	0	0	0	2	0	0	n	131	25
Friend/Relative	0	3	0	5	0	4	6	14	2	10		11	19	7	24	-	0	0	9	0	3	0	1	0	78	54
Other/Unknown	10	2	- 1		0		52		43	14			44	15	16		17	0	2	0	3	0		0	246	71
	10	3	_			3	32		43	144			44	13	10		17	0	3	0	-	0	9	0		
Travel Agent	0	2	0	3	0	2	2	5	8	8	12	/	1	4	1	Ü	3	0	2	0	5	0	3	0	37	31
Target Markets	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	0	1	0	0	0	1	
Website	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	0	0	0	0	0	0	(
TOTAL Miscellaneous:	10	8	1	17	0	12	65	38	81	37	169	39	65	30	41	0	20	0	14	0	14	0	13	0	493	181
SUB TOTAL (excludes Special Fulfill):	3,489	1,449	1,519	2,837	1,285	1,574	6,002	2,137	2,770	2,157	7,669	6,565	4,822	12,262	4,201	0	11,149	0	11,458	0	7,223	0	1,231	0	63,340	28,174
SPECIAL FULFILLMENT:						-			<u> </u>																	
MEETING PLANNERS	0	0	0	0	0	0	0	0	0	0		0	0	0	0		0	0	0	0	0	0	0	0	0	-
*Pre-Show Post Card	0	0	0			0	0	0	-				- 0	0	0	,		0	0	0	0	0	0	0	-	<del></del>
2008 Springtime DC Expo	0	0	0	0	0	0	0	0	0	0		0	0	228	0	-	0	0	0	0	0	0	0	0	0	228
HSMAI Affordable Conference	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0	1,531	0	1	0	1,532	- 220
Destinations Showcase	0	0	0	0	0	0	0	248	0	0		0	0	0	0	-	0	0	0	0	1,551	0		0	1,332	248
Mid America Pre-Show	0	0	0	0	0	0	0	240	0	0	1,071	0	0	0	0		0	0	0	0	0	0	0	0	1,071	240
MPISEC	0	0	0	0	0	0	0	0	0	0	1,071	0	0	0	0		0	0	0	0	481	0	0	0	481	-
Tampa MPI Expo	0	0	0	0	0	0	0	0	0	-	0	0	0	44	0		0	0	0	0	0	0	0	0		44
TSAE Education Day Show	0	409	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	409
Springtime 07	0	-100	0	0	0	0	0	0	0	- 0	1 0	0	n	0	2,209		n	0	n	0	n	0	0	n	2,209	
*Post Show Followup	76	0	0	0	0	0	169	0	0	- 0	0	0	0	1	2,200		0	0	n	0	0	0	0	0	245	$\overline{}$
ConferenceDirect Show	0	0	0	0	0	0	.03	0	132	0	0	0	0	0	0		0	0	0	0	0	0	0	0	132	$\overline{}$
CMPCE	0	0	0	0	0	0	0	146		0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	146
Florida Huddle	0	0	0	0	0	0	0	0	88	0	0	0	0	0	0		0	0	0	0	0	0	0	0	88	- 1
FL Marketplace	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	0	0	0	46	0	46	
FSAE Annual Conference	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	0	129	0	0	0	129	
Glamour	0	0	0	0	0	0	0	0	0	0	101	0	0	0	0	C	0	0	0	0	0	0	0	0	101	- (
HSMAI Affordable Meetings	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	0	0	0	79	0	79	
MPISEC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	0	0	0	176	0	176	
MPIWEC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	0	56	0	6	0	62	- (
Planning Connection	0	0	0	0	0	0	0	0	0	0	179		0	0	0	C	0	0	0	0	0	0	0	0	179	
Chicago VIP	0	0	0	0	0	0	0	0	0	0	51	0	0	0	0	C	0	0	0	0	0	0	0	0	51	
Chicago Affordable Meetings	0	0	0	0	0	0	0	0	0	0	0	0	100	145	0	C	0	0	0	0	0	0	0	0	100	145
Pow Wow	0	0	0	0	0	0	0	0	0	0	0	0	8	0	0	C	0	0	0	0	0	0	0	0	8	
PYM Spring Fling April	0	21	0	0	0	0	0	0	0	0	0	0	0	0	75		0	0	0	0	0	0	0	0	75	
TSAE Education Day Show Orlando PYM Event	0	21	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	94	21
DC Springtime	0	0	0		0	0	0	0	0	0	0	0	0	0	94		0	0	76	0	0	0	0	0	76	34
