Naples, Marco Island, Everglades CVB Tasks Report

Detailed Staff Reports IX 1 of 33

Created - Between 1/18/2008 - 2/7/2008

Assigned S Fask Date	ales Rep: Debi DeBenedetto Account Name	Task Type	Status	Due Date	Completed Date	Closed by Sales Rep
/18/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	1/18/2008	1/18/2008	Debi DeBenedetto
	Registration for DERTOUR event for J.	Ack to Attend May 11 - offered I	Fam and sites			
/18/2008	Debi's Activity Tracking Account	Sales - Send Sales Kit	Closed	1/18/2008	1/18/2008	Debi DeBenedetto
	Sent info to Creative Escapes and ass.	isted with vacation plan				
/18/2008	Debi's Activity Tracking Account	Sales - Send Sales Kit	Closed	1/18/2008	1/18/2008	Debi DeBenedetto
	Sent followup MP quide to all attendan	ce CMPCE				
/18/2008	Debi's Activity Tracking Account	Sales - Send Promotional Item / Collateral	Closed	1/18/2008	1/18/2008	Debi DeBenedetto
	Signed up with Visit Florida to send bro	ochures to Bank one conference	e in Tx brochure dis	st.		
/18/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	1/18/2008	1/18/2008	Debi DeBenedetto
	Sent new 2008 VG to Cultural arts foru	m with letter				
/18/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	1/18/2008	1/18/2008	Debi DeBenedetto
	Signed and confirmed contract and de-	tails for Toruism week with Marı	riott			
/18/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	1/18/2008	1/18/2008	Debi DeBenedette
/10/2000	Sent out specific leads to partners re for		Classid	1/10/2000	1/10/2000	Dahi DaDanadau
/18/2008	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Closed	1/18/2008	1/18/2008	Debi DeBenedett
	Sent rfp to hotels re: Master painters of	conference				
/18/2008	Debi's Activity Tracking Account	General - Email	Closed	1/18/2008	1/18/2008	Debi DeBenedett
	follow up on Kid Friendly site - our stuf	f aoes on line www.kidfriendlvoi	nline.net Jan. 28th	live		
/22/2008	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Closed	1/23/2008	1/23/2008	Debi DeBenedett
	Sent sales kit to Christina Webber NY	MP next Jan or Feb 09 Corp 60) pp sent mp kit			
/22/2008	Debi's Activity Tracking Account	General - Drafted / Sent Letter	Closed	1/22/2008	1/22/2008	Niccole Haschak
	Sent out minutes for Cultural Tourism	Committee				
/22/2008	Debi's Activity Tracking Account	General - Meeting	Closed	1/23/2008	1/23/2008	Debi DeBenedette
	Conference call with Paradise and Cha	arles about MP quide 1 hour				
/22/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	1/22/2008	1/22/2008	Niccole Haschak
	Sent out email to partners about startu	p of Fifth Avenue Trolley & Vale	et Service			
/22/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	1/22/2008	1/22/2008	Niccole Haschak
	Wrote and sent report on Christian Me	etina Planners Conference to pa	artners			
/22/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	1/22/2008	1/22/2008	Niccole Haschak
	Sent out leads from Christian Meeting	Planners Conference and Expo	to partners			
/22/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	1/23/2008	1/23/2008	Debi DeBenedett
	Booked fights and hotel for two upcom	ing trips				
/23/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	1/23/2008	1/23/2008	Debi DeBenedett

^{*} Task is assigned to multiple people

February	19,	2008

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Assigned S	Sales Rep: Debi DeBenedetto				Detailed Sta	aff Reports IX
Task Date	Account Name	Task Type	Status	Due Date	Co 2 n စုဪ Date	Closed by Sales Rep
/23/2008	Attended and display at SW Fla Attract			1/23/2008	1/23/2008	Debi DeBenedetto
1/23/2006	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	1/23/2006	1/23/2006	Debi Debenedello
/23/2008	Partner communication various calls 1.	5 nours Sales - Partner Contact	Closed	1/23/2008	1/23/2008	Debi DeBenedetto
1/23/2006	Debi's Activity Tracking Account					Debi Debenedelio
/22/2000	Ilunch with Debbie Newman Ronald Mo					Daki DaDawa dawa
1/23/2008	Debi's Activity Tracking Account	General - Email	Closed	1/23/2008	1/23/2008	Debi DeBenedetto
	emails. phone calls and show follow up		<u> </u>	4 10 4 10 0 0 0	4/0.4/0.00	5 5
1/24/2008	American Membrane Technology Association	Sales - Assisted Mtg Planner	Closed	1/24/2008	1/24/2008	Debi DeBenedetto
	Called today she is coming to Naples C				els. Steel Drum plave	rs and transport Co.
1/24/2008	American Membrane Technology Association	Sales - Send Sales Kit	Open	1/24/2008		
	Sent sales kit to planner form web rfp N	Manufactured Housing credit gro	oup May 08			
1/24/2008	Debi's Activity Tracking Account	Sales - Media Contact	Open	1/24/2008		
	Sent attachements for fax from Associa	ation News for feature story on d	destiantion in April	08 issue Hotel	MP grid and whats ne	ew along with planners
1/24/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	1/24/2008	1/24/2008	Niccole Haschak
	sent invoice to Hilton for MPI Mtas Mar	ketplace reaistration				
/24/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	1/24/2008	1/31/2008	Debi DeBenedetto
	updating MP free listing collection and	list				
/24/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	1/24/2008	1/31/2008	Debi DeBenedetto
	VIP Promo list adding new entires					
/24/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	1/24/2008	1/24/2008	Niccole Haschak
	Sent out request to partners for free list	ting in 2008/2009Meeting Plann	er Guide			
/24/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	1/24/2008	1/24/2008	Debi DeBenedetto
	Sent cultural Arts forum letter with New	Visitor Guide				
1/24/2008	Debi's Activity Tracking Account sent MP solicitation out again	Sales - Partner Contact	Closed	1/24/2008	1/24/2008	Debi DeBenedetto
1/24/2008	Debi's Activity Tracking Account	Sales - Send Promotional	Closed	1/24/2008	1/24/2008	Debi DeBenedetto
72472000	Debi 3 Activity Tracking Account	Item / Collateral	Ciosea	1/24/2000	1/24/2000	Debi Debenedett
	SEnt 25 VG to Hilton Head AAA office	TA TA				
/24/2008	Debi's Activity Tracking Account	General - Continuing Education	Closed	1/24/2008	1/24/2008	Niccole Haschak
	registered for upcoming log & learn tele	econference w/ VG				
1/24/2008	Debi's Activity Tracking Account	Sales - Send Promotional Item / Collateral	Closed	1/24/2008	2/6/2008	Niccole Haschak
	Sent 175 P to P's to Heather Whipple for	rom WellCare for invitations to I	mtq in our area			
/24/2008	Debi's Activity Tracking Account	General - Email	Closed	1/24/2008	1/24/2008	Debi DeBenedetto
	Sent 25.000 brochures to distribute FIS	Suncoast per contract				
/30/2008	Debi's Activity Tracking Account	General - Email	Closed	1/30/2008	1/30/2008	Debi DeBenedetto
	Assisted Pamela with selah Tours for h	onemoon couple				
/30/2008	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Closed	1/30/2008	1/31/2008	Debi DeBenedetto
	Sent RFP for transportation for DMAI co	onference airprot transfers for A	April DMAI conf Pat	ul Griffin		
/30/2008	Debi's Activity Tracking Account	Fam Itinerary - Planning	Closed	1/30/2008	1/31/2008	Debi DeBenedetto
Task is ass	igned to multiple people	Tasks Report - Rpt	#0071			Printed: 2/7/200

