April 28, 2008 Staff Report Presentations VIII - 1a 1 of 12



Monthly Review Naples, Marco Island, Everglades CVB TDC Meeting

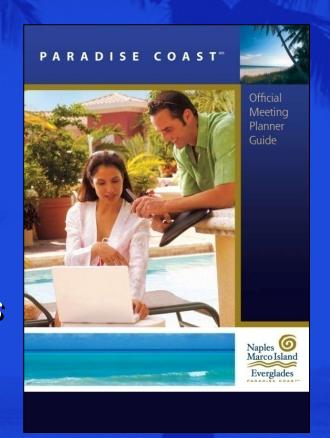
April 28th, 2008



Meeting Planner Guide

16 Page 4-color Guides

- 64,000 Inserts
 - May issue of Successful Meetings
 - June 16th issue of Meeting News
- Additional 11,000 for fulfillment and trade shows





Meeting Planner Guide

Right This Way,

Waterfoot cafes, lavish hotel dining rooms, romantic seaside restaurants. European-style bistros, elegant steakhouses, seafood grills, casual pubs, trendy trattorias... The list of The Paradise Coast's restaurants is a lengthy one giving groups a wealth of divergent dining experiences. Whether it's dining all fresco under the stars, sipping fine wines at a plush gourmet room or enjoying Florida stone crab claws and frozen margaritas on a veranda overlooking the bay, The Paradise Coast can accommodate a wide variety of discerning tasts and desires.

Enhancing the appeal is the buyout possibilities at many restaurants and the proximity of several restaurants providing progressive dining and dine-around opportunities. The upscale restaurants on Fith Avenue South and Third Street South offer planners an impressive line up of restaurants that tout creative chefs, innovative haute cuisine and impressive wine lists. In addition, several restaurants in the Naples area offer private rooms for meeting functions or dining. What truly sets The Paradise Coast's dining scene apart are the numerous independently owned restaurants. Developed by passionate local residents, the eateries run the gamut from exquisite Italian, French, Greek and other ethnic restaurants. Dan and tearooms to wine, sushi and other ethnic restaurants.

Dining





well as local, indigenous cuisine utilizing only the freshest ingredients. Naples Originals, an association of 45 independent restaurants (www.naplesoriginals.com) introduces planners to the various options available with links to member restaurants' Web sites and menus, an events calendar and information on gift certifi-

cates for incentives. For the steak connoisseurs in your group, Shula's, one of America's top-five steak houses, is located on the lobby level of the Hilton Naples. Seafood devotees will love Truluck's Naples, where fresh favorites like rab, lobster, fish and shrimp are expertly prepared nightly.

Meet The Neighbors

Part-time residents of The Paradise Coast include Mike Ditka, Larry Bird, Steven Spielberg, Bob Seger, Neal Boortz and Judge Judy Sheindlin.





This luxuriant hotel in Naples features condominium suites with full home amenities, 4,000 square feet of meeting space, wireless internet and complete business services.

> 221 9th Street South • Naples, FL 34102 Tel 239.280.1790 Toll-Free 800.548.5284 Fax 239.649.6233 naplessales@sunstream.com

2008 Paradise Coast Meeting Guide

www.ParadiseCoast.com or 1-800-830-1760



6th Annual Collier County Tourism Week

Collier County Tourism
TAKING OUR PLACE IN HISTORY

Promotional/Event materials for May 14th Tourism Week Celebration include...

- Invitation and 2 E-blasts
- Program and Fact Card
- PowerPoint Presentation template



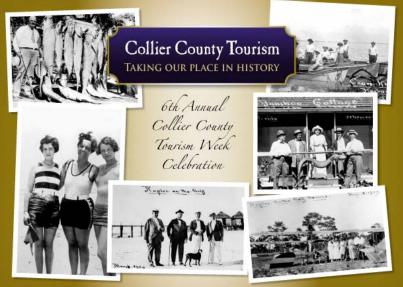
6th Annual Collier County Tourism Week



Impact of Tourism Press Conference Registration & Networking Luncheon & Awards

Keynote speaker: Doris Reynolds, City of Naples Hist Author of "When Peacocks Were Roasted and Mullet" \$30 per person at the door.

RSVP: 239-252-2384 or KellyGreen@CollierC





Spring/Summer Campaign

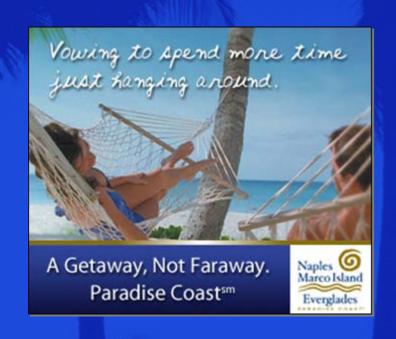
Top Markets

In State

- Miami/Ft. Lauderdale
- West Palm Beach
- Orlando
- Tampa/St. Petersburg

Out of State

- New York
- Chicago





Click to Discover Florida's

Paradise Coastsm





Spring/Summer Campaign

Timing

April – September 2008

Media

- •TV
- Online/CVB landing page
- Magazine/Newspaper
- E-blasts





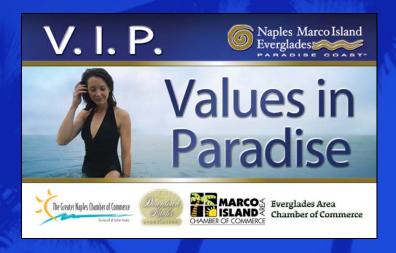
V.I.P. Program



- Up to \$3000 in savings
- More than 75 promotional offers from local area businesses
- Distributed at area chamber visitor centers



V.I.P. Program



Components

- Card includes promotions and locations map
- Point-of-Sale
 - Table Topper display for visitor centers
 - Decal for participating businesses



V.I.P. Program

Online Components

- All media directs consumers to V.I.P. landing page
- Link to web pop-up map with visitor center locations





Media Recap

- Leisure Marketing
 - Niche Media
 - Geographic HIT

TOTAL:

- Group/Business
- International

\$1,546,000

\$89,000

\$145,000

TOTAL BUDGET \$1.7 million

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