Meeting Planner Kit	0	12	0	10	0	7	2	11	1	- 0	9	7	2	34	0		7	0	76	0	10	0	14	0	60	61
MP Non-Kit Fulfillment		12	0	10	0	,	0	- 11		2		1	0	0	0		0	0	- 11	0	10	0	14	0	00	- 0,
TOUR OPERATORS	0	0	0	0	0	3		0	52		0	0	0	0	0	-	0	0	0	0	0	0	1	0	53	
Huddle Follow-Up	0	0	0	0	0	0	0	0	02	2	0	0	0	0	0		0	0	0	0	0	0		0	0	
Motorcoach	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0		0	0	0	0	0	0	0	0	0	
Other/Unknown	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0		0	0	0	0	0	0	0	0	0	- 1
TRADE SHOWS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	
Vakantiebeurs Trade Show	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-
TRAVEL AGENTS	304	0	0	2	0	0	1	0	0	0	22	0	113	36	0		0	0	0	0	0	0	0	0	440	38
AAA Travel Conference	 0		0	0	0	302	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	302
Other/Unknown	 0	0	0	0	0	0	0	3	0	6	0	3	0	7	0		0	0	0	0	0	0	0	0	0	19
GOLF GUIDE	 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Play Florida Golf	114		123	0	0	0	0	0	1,185		975	2,541	3,519	2,016	0	C	322	0	0	0	251	0	210	0	6,699	4,557
Other Golf	0	2	0	1	0	0		0	0	0	0	0	0	0	65	C	0	0	0	0	0	0	0	0	65	3
SPA GUIDE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	
BOATING & FISHING GUIDE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	0	
PROMOTIONS	0	0	0	0	0	0	Ü	Ü	·	0	0	0	0	0	0	- 0	0	0	0	0	0	0	0	0	0	
AMEX Summer VIP	0	0	0	0	0	0	Ü	0	0	0	102		12	0	0	0	0	0	0	0	0	0	0	0	102 237	
Summer VIP PR MAILINGS	0	0	0	0	- 0	0	0	0	0	0	224	0	12	0	0	-	0	0	1	0	0	0	0	0	237	
Press Kit - Media	0	0	25	1	0	- 0	45	0	0	-	4	0	- 0	0	0	-	0	0	0	0	0	0	- 0	0	74	
Press Kit - MP	- 0	0	25	1	0	0	45	0	-	-	4	0	0	0	0	-	0	0	0	0	0	0	0	0	14	
Press Kit - Tour Operators	0	0	- 0	0	0	0	0	0	0	- 0	1	0	0	0	0	-	0	0	0	0	0	0	0	0	-	-
Radio Show Consumer	0	0	0	0	0	0	103	0	0	0	0	0	0	0	0	- 0	0	0	0	0	0	0	0	0	103	
Florida Huddle Press	0	0	0	0	n	0	.00	0	23	0	0	0	0	n	0		n	0	0	0	n	n	0	0	23	
WEDDING GUIDE	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0		0	0	0	0	n	0	0	0	0	
SMERF GROUP LEADERS	0	0	0	0	0	0	0	0	0	0	94	0	0	0	0		0	0	0	0	0	0	0	0	94	
MAILINGS TO PARTNERS	197	0	0	0	0	1	0	0	0	0	259		475	280	65		0	0	354	0	0	0	0	0	1,350	283
MAILINGS FOR PARTNERS	0	0	0	0	0	0	0	0	70	0	0	0	0	0	0		0	0	0	0	0	0	0	0	70	
COLLIER FILM COMMISSION	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	-	0	0	0	0	0	0	0	0	1	
TOTAL SPECIAL FULFILLMENT:	 691	444	148	14	0	313	321	408	1,551	18	3,086	2,554	4,230	2,800	2,508	0	329	0	442	0	2,467	0	533	0	16,306	6,551
				_	_												<del>i i</del>								<del></del>	
GRAND TOTAL OF REQUESTED PUBS:	4,180	1,893	1,667	2,851	1,285	1,887	6,323	2,545	4,321	2,175	10,755	9,119	9,052	15,062	6,709	0	11,478	0	11,900	0	9,690	0	1,764	0	79,646	34,725

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<b>Detailed Staff Reports</b>	IΧ
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	October		November		December		January		Febr	uary	Ma	rch	April		May		June		July	Aug	gust	September		Tot	tal