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February 19, 2008

Assigned S	Sales Rep: Debi DeBenedetto					Staff Reports IX
Task Date	Account Name	Task Type	Status	Due Date	Co ကြင်းမိတိ Date	Closed by Sales Rep
	Assisted Motorcoach operator with gro					
1/30/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	1/30/2008	1/30/2008	Debi DeBenedetto
	Conference call with Ed Schmidt for M	leeting planner quide editorial n	eeds 1 hour			
1/31/2008	Debi's Activity Tracking Account worked for 2 hours on meeting planne	General - Worked on upcoming CVB event	Closed	1/31/2008	1/31/2008	Debi DeBenedetto
1/31/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	1/31/2008	1/31/2008	Debi DeBenedetto
	Huddle follow up 2 hours					
1/31/2008	Debi's Activity Tracking Account	Sales - Meeting / Show / Conference	Closed	1/31/2008	1/31/2008	Debi DeBenedetto
	prepared for Boston sales calls, ship s	stuff and organized trip				
1/31/2008	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Closed	1/31/2008	1/31/2008	Debi DeBenedetto
	Once again assisted Vision Sciences	Shauney Wilson for May conf. I	helped book at l	NG for cheap rest	aurant list nearby	and overflow hotels. 30 min
1/31/2008	Debi's Activity Tracking Account	General - Email	Closed	1/31/2008	1/31/2008	Debi DeBenedetto
0/1/0000	General e mail is half of my day every			2/4/2000	2/4/2000	Daki DaBara dawa
2/1/2008	Debi's Activity Tracking Account	Fam Escort	Closed	2/4/2008	2/4/2008	Debi DeBenedetto
	Escorted Karin with TUI Netherlands of					
2/4/2008	AAA Williamsburg	Sales - Send Promotional Item / Collateral	Closed	2/4/2008	2/4/2008	Debi DeBenedetto
	Sent case of 08 VG					
2/4/2008	Creative Escapes	Sales - Assisted Travel Agent	Closed	2/4/2008	2/4/2008	Niccole Haschak
	sent va and assisted with travel planni	ina				
2/4/2008	Debi's Activity Tracking Account	Sales - Assisted Travel Agent	Closed	2/4/2008	2/4/2008	Niccole Haschak
	assisted Karen Genaurdi wiht what to	do while here on her family vaca	ation			
2/4/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	2/4/2008	2/4/2008	Debi DeBenedetto
	Staff meeting 3 hours					
2/4/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Open	2/4/2008		
	working on Booking engine decision fo	or website CVB compare notes a	and ask question	ns get information	and research web	osites 2 hours
2/4/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	2/4/2008	2/4/2008	Debi DeBenedetto
	Contacted Pow Wow folks about chan	ging booth so each partner can	have own set of	appointments.		
2/4/2008	Expedia	General - Followup Call	Open	2/4/2008		
	sending her information on area attrac					
2/4/2008	Marlene's Travel Service	Sales - Send Promotional Item / Collateral	Closed	2/4/2008	2/4/2008	Debi DeBenedetto
	sent VG and note					
2/4/2008	Marlene's Travel Service Sent memo to Pow Wow partners rega	Sales - Partner Contact	Open	2/4/2008		
2/4/2000		PR - Submit info to media		2/4/2008	2/4/2008	Debi DeBenedetto
2/4/2008	Savvy Travel		Ciosea	Z/4/ZUU8	Z/ 4 /ZUU0	Deni Depenedetto
	Debi sent restaurant info and gave Joh					
2/4/2008	Vision Sciences Society	Sales - Assisted Mtg	Closed	2/4/2008	2/4/2008	Debi DeBenedetto

^{*} Task is assigned to multiple people

Printed: 2/7/2008

					February	19, 2008
Assigned S	Sales Rep: Debi DeBenedetto				Detailed S	Staff Reports IX
Task Date	Account Name	Task Type	Status	Due Date	Co 4 n ptet33 Date	Closed by Sales Rep
		Planner				
	Assisted with car rental information, dia	ning and overflow hotels				
2/5/2008	Collier County Museum	General - Worked on upcoming CVB event	Closed	2/5/2008	2/5/2008	Debi DeBenedetto
	Meeting with Nancy as intro and to pro	mote North Collier Park share	ideas etc			
2/5/2008	Debi's Activity Tracking Account	Sales - Assisted Mtg Planner	Closed	2/5/2008	2/5/2008	Debi DeBenedetto
	New web planner req					
2/5/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	2/5/2008	2/5/2008	Debi DeBenedetto
	worked on partner newsletter and advi	sorv roundtable discussions 1	5 hours			
2/5/2008	NACM Midwest	Sales - Assisted Mtg Planner	Closed	2/5/2008	2/5/2008	Debi DeBenedetto
	sent mp kit					
2/6/2008	Collinson Publishing	General - Worked on upcoming CVB event	Closed	2/6/2008	2/6/2008	Debi DeBenedetto
	Several phone conversations regarding	g meeting planner quide ads al	nd emails			
2/6/2008	Debi's Activity Tracking Account	General - Worked on upcoming CVB event	Closed	2/6/2008	2/6/2008	Debi DeBenedetto
	Worked 3 hours on TDC reports					
2/6/2008	Debi's Activity Tracking Account	General - Email	Closed	2/6/2008	2/6/2008	Debi DeBenedetto
	General emails 3 hours daily					
2/6/2008	Debi's Activity Tracking Account	Sales - Partner Contact	Closed	2/6/2008	2/6/2008	Debi DeBenedetto
	Contacted 3 co-op partners to participa	ate in VIP program since they h	ave ads, phone	calls and email		
2/6/2008	Jan Doets	General - Email	Open	2/6/2008		
	Assistance with golf tee time contact for	or client				

63

Total Tasks:



PR & Communications – Late Jan & February 2008 Submitted by: JoNell Modys TDC Meeting – February 19, 2008

I attended the annual Hospitality Sales & Marketing Association International's Adrian Awards event on January 28. On Jan. 29 and 30th, I met with top travel media representatives, along with our account director from BCF. We met with editors from Executive Traveler, Golf for Women, Conde Nast Traveler, Travel + Leisure and Smart Money. All the meetings were excellent and we have already followed up with information requested from several of these publications. These meetings are excellent for forming relationships and letting these key publications know that we are the key contacts about travel and tourism in our area.

Our CVB, along with three others from around the state, was selected to participate in the upcoming VISIT FLORIDA media mission to Atlanta and Birmingham, taking place February 25-28. We'll have desk-side visits with Atlanta Journal-Constitution, Southern Living, Florida Game & Fish and other key publications.

We have had a number of media in the destination this month researching stories and guide book pages. They include the author of the new Insight Guide: Florida, the editor of inflight media for SAS, the airline of Sweden, the editor of www.usa-reise.de, a major travel information site for German's interested in visiting the USA and several freelancers, one from Canada and one from Boston. We continue to get calls for assistance with itineraries so interest remains strong from travel media.

Some recent publicity includes a story about visiting Naples, Fla. on a Budget for the Trip du Jour section of SmarterTravel.com; and a mention in the Associated Press syndicated column, Cyber Trips, which mentions the ParadiseCoast.com Web site as a good place to search for information on visiting the Everglades to see alligators.



COLLIER COUNTY FILM COMMISSION ACTIVITIES FEBRUARY 19, 2008 TDC Meeting

PRODUCTION NOTES

- Ed Keren industrial video
- Monterey Bay catalog
- ADR Creative catalog
- Video Internet Productions video
- VisitFL video

WORKING LEADS

- Urban Outfitters print
- Related Productions video
- Sticks and Stones commercial
- GAIAM video
- Good Films, Inc. commercial
- Paz Productions- still
- Video Internet Productions video
- Viewpoint Studios still
- Expedia/Unitled commercial
- Par Zero indie film
- Speargrass Studio/FootJoy catalog
- Size Inc. (Japan) commercial
- Locations South scout
- Fiddler Films commercial

- SouthWest Airlines commercial
- Frito-Lay print
- 13 Productions (FR) TV
- Untitled TV pilot/series in development
- ALL CURRENT PRODUCTION

SCOUTS

- Ed Hardin
- Films de l'Espigaou

OPERATIONS

- Lead/inquiry response
- Monthly Revenue Tracking
- Polled participants for production activity
- -Followed-up with activity worksheets to clients
- -Recorded data
- Client Management
- Issued film permits
- Opened a production file for each inquiry
- Planning LOCATIONS 2008 tradeshow
- Planning "Rally in Tally" event
- Conference call FILM IN FL logo

MEETINGS

Sports Council Event

Naples, Marco Island, Everglades CVB Request Summary by Type

CALL TYPE	# OF CALLS	MINUTES
CALL-LIVE	209	581.37
DATA IMPORT	1,130	0.00
DATA IMPORT - NO FULFILLMENT	292	0.00
RDR RESPONSE	861	930.48
RDR RESPONSE - NO FULFILLMENT	14	0.00
RR-FULFILLED	41	52.10
WEBSITE	4	8.38
Grand Total:	2,551	1,572.33

Naples, Marco Island, Everglades CVB Call Summary by Toll Free Number

TOLL FREE NUMBER	# OF CALLS	MINUTES
800-2ESCAPE	103	235.60
Naples Press	92	302.37
Guest Click	4	20.47
International	1	3.13
Storm Information	4	5.38
Meeting Planner	1	3.15
Collier County Sports Council	3	6.78
Grand Total:	208	576.88

Naples, Marco Island, Everglades CVB

Call Summary by Purpose

<u>PURPOSE</u>	REQUESTS	MINUTES	RESERVATIONS
Collier County CVB Office	0	0.00	-
Guest Click - Reservations	1	2.37	0
Live Information	61	216.13	-
Meeting Planner	0	0.00	-
Partner Pack CD	0	0.00	-
Special Fulfillment	306	18.65	-
Sports Council of Collier County Information	1	3.60	-
Visitors Guide	2137	1,289.92	-
CVB Office Referral	1	3.13	-
Hang up	22	22.75	-
Storm Accommodations Info	0	0.00	-
Update Accommodations Info	0	0.00	-
Wrong Number	22	15.78	-
Grand Total:	2551	1,572.33	0

Naples, Marco Island, Everglades CVB Request Summary by Source

	CURRENT YEAR		<u>LA</u>	LAST YEAR		
SOURCE	MONTH	YTD	% YTD	MONTH	YTD	<u>%</u>
Consumer Magazines	148	277	3%	84	472	1%
Consumer Directories	41	239	3%	193	1501	3%
Leisure E-Marketing	644	1657	21%	633	1773	11%
Newspaper Domestic NE/MW	35	2456	31%	3947	4047	66%
TV/Target Markets	1	19	0%	3	44	0%
Niche Markets (Bridal/Honeymoon)	511	1908	24%	737	2489	12%
Niche Markets (ECO)	193	762	10%	241	480	4%
Niche Markets (Fishing)	0	1	0%	1	2	0%
Niche Markets (Golf)	0	0	0%	3	3	0%
Niche Markets (Senior)	493	495	6%	3	1335	0%
Niche Markets (Shopping/Cultural)	0	0	0%	0	0	0%
Travel Agent Directories	33	108	1%	2	2	0%
Group Business (Association)	0	0	0%	1	1	0%
Group Business (Corporate)	0	0	0%	0	0	0%
Group Business (Leisure)	0	0	0%	103	104	2%
Friend/Relative	14	26	0%	6	36	0%
Magazine	0	0	0%	0	0	0%
Naples, Marco Island, Everglades CVB	11	13	0%	5	48	0%
Newspaper	0	0	0%	0	0	0%
Other/Unknown	8	24	0%	51	104	1%
Radio	0	0	0%	0	0	0%
Target Markets	0	0	0%	0	0	0%
Travel Agent	5	12	0%	2	8	0%
TV	0	0	0%	0	0	0%
Website	0	0	0%	0	0	0%
Grand Total:	2,137	7,997	=	6,015	12,449	=

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Consumer Magazines

PUBLICATION NAME Coastal Living Jan/Feb 08	<u>MONTH</u> 145	<u>YTD*</u> 146	<u>% YTD</u> 53%
Florida Sun	1	109	39%
Other/Unknown	1	9	3%
Southern Living Travel Jul 08	1	1	0%
2005 Official FL Vac Guide	0	0	0%
2006 Official FL Vac Guide	0	0	0%
AAA Going Places Jul/Aug 07	0	10	4%
AAA Going Places May/Jun 06	0	0	0%
AAA Going Places May/Jun 07	0	0	0%
AAA Going Places Sept/Oct 06	0	0	0%
AARP Sep 05	0	0	0%
Arthur Frommers Bgt Tvl Feb 07	0	0	0%
Arthur Frommers Tvl Feb 07	0	0	0%
Atlantic SE Mag Nov/Dec 06	0	0	0%
Audubon/Corkscrew Mar/Apr 06	0	0	0%
Conde Nast Traveler May 06	0	0	0%
Conde Nast Traveler May 07	0	0	0%
Family Summer Getaways	0	0	0%
FL Official Trvl Ind Guide 06	0	0	0%
FL Wedding&Honeymoon Jul/Aug06	0	0	0%
Florida Experience Jun 05	0	0	0%
New York Times	0	0	0%
Southern Living July 06	0	0	0%
Southern Living June 06	0	0	0%
Southern Living Travel Jul 07	0	1	0%
Southern Living Travel Jun 07	0	1	0%
Southern Living TVL Jun/Jul 06	0	0	0%
Unknown	0	0	0%
Women's World	0	0	0%
Grand Total:	148	277	_

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Consumer Directories

PUBLICATION NAME	<u>MONTH</u>	YTD*	<u>% YTD</u>
2008 Official FL Vac Guide	29	31	13%
2007 Official FL Vac Guide	12	159	67%
2005 Official FL Vac Guide	0	0	0%
2006 Family Summer Getaways	0	0	0%
2006 Official FL Vac Guide	0	49	21%
Everglades City Info	0	0	0%
Family Summer Getaways	0	0	0%
OTHER/UNKNOWN	0	0	0%
VF Downtwn & Smll Twns Swpstks	0	0	0%
VF Intl. Travel Planner 06	0	0	0%
VF SIP - Beaches	0	0	0%
Grand Total:	41	239	=