	2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007		2007	2008	2007	2008			2007 2008	2007	2008	2007	2008	YTD 2007	
PARADISE COAST WEBSITE LEADS:											•													<u> </u>	=
aaa - AAA Going Places	0	0	1	0			0	0	0	0	0	0	0	0	0	0	0	0	0 0	0 0	0	0	0	1 1	-
aaa.ParadiseCoast.com	0	1		0	1	4	3	68	2	106	42	38	3	153	43	0	1	0	5 0	7	0	8	0	115	370
af - Arthur Frommers	0	1	2	1		7	10	17	1,238	74			26		6	0	11	0	2 0	) 1	0	7	0	1,393	141
au - Audobon	0		112	. 6	37	1	9	3	1,200	1	5	60	0	3	1	0		0	1 0	) 0	0		0	168	74
cl.paradisecoast.com	0	0		2	0,	58	0	232	0	16	0	2	0	2		0	2	0	0 0	) 1	0	0	0	3	312
cp - paradisecoast.com	0	0	0	0		00	0	0	0	.0	0	0	0	0	0	0	0	0	0 0	) 0	0	0	0	0	0.2
cs - Convention South	0	0	0	0			0	0	0	0	0	0	1	0	0	0	0	0	3 0	) 0	0	0	0	2	
df - paradisecoast.com	0	0	0	0			0	0	0	0	0	0		0	0	0	0	0	0 0	) 0	0	0	0	9	
echo-paradisecoast.com	0	580	0	117			0	- 4	0	2	69	2	- 1	0	5	0	0	0	0 0	1 1	0	00	0	174	705
ek - Every Kiss Magazine	0	380	0	117			0		0	0	09	0	0	0	0	0	0	0	0 0	1	0	90	0	174	703
fg - Summer Family Getaway	0	0	0	0			0	0	0	0	0	0	0	0	0	0	0	0	0 0	31	0	0	0	31	- 0
	0	0	0	0	2		0	0	0	0	0	0	0	0	0	0	0	0	0 0	31	0	- 1	0	31	- 0
fly - Southwest Airlines Inflight magazine Spirit free - 4th Night Free ads	0	0	- 2	0	3		3	0	0	2	0	0	0	0	0	0	0	0	0 0	0	0	0	0	9	
fv - FLAUSA Official Vacation Guide (2005)	0	15		2	-	40	0		24	0	2	41	20	0	4	0	14	0	14 0	59	0	0	0	184	85
gg.paradisecoast.com	0	15	,	51	-	1	9	2	24	0	- 2	1	39	- 4	- 4	0	62	0	10 0	21	-	0	0	93	62
	0	4	0	31			879	- 4	217	- 0	0	89	0	9	0	0	02	0	2 0	21	0	- 1	0		98
golf - Play FL Golf gt - Group Tour	0	3	0	1	-	-	0/9	1	217	1	9	- 09		3	0	0	0	0	0 0	1 1	0	1	0	1,118	98
gtl - Group Tour gtl - Group Tour Leader	0	0	0	0	1		2	0	0	0	0	0	0	0	0	0	0	0	0 0	) 1	0	0	0	2	- 0
ip - Florida International Travel Planner	0	0	0	- 0			2	- 1	2	0	0	- 1	0	0	0	0	4	0	1 0	) 1	0	- 1	0	12	
is - Preprint In-State	1,769	461	1,793	125	1,461		723	- 1	374	- 0	197	0	71	- 2	76	0	79	0	144 0	110	0	108	0	6,905	610
mb - Modern Bride	1,769	461	1,793	123	1,461		123	- 4	3/4	- 4	197	0	- /1	,	76	0	19	0	0 0	110	0	100	0	13	610
mh - Miami Herald	1,895	752	2,066	418	1,267	234	804	315	486	221	314	246	309	177	251	0	280	0	198 0	170	0	294	0	8,334	2,363
ml - MNI Home Network	1,095	752	2,000	410	1,207	234	004	313	400	221	314	240	309	1//	231	0	200	0	190 0	170	0	294	0	0,334	2,363
nta - NTA Courier	0	0	0	0			0	1	0	3	0	14	0	1	0	0	0	0	0 0	0	0	0	0	0	19
	0	0	0	0			0	- 0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	
os - Orlando Sentinal pb - Palm Beach Post	30	0	0	0			0	1	0	0	0	0	0	0	0	0	0	0	0 0	0	0	35	0	67	1
pym - Plan Your Meetings	30	0	- 2	0	1		- 1	0	- 1	0	- 0	0	- 1	0	0	0	0	0	0 0	0	0	33	0	6/	- 0
	0	0	0	0				0	- 1	0	1	- 1	- 1	0	0	0	0	0	0 0	0	0	0	0	3	
rd - Readers Digest	0	0	0	0			0	0	0	0	0	1	0	0	0	0	0	0	0 0	0	0	0	0	0	1
sa - Skylights sl - Southern Living	0	0	- 1	0			0	0	- 1	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	1	- 0
	0	0	0	0			0	0	1	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	1	0