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Leisure E-Marketing

LEISURE E-MARKETING ParadiseCoast.com	<u>MONTH</u> 598	<u>YTD*</u> 1457	<u>% YTD</u> 88%
DestinationBrochures.com	33	130	8%
Other/Unknown	6	17	1%
Visit USA - UK	4	6	0%
VisitFlorida.com - France	2	5	0%
FLAUSA.COM	1	3	0%
www.ParadiseCoast.com	0	0	0%
24-7Vacations.com	0	32	2%
Visit USA - Germany	0	0	0%
VisitFlorida.com	0	7	0%
VisitFlorida.com - Germany	0	0	0%
www.24-7Vacations.com	0	0	0%
www.DestinationBrochures.com	0	0	0%
Grand Total:	644	1,657	=

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Newspaper Domestic NE/MW

PUBLICATION NAME Other/Unknown	<u>MONTH</u> 27	YTD* 50	<u>% YTD</u> 2%
St. Paul Pioneer Press	2	6	0%
TMG Out of State Insert 08	2	2	0%
PrePrint Out State Spring 08	1	1	0%
St Petersburg Times	1	1	0%
Union Tribune	1	2	0%
Visit FL In State Summer 08	1	1	0%
Boston Globe 05	0	0	0%
Naples Daily News 05	0	0	0%
PrePrint In State	0	0	0%
Preprint In State Fall 2006	0	0	0%
Preprint In State Jun 06	0	0	0%
PrePrint Out State	0	0	0%
Preprint Out State Fall 2006	0	0	0%
TMG Newspaper Insert	0	0	0%
TMG Out of State Insert	0	1	0%
Unknown	0	0	0%
Valassis FSI	0	0	0%
VF Vacation Values Apr 07	0	0	0%
VF Vacation Values Jun 07	0	0	0%
Visit FL In State Fall 07	0	2392	97%
Visit Florida In State Insert	0	0	0%
Grand Total:	35	2,456	=

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by TV/Target Markets

For the month of January 2008

PUBLICATION NAME Chicago Unknown	MONTH 1	<u>YTD*</u> 1	<u>% YTD</u> 5%
Chicago - Comcast	0	0	0%
Chicago - WBBM	0	0	0%
Chicago - WLS	0	0	0%
Chicago WBBM - TV CH 2	0	0	0%
Chicago WLS - TV CH 7	0	0	0%
Florida Cable Program	0	1	5%
Miami/Ft Laud - Comcast	0	1	5%
Miami/Ft Laud Unknown	0	0	0%
Miami/Ft Laud WBFS - TV CH 33	0	2	11%
Miami/Ft Laud WFOR - TV CH 4	0	4	21%
Miami/Ft Laud WPLG - TV CH 10	0	5	26%
Miami/Ft Laud WSFL - TV CH 39	0	0	0%
Miami/Ft Laud WSNV - TV CH 7	0	0	0%
Miami/Ft Laud WSVN - TV CH 7	0	1	5%
Miami/Ft Laud WTVJ - TV CH 6	0	1	5%
New York - Comcast	0	0	0%
New York - WABC	0	0	0%
New York - WCBS	0	0	0%
New York - WNBC	0	0	0%
New York Unknown	0	0	0%
New York WABC - TV CH 7	0	0	0%
New York WCBS - TV CH 2	0	0	0%
New York WNBC - TV CH 4	0	0	0%
Orlando - Brighthouse	0	0	0%
Orlando - WESH	0	0	0%
Orlando Unknown	0	0	0%
Orlando WFTV - TV CH 9	0	0	0%
Other/Unknown	0	0	0%
Palm Beach - Comcast	0	0	0%

PHASE V OF SOUTHWEST FLORIDA, INC.

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Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by TV/Target Markets

PUBLICATION NAME	MONTH	YTD*	% YTD
Palm Beach - WPEC	0	0	0%
Palm Beach - WPTV	0	0	0%
Palm Beach - WTVX	0	0	0%
Palm Beach Unknown	0	0	0%
Palm Beach WPEC - TV CH 12	0	1	5%
Palm Beach WPTV - TV CH 5	0	0	0%
Tampa/St. Pete - Brighthouse	0	0	0%
Tampa/St. Pete - WFTS	0	0	0%
Tampa/St. Pete - WTVT	0	0	0%
Tampa/St. Pete Unknown	0	1	5%
Tampa/St. Pete WFTS - TV CH 28	0	0	0%
Tampa/St. Pete WTTA - TV CH 38	0	0	0%
Tampa/St. Pete WTVT - TV CH 13	0	0	0%
W Palm/Ft. Pier WPBF - CH 25	0	1	5%
Grand Total:	1	19	=

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Niche Market

<u>PUBLICATION NAME</u> Niche Markets (Bridal/Honeymoon)	<u>MONTH</u>	YTD*	<u>% YTD</u>
FL Wedding&Honeymoon Jan/Feb06	0	0	0%
FL Wedding&Honeymoon Jan/Feb07	11	46	1%
FL Wedding&Honeymoon Jan/Feb08	390	626	20%
FL Wedding&Honeymoon Jul/Aug06	0	2	0%
FL Wedding&Honeymoon Jul/Aug07	10	70	2%
FL Wedding&Honeymoon Mar/Apr06	0	0	0%
FL Wedding&Honeymoon Mar/Apr07	9	34	1%
FL Wedding&Honeymoon May/Jun07	8	50	2%
FL Wedding&Honeymoon Nov/Dec06	0	5	0%
FL Wedding&Honeymoon Nov/Dec07	56	733	23%
FL Wedding&Honeymoon Sep/Oct06	0	1	0%
FL Wedding&Honeymoon Sep/Oct07	27	341	11%
OTHER/UNKNOWN	0	0	0%
Niche Markets (Bridal/Honeymoon)	511	1908	60%
Niche Markets (Senior)			
AAA Car & Travel Jan 08	149	150	5%
AAA Going Places Jan/Feb 08	2	2	0%
AAA Home & Away Jan/Feb 08	262	263	8%
AAA Journeys Jan/Feb 08	80	80	3%
AARP Mar/Apr 07	0	0	0%
AARP Sept/Oct 06	0	0	0%
AARP Sept/Oct 07	0	0	0%
AARP September 05	0	0	0%
AARP September 06	0	0	0%
Audubon/Corkscrew Mar/Apr 07	0	0	0%
Readers Digest Jun 07	0	0	0%
Reader's Digest June 07	0	0	0%
Niche Markets (Senior)	493	495	16%

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Niche Market

For the month of January 2008

PUBLICATION NAME Niche Markets (ECO)	<u>MONTH</u>	YTD*	% YTD
Audubon Jan/Feb 08	141	141	4%
Audubon Mar/Apr 07	1	2	0%
Audubon Nov/Dec 06	0	0	0%
Audubon Nov/Dec 07	40	233	7%
Audubon/Corkscrew Mar/Apr 07	0	0	0%
Audubon/Corkscrew Nov 06	0	0	0%
Echo Encounter Mar 07	0	0	0%
Everglades Kayaking Story	1	3	0%
FL Echo In State Spring 2007	0	0	0%
FL Echo IS & OS Fall 2006	0	0	0%
Nat'l Geo Trvlr May/Jun 07	2	5	0%
Nat'l Geo Trvlr Oct 07	0	7	0%
Nat'l Geo. Trav. May/June 07	0	0	0%
Nat'l Geo. Traveler Oct 07	0	285	9%
Nat'l Geo. Trvlr Oct 07	8	86	3%
Undiscovered Florida	0	0	0%
Niche Markets (ECO)	193	762	24%
Niche Markets (Fishing)			
FL Fishing & Boating Guide	0	1	0%
Niche Markets (Fishing)	0	1	0%
Niche Markets (Golf)			
Golf Magazine	0	0	0%
OTHER/UNKNOWN	0	0	0%
Niche Markets (Golf)	0	0	0%
Grand Total:	1,197	3,166	=

^{*}YTD = Fiscal Year

PHASE V OF SOUTHWEST FLORIDA, INC.

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Travel Agent Directories

PUBLICATION NAME	MONTH	<u>YTD</u>	<u>% YTD</u>
TIA Discover America Web	33	33	31%
FL Official Tvl Ind Jan-Dec 07	0	0	0%
TIA Discover America	0	75	69%
TIA See America	0	0	0%
Grand Total:	33	108	_

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Group Business

PUBLICATION NAME	MONTH	YTD*	<u>% YTD</u>
Group Business (Association)			
FSAE Assoc. Resource	0	0	0%
Group Business (Association)	0	0	0%
Group Business (Corporate)			
FL Official Mtg Planners Guide	0	0	0%
Group Business (Corporate)	0	0	0%
Group Business (Leisure)			
Group Tour Magazine	0	0	0%
Group Tour Magazine Sept 06	0	0	0%
Group Travel Planet	0	0	0%
Group Travel Planet Jul/Aug 07	0	0	0%
Group Travel Planet May/Jun 07	0	0	0%
Group Travel Planet Nov/Dec 06	0	0	0%
Group Business (Leisure)	0	0	0%
Grand Total:	0	0	_

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by State

For the month of January 2008

	CURRENT YEAR		LAST YEAR			
<u>STATE</u> OH	MONTH 276	<u>YTD*</u> 456	<u>% YTD</u> 6%	<u>MONTH</u> 246	<u>YTD*</u> 592	<u>%</u> 4%
NY	246	439	6%	541	959	9%
FL	128	2773	37%	1290	2108	22%
IN	96	199	3%	102	318	2%
PA	95	265	4%	212	579	4%
IL	82	239	3%	282	585	5%
MI	77	213	3%	199	425	3%
CT	66	102	1%	50	115	1%
TX	66	209	3%	181	444	3%
NJ	65	176	2%	177	390	3%
MN	63	134	2%	80	218	1%
CA	60	222	3%	170	411	3%
MA	44	121	2%	99	232	2%
KY	43	117	2%	72	179	1%
NC	42	145	2%	123	273	2%
VA	42	124	2%	84	220	1%
ОК	41	81	1%	40	93	1%
WI	36	127	2%	117	296	2%
TN	34	115	2%	242	409	4%
GA	33	110	1%	317	491	5%
MO	28	108	1%	112	271	2%
MD	27	78	1%	159	306	3%
AL	24	72	1%	84	190	1%
LA	23	73	1%	67	147	1%
KS	21	55	1%	39	92	1%
SC	21	67	1%	113	191	2%
IA	16	59	1%	51	112	1%
AZ	15	39	1%	49	114	1%
AR	14	45	1%	26	81	0%
CO	14	43	1%	61	118	1%
NE	14	32	0%	21	62	0%
MS	13	47	1%	33	89	1%
ME	12	36	0%	15	47	0%
WV	12	36	0%	32	70	1%

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Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by State

For the month of January 2008

CURRENT YEAR			LAST YEAR			
<u>STATE</u> WA	<u>MONTH</u> 11	<u>YTD*</u> 55	<u>% YTD</u> 1%	<u>MONTH</u> 76	<u>YTD*</u> 143	<u>%</u> 1%
NH	10	26	0%	21	49	0%
OR	10	31	0%	43	98	1%
RI	10	17	0%	12	26	0%
NM	8	24	0%	19	46	0%
NV	8	24	0%	31	65	1%
DE	7	17	0%	20	56	0%
ND	7	23	0%	8	26	0%
SD	6	15	0%	4	20	0%
VT	6	11	0%	7	26	0%
ID	5	13	0%	14	29	0%
UT	4	19	0%	19	35	0%
AK	3	8	0%	8	15	0%
MT	3	11	0%	19	39	0%
PR	3	12	0%	3	44	0%
WY	3	6	0%	4	10	0%
AE	1	1	0%	1	2	0%
AP	1	1	0%	0	4	0%
HI	1	4	0%	8	12	0%
VI	1	1	0%	0	3	0%
AA	0	0	0%	0	0	0%
DC	0	2	0%	8	19	0%
FM	0	0	0%	0	0	0%
GU	0	1	0%	0	0	0%
Grand Total:	1,997	7,479	=	5,811	11,994	=

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Country

For the month of January 2008

	CURRENT YEAR			LAST YEAR			
COUNTRY USA	MONTH 1997	<u>YTD*</u> 7479	<u>% YTD</u> 94%	<u>MONTH</u> 5811	<u>YTD*</u> 11994	<u>%</u> 97%	
CANADA	61	168	2%	118	220	2%	
UNITED KINGDOM	50	159	2%	36	73	1%	
GERMANY	9	127	2%	5	56	0%	
ITALY	4	10	0%	2	4	0%	
NETHERLANDS	4	8	0%	4	5	0%	
FRANCE	3	10	0%	1	3	0%	
BELGIUM	2	3	0%	0	3	0%	
IRELAND	2	2	0%	0	1	0%	
SWEDEN	2	3	0%	2	3	0%	
AUSTRIA	1	2	0%	1	4	0%	
BANGLADESH	1	1	0%	1	1	0%	
NORWAY	1	1	0%	1	2	0%	
ALGERIA	0	1	0%	0	0	0%	
ARGENTINA	0	1	0%	2	6	0%	
AUSTRALIA	0	0	0%	3	4	0%	
BELARUS	0	0	0%	0	0	0%	
BERMUDA	0	0	0%	0	1	0%	
BRAZIL	0	5	0%	4	6	0%	
BULGARIA	0	0	0%	0	0	0%	
CHILE	0	0	0%	0	0	0%	
CHINA	0	0	0%	0	1	0%	
COLUMBIA	0	0	0%	0	0	0%	
CROATIA	0	0	0%	0	0	0%	
CYPRUS	0	0	0%	0	0	0%	
DENMARK	0	1	0%	0	0	0%	
EGYPT	0	0	0%	0	0	0%	
ESTONIA	0	0	0%	0	2	0%	
ETHIOPIA	0	0	0%	0	2	0%	
FINLAND	0	0	0%	0	1	0%	
GEORGIA	0	1	0%	0	0	0%	
GHANA	0	0	0%	2	3	0%	
GREECE	0	0	0%	1	1	0%	

PHASE V OF SOUTHWEST FLORIDA, INC.