sm - Successful Meetings ta - FL Official Industry Guide	1	870	0	452		192	0	266	- 7	213	0	225	- 0	164	0	0	39	0	4 0	133	0	173	0	357	2,382
	0	870	0	452		192	1	200	,	213	2	225	1	164	0	0	39	0	1 0	133	0	1/3	0	35/	2,382
tma - Tennis Life Magazine	0	550	0	040			- 0	0	- 0	0	0	0	0	0	- 0	0	- 4	0	0 0	0	0	0	0	0	040
uf - Undiscovered Florida	0	558	0	242		4	1		1	4	0	0	0	3	1	0	1	0	2 0	2	0	1	0	9	813
usa - USA Today Meetings Marketplace	0	0	0	0	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0
uw - USA Weekends	0	0	0	0	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0
v v - Valassis Vacation Guide	0	0	0	0	0	1 0	0	0	0	0	0	10	0	36	0	0	0	0	44 0	0	0	0	0	44	69
wed - Bridal Guide	0	4	0	1	-		0	5	0	0	0	18	0	36	0	0	0	0	44 0	0	0	0	0	44	69
wl - Waterline Magazine	0	0	0	0	-		0	0	0	0	0	19	0	0	0	0	4	0	0 0	0	0	0	0	0	0
www.paradisecoastblueway.com	0	2	0	4	-		0	1	0	4	0	19 36	0	4	3	0	4	0	0 0	1 1	0	1 -	0	9	40
paradisecoast.milesmediagroup.com	0	0	0	1	-	2	0	16	0	6	0	36	15	91	10	0	4	0	1 0	0	0	7	0	36	152
www.newsletter.paradisecoast.com	0	1	0	0	-	-	0	0	0	0	0	0	5	6	0	0	- 0	U	1 0	1 1	0	0	0	7	7
www.paradisecoast.com	0	. 2	27	3	- 3	5	6	25	7	4	2	16	10	46	2	0	1	U	1 0	3	0		0	64	101
www.paradisecoastnaples.com	0	4	9	0	11		11	0	6	0	5	0	4	0	28	0	24	0	39 0	42	0	41	0	220	4
www.sun.paradisecoast.com	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0
TOTAL PARADISE COAST WEBSITE LEADS:	3,695	3,258	4,023	1,428	2,791	538	2,470	972	2,371	667	742	817	489	738	436	0	527	0	467 0	587	0	784	0	19,382	8,418
Total Views	243,783	370,246	217,847	300,476	237,603	343,101	-	483,985	328,680		250,609	-	247,900		352,566	0	381,873	-	03,283	371,811	0	303,185	0	3,706,252	2,919,198
Unique Monthly Visitors	54,529	96,851	59,941	83,190	74,245	89,648	94,903	108 055	85,457	87,410	78,290	109,982	73,191	123,312	90,945	0	94,150	0 1	12,252	112,235	0	90,160	0	1,020,298	698,448

#### Naples, Marco Island, Everglades CVB Monthly Phase V Responses: 2008 Fiscal Year

		Octo	October November		ember	December		Ja	January		bruary	М	March		April		May	June		July		August		September		Total	
		2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	YTD 200	7 YTD 2008
2007 PUBS WITH 2008 LEADS:																											
AAA Going Places May/Jun 06	Consumer Magazines	1	0	0	C	(	)	0	0	D	0	0 (	0 0		0 0		0 (	0 0	(	) (	0 0	) (	0		0	0	1 0
Southern Living TVL FL Jun/Jul 06	Consumer Magazines	1	0	1	C	(	)	0	0	D	0	0 (	0		0		0 (	0	C	) (	0	0	0		0	0	2 0
Naples Daily News - Editorial	Newspaper Domestic NE/MW	1	0	0	0	(	)	0	0	D	0	0 (	0		0		0 0	0	(	) (	0	0	0		0	0	1 0
Audubon/Corkscrew Mar/Apr 06	Niche Markets (ECO)	1	0	0	C	(	)	0	0	D	0	0 (	0		0		0 (	0	C	) (	0	0	0		0	0	1 0
Everglades Angler	Television	0	0	35	C		)	0	0	D	0	0 (	0 0		0 0		0 (	0	(	) (	0 0	0	0		0	0 3	5 0
FL Official Travel Industry Guide 06	Travel Agent Directories	1	0	0	C	(	)	0	0	D	0	0 (	0		0		0 (	0	C	) (	0	0	0		0	0	1 0
2007 PUBS WITH 2008 LEADS TOTALS:		5	0	36	0	(		0	0	o	0	0 (	0	(	0	(	0	0	0	0	0	0	0		0	0 4	1 0

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