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Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Country

For the month of January 2008

	CURRENT YEAR			<u>LAST YEAR</u>		
COUNTRY GUAM	MONTH 0	<u>YTD*</u>	<u>% YTD</u> 0%	MONTH 0	<u>YTD*</u> 0	<u>%</u> 0%
GUATEMALA	0	0	0%	0	0	0%
HUNGARY	0	1	0%	0	2	0%
INDIA	0	3	0%	7	11	0%
INDONESIA	0	0	0%	1	2	0%
IRAN	0	3	0%	1	7	0%
IRAQ	0	0	0%	0	1	0%
ISRAEL	0	0	0%	1	1	0%
JAPAN	0	0	0%	0	0	0%
JORDAN	0	0	0%	0	0	0%
LIBYA	0	0	0%	0	0	0%
LITHUANIA	0	0	0%	1	1	0%
MACEDONIA	0	0	0%	0	0	0%
MALAYSIA	0	0	0%	1	1	0%
MEXICO	0	0	0%	2	3	0%
MOROCCO	0	0	0%	0	0	0%
NEW ZEALAND	0	0	0%	2	2	0%
NIGERIA	0	0	0%	0	1	0%
NORTHERN IRELAN	0	0	0%	0	0	0%
PAKISTAN	0	0	0%	4	10	0%
PANAMA	0	0	0%	0	0	0%
PERU	0	0	0%	0	0	0%
PHILIPPINES	0	0	0%	0	4	0%
POLAND	0	2	0%	1	2	0%
PORTUGAL	0	0	0%	0	0	0%
PUERTO RICO	0	1	0%	0	0	0%
QATAR	0	0	0%	0	1	0%
ROMANIA	0	0	0%	0	0	0%
RUSSIA	0	0	0%	0	0	0%
SA	0	0	0%	0	0	0%
SAUDI ARABIA	0	0	0%	0	0	0%
SCOTLAND	0	0	0%	0	0	0%
SINGAPORE	0	0	0%	0	0	0%

PHASE V OF SOUTHWEST FLORIDA, INC.

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Naples, Marco Island, Everglades CVB Visitor Guide Request Summary by Country

	CURRENT YEAR			<u>L</u> A	AST YEAR	
COUNTRY SLOVENIA	MONTH 0	<u>YTD*</u>	<u>% YTD</u> 0%	MONTH 0	YTD* 0	<u>%</u> 0%
SOUTH AFRICA	0	0	0%	0	0	0%
SPAIN	0	0	0%	0	1	0%
SWITZERLAND	0	4	0%	0	3	0%
TAIWAN	0	0	0%	0	0	0%
THAILAND	0	0	0%	0	0	0%
TURKEY	0	1	0%	0	0	0%
UKRAINE	0	0	0%	0	0	0%
United Arab Emi	0	0	0%	0	0	0%
URUGUAY	0	0	0%	0	0	0%
VENEZUELA	0	0	0%	0	0	0%
VIETNAM	0	0	0%	0	0	0%
Grand Total:	2,137	7,997	=	6,015	12,449	=

^{*}YTD = Fiscal Year

Naples, Marco Island, Everglades CVB Special Fulfillment Requests by Category

For the month of January 2008

PUBLICATION NAME	<u>MONTH</u>	<u>YTD</u>	<u>% YTD</u>
Golf Guide			
Golf Guide			
Other Golf	0	3	0%
Golf Guide	0	3	0%
Mailings to Partners	0	1	0%
Meeting Planners			
Meeting Planner Kit			
Meeting Planner Kit	11	40	4%
Meeting Planner Kit	11	40	4%
Post Show Followup			
CMPCE	146	146	14%
TSAE Education Day Show	0	21	2%
Post Show Followup	146	167	16%
Pre-Show Post Card			
Destinations Showcase	146	146	14%
TSAE Education Day Show	0	409	38%
Pre-Show Post Card	146	555	52%
PR Mailings			
PR Mailings			
Press Kit - Media	0	1	0%
PR Mailings	0	1	0%
Tour Operators	0	3	0%
Travel Agents			
Travel Agents			
AAA Travel Conference	0	302	28%
Other/Unknown	3	5	0%
Travel Agents	3	307	29%
Grand Total:	306	1,077	=

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Naples, Marco Island, Everglades CVB Monthly Phase V Responses: 2008 Fiscal Year

February 19, 2008	
Detailed Staff Reports I)
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		Oct	ober	Nove	mber	Dece	mber	Janu	arv	Febr	ruarv	Mai	rch	Ar	oril	Ma	av	Ju	ine	Jul	lv	Aug	ust	Septe	mber	To	tal
		2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007		YTD 2007	YTD 2008
REQUESTED PUBLICATIONS								1 1																			
Consumer Directories:																											
2005 Official FL Vac Guide	Consumer Directories	67	0	36	0	2		8	0	0	0	2	0	2	0	2	0	1	0	0	0	1	0	0	0	121	0
2006 Family Summer Getaways	Consumer Directories	780	0	113	0	271	C	109	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1,274	0
2006 Official FL Vac Guide	Consumer Directories	4	49	3	0	47	C	74	0	57	0	101	0	88	0	78	0	79	0	51	0	73	0	74	0	729	49
2007 Official FL Vac Guide	Consumer Directories	0	56	2	64	2	27	1	12	2	0	11	0	9	0	36	0	13	0	9	0	6	0	4	0	95	159
2008 Official FL Vac Guide	Consumer Directories	0	1	0	0	0	1	0	29	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	31
VF Everglades City Info	Consumer Directories	0	0	0	0	0	C	0	0	0	0	0	0	0	0	23	0	0	0	624	0	192	0	0	0	839	0
Other/Unknown	Consumer Directories	0	0	0	0	0	C	0	0	1	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	3	0
Travel Agent	Consumer Directories	0	0	0	0	0		0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1	0
VF DT & ST Sweepstakes	Consumer Directories	0	0	0	0	0		0 0	0	0	0	0	0	0	0	0	0	0	0	6,831	0	4,750	0	0	0	11,581	0
VF Intl. Travel Planner 06	Consumer Directories	0	0	0	0	0		1	0	1	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	3	0
VF SIP - Beaches	Consumer Directories	0	0	1	0	0		0 0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0
TOTAL Consumer Directories:	Consumor Endotorics	851	106	155	64	322	28	193	41	61	0	114	0	102	0	141	0	93	0	7,515	0	5,022	0	78	0	14,647	239
		031	100	133	04	322		133		01			Ů	102	U	141		33	٠	7,515	Ů	3,022	٥	70	-	14,047	233
Consumer Magazines:	la 11 :																			- 1						400	
AAA Going Places Sept/Oct 06	Consumer Magazines	161	0	7	0	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	168	0
AAA Going Places May/Jun 07	Consumer Magazines	0	0	0	0	0		0	0	1	0	2	0	2	0	8	0	393	0	39	0	4	0	0	0	449	0
AAA Going Places Jul/Aug 07	Consumer Magazines	0	10	0	0	0	- 0	0	0	0	0	0	0	0	0	0	0	0	0	351	0	124	0	40	0	515	10
Arthur Frommer's Tvl Feb 07	Consumer Magazines	0	0	0	0	1	C	16	0	5	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	23	0
Atlantic SE Magazine Nov/Dec 06	Consumer Magazines	0	0	2	0	1) 1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	0
Coastal Living Jan/Feb 08	Consumer Magazines	0	0	0	0	0	1	0	145	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	146
Conde Nast Traveler	Consumer Magazines	1	0	0	0	0	C	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0
Florida Sun - Germany	Consumer Magazines	0	89	0	0	17	19	0	1	0	0	8	0	13	0	53	0	0	0	31	0	41	0	6	0	169	109
New York Times	Consumer Magazines	0	0	0	0	0	C	0	0	0	0	0	0	0	0	0	0	53	0	1	0	0	0	0	0	54	0
Other/Unknown	Consumer Magazines	0	4	0	1	0	3	0	1	0	0	0	0	0	0	8	0	3	0	14	0	7	0	4	0	36	9
Southern Living July 06	Consumer Magazines	60	0	24	0	10	C	18	0	15		12		9	0	10	0	4	0	17	0	1	0	0	0	180	
Southern Living June 06	Consumer Magazines	37	0	17	0	14	C	19	0	15	0	13	0	9	0	6	0	6	0	8	0	0	0	0	0	144	0
Southern Living Travel Jul 07	Consumer Magazines	0	0	1	0	0	1	0	0	1	0	0	0	0	0	0	0	1	0	1	0	0	0	1	0	5	1
Southern Living Travel Jun 07	Consumer Magazines	0	0	0	0	0	1	1 1	0	1	0	0	0	1	0	4	0	2	0	1	0	2	0	0	0	12	1
Southern Living Travel Jul 08	Consumer Magazines	0	0	0	0	0	C	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
Women's World	Consumer Magazines	0	0	0	0	0	C	29	0	3	0	2	0	3	0	2	0	0	0	2	0	1	0	1	0	43	0
TOTAL Consumer Magazines:		259	103	51	1	43	25	84	148	41	0	39	0	37	0	91	0	462	0	465	0	180	0	52	0	1,804	277
Group Business (Association):																											
FSAE Assoc. Resource	Group Business (Association)	0	0	0	0	0) 1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0
TOTAL Group Business (Association):		0	0	0	0	0		1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0
Group Business (Corporate):		•									•																
Convention South	Group Business (Corporate)	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
FL Official Mtg Planners Guide	Group Business (Corporate)	0	0	0	0	0	C	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1	0
Meeting South	Group Business (Corporate)	0	0	0	0	0	C	0	0	0	0	13	0	0	0	0	0	0	0	0	0	0	0	0	0	13	0
Meeting Guide South	Group Business (Corporate)	0	0	0	0	0		0	0	0	0	0	0	3	0	0	0	0	0	0	0	0	0	0	0	3	0
Successful Meetings	Group Business (Corporate)	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Worth International Off. Meeting Planner	Group Business (Corporate)	0	0	0	0	0		89	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	89	0
TOTAL Group Business (Corporate):		0	0	0	0	0		89	0	0	0	13	0	3	0	1	0	0	0	0	0	0	0	0	0	106	0
Group Business (Leisure):																											
Group Tour Magazine Sept 06	Group Business (Leisure)	0	0	1	0	0	C	0	0	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	18	0
Group Travel Planet Nov/Dec 06	Group Business (Leisure)	0	0	0	0	0		103	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	103	0
Group Travel Planet May/Jun 07	Group Business (Leisure)	0	0	0	0	0	C) 1	0	0	0	0	0	0	0	0	0	0	0	93	0	0	0	0	0	94	0
Group Travel Planet Jul/Aug 07		0	0	0	0	0	C	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	389	0	389	0
TOTAL Group Business (Leisure):		0	0	1	0	0	C	0	0	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	604	0
Leisure E-Marketing:																											
24-7Vacations.com	Leisure E-Marketing	124	32	75	0	88	C	97	0	308	0	386	0	222	0	208	0	268	0	229	0	255	0	155	0	2,415	32
Collier County CVB Office	Leisure E-Marketing	0	0	0	0	0	C	0	0	3	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	4	0
DestinationBrochures.com	Leisure E-Marketing	3	34	10	47	11	16	3 9	33	30	0	27	0	14	0	18	0	24	0	37	0	17	0	13	0	213	130
FLAUSA.com	Leisure E-Marketing	0	2	4	0	2) 1	1	3	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	11	3
	manoung							1 1		, ,		٠		·	·	U	- 0		Ü		U	. "	Ü	Ü			Ü

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		Octo	ober	Nove	mber	Dece	mber	Janu	iary	Febr	uary	Ma	rch	Apr	ril	M	ay	Ju	ine	Ju	ıly	Au	gust	Septe	ember	To	tal
		2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	YTD 2007	YTD 20
Friend/Relative	Leisure E-Marketing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1	
Other/Unknown	Leisure E-Marketing	0	2	0	5	0	4	0	6	0	0	0	0	0	0	5	0	3	0	1	0	7	0	6	3 0	22	
ParadiseCoast.com	Leisure E-Marketing	312	326	290	197	218	336	527	598	582	0	447	0	449	0	583	0	383	0	378	0	468	, 0	317	/ 0	4,954	1,4
Travel Agent	Leisure E-Marketing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0) 0	0) 0	1	
VisitFlorida.com	Leisure E-Marketing	0	1	0	4	0	2	0	0	0	0	1	0	1	0	0	0	1	0	2	0	C	0	0) 0	5	
VisitFlorida.com - France	Leisure E-Marketing	0	2	0	0	0	1	0	2	0	0	0	0	0	0	0	0	2	0	0	0	0	0 0	0	0 ر	2	
VisitFlorida.com - Germany	Leisure E-Marketing	0	0	0	0	0	0	0	0	0	0	1	0	1	0	2	0	0	0	1	0	1	. 0	0	0 ر	6	
Visit USA - UK	Leisure E-Marketing	0	1	0	0	0	1	0	4	40	0	4	0	5	0	1	0	1	0	3	0	0	0	0) 0	54	
TOTAL Leisure E-Marketing:		439	400	379	253	319	360	634	644	966	0	863	0	692	0	819	0	682	0	652	0	748	0	491	0	7,620	1,€
Newspaper Domestic NE/MW:																											
Friend/Relative	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0) 0	0) 0	1	
Preprint In-State Fall 2006	Newspaper Domestic NE/MW	70	0	10	0	2	0	970	0	101	0	180	0	9	0	1	0	1	0	0	0	0) 0	0) 0	1,344	
Preprint Out-State Fall 2006	Newspaper Domestic NE/MW	0	0	12	0	0	0	2,976	0	724	0	1,139	0	2	0	0	0	0	0	0	0	0	0	0	0	4,853	
Preprint Out-State Spring 08	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	С	0	С	0	0	
Other/Unknown	Newspaper Domestic NE/MW	0	4	0	2	0	17	0	27	0	0	1	0	3	0	16	0	3	0	4	0	С) 0		3 0	30	
St. Paul Pioneer Press	Newspaper Domestic NE/MW	n	0	n	n	n	4	n	2	n	0	0	n	0	0	.0	n	n	n	,	n) ^) 1) 0	
St. Petersburg Times	Newspaper Domestic NE/MW	0	0	0	0	0	^	0	1	٥	0	0	٥	0	0	0	0	0	0	0	0	-)	, ,	1 0		
TMG Newspaper Insert	Newspaper Domestic NE/MW	0	٥	^	^	^	^	0	0	^	٥	٥	^	0	0	٥	^	^	0	52	0	47	پ ل		+ -	69	
	· · · · · · · · · · · · · · · · · · ·	-	4		_ ^	0	0	0	0	4	0		0	1 670	0	108		71	-	32	,		بُسل		+-	1,852	
TMG Out of State Insert	Newspaper Domestic NE/MW	0	1	0	0	0	0	0	2	1	0	0	0	1,670	0	108	0	/1	0	1	0		J 0			1,852	
Union Tribune	Newspaper Domestic NE/MW	0	0	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1 0		1 °	0	
Valassis FSI	Newspaper Domestic NE/MW	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	
Visit Florida In State Fall 07	Newspaper Domestic NE/MW	0	4	0	1,732	0	656	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0) 0	0	2,
Visit Florida In State Insert	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,288	0	0	0	0) 0	1,288	
Visit FL In State Summer 08	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0) 0	0	
VF Vacation Values Apr 07	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,613	0	3,565	0	0	0	0	0	0	0	5,178	
VF Vacation Values Jun 07	Newspaper Domestic NE/MW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,879	0	0	0	0	0 ر	0	0	1,879	
TOTAL Newspaper Domestic NE/MW:		70	9	22	1,734	2	678	3,947	35	826	0	1,320	0	1,684	0	1,739	0	5,519	0	1,345	0	18	3 0	3	3 0	16,495	2,
Niche Markets (Bridal/Honeymoon):																											
FL Wedding & Honeymoon Jan/Feb 06	Niche Markets (Bridal/Honeymoon)	32	0	٥	0	- 1	٥	14	0	٥	0	- 1	٥	2	0	0	0	0	0	0	0	-	0		0	59	
FL Wedding & Honeymoon Jan/Feb 07	Niche Markets (Bridal/Honeymoon)	02		23	0	341	20	525	11	175	0	67	0	38	0	18	0	11	0	13	0	10		- 3		1,224	
	Niche Markets (Bridal/Honeymoon)	0	0	23	9	341	236	323	390	175	0	07	0	30	0	10	0	- 11	0	13	0			<u> </u>	1 0	1,224	
FL Wedding & Honeymoon Jan/Feb 08		707	0	404	0		230	400	390	48	0	0	0	- 10	0	0	0	0	0	0		13	<u> </u>		- 0	1 222	
FL Wedding & Honeymoon Jul/Aug 06	Niche Markets (Bridal/Honeymoon)	707	2	464		147	0	128	0	48	0	37	0	18	0	26	0	21		21	0			9	1 0	1,639	
FL Wedding & Honeymoon Jul/Aug 07	Niche Markets (Bridal/Honeymoon)	0	32	0	23	0	5	0	10	0	0	0	0	0	0	8	0	377	0	458	0	143	0	79	0	1,065	
FL Wedding & Honeymoon Mar/Apr 06	Niche Markets (Bridal/Honeymoon)	15	0	13	0	1	0	6	0	0	0	4	0	0	0	0	0	0	0	0	0	0	0	0) 0	39	
FL Wedding & Honeymoon Mar/Apr 07	Niche Markets (Bridal/Honeymoon)	0	11	0	11	0	3	64	9	517	0	536	0	231	0	58	0	42	0	40	0	16	_	9) 0	1,513	
FL Wedding & Honeymoon May/Jun 07	Nich Markets (Bridal/Honeymoon)	0	21	0	15	0	6	0	8	0	0	38	0	422	0	447	0	221	0	103	0	48	, 0	21	0	1,300	
FL Wedding & Honeymoon Sept/Oct 06	Niche Markets (Bridal/Honeymoon)	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0 ر	0	
FL Wedding & Honeymoon Sept/Oct 07	Niche Markets (Bridal/Honeymoon)	0	207	0	75	0	32	0	27	0	0	0	0	0	0	0	0	0	0	76	0	390	0	424	ŧ 0	890	3
FL Wedding & Honeymoon Nov/Dec 06	Niche Markets (Bridal/Honeymoon)	0	0	0	1	0	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0) 0	0) 0	0	
FL Wedding & Honeymoon Nov/Dec 07	Niche Markets (Bridal/Honeymoon)	0	243	0	348	0	86	0	56	0	0	0	0	0	0	0	0	0	0	0	0	0) 0	0) 0	0	
Other/Unknown	Niche Markets (Bridal/Honeymoon)	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	С) 0	C	0	1	
TOTAL Niche Markets (Bridal/Honeymoon):		754	522	509	483	490	392	737	511	740	0	683	0	712	0	557	0	672	0	711	0	620	0	545	i n	7,730	1,
Niche Markets (ECO):																	_						_		_		-,,
	Niche Markete (ECO)		^	^	_ ^	^	^	20		24	^	40	^	اه	ام	^	^	_ ^		_		_	,		1 ^	100	
Audubon/Corkscrew Nov 06	Niche Markets (ECO)	0	0	167	-	72	0	29	0		0	10	0	9	0	0	0	-	0		0		پـــــا		±-	243	
Audubon Nov/Dec 06	Niche Markets (ECO)	0	0	167	0	72	0	2	0	0	0	1	0	1	0	0	0	0	0	0	0	0	1 0	<u>0</u>	+-	243	
Audubon Nov/Dec 07	Niche Markets (ECO)	0	0	0	145	0	48	0	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Audubon Mar/Apr 07	Niche Markets (ECO)	0	1	0	0	0	0	1	1	0	0	2	0	3	0	1	0	0	0	0	0	1	0	0	1 0	8	
Audubon/Corkscrew Mar/Apr 07	Niche Markets (ECO)	0	0	0	0	0	0	0	0	0	0	168	0	83	0	49	0	35	0	13	0	13	0	4	0	365	
Audubon Jan/Feb 08	Niche Markets (ECO)	0	0	0	0	0	0	0	141	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0) 0	0	
Echo Encounter Mar 07	Niche Markets (ECO)	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1	
Everglades Kayaking Story	Niche Markets (ECO)	0	0	0	0	0	2	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
FL Echo IS & OS Fall 2006	Niche Markets (ECO)	0	0	0	0	0	0	199	0	0	0	2	0	0	0	0	0	0	0	0	0	0	0	0	0	201	
FL Echo In State Spring 2007	Niche Markets (ECO)	0	0	0	0	0	0	0	0	0	0	86	0	269	0	10	0	0	0	0	0	0	0	0	0	365	
Nat'l Geo Trvir May/Jun 07	Niche Markets (ECO)	0	2	0	0	0	1	0	2	0	0	0	0	0	0	348	0	206	0	83	0	42	2 0	2	2 0	681	
Nat'l Geo Trvir Oct 07	Niche Markets (ECO)	0	290	0	54	0	26	0	8	0	0	0	0	0	0	0	0	0	0	0	0	-	0	n	0 0	0	
Undiscovered Florida	Niche Markets (ECO)	n	0	n	n	n	0	n	n	n	n	n	n	0	n	1	n	n	n	0	n) 0) 0	1	
TOTAL Niche Markets (ECO):		0	293	167	199	72	77	241	193	34	0	278	0	365	0	409	0	241	0	96	0	56		6	1 0	1,965	
. O . AL Miche markete (LCC).			293	107	199	12	- "	241	193	34	U	218	U	303	J.	409	U	241		90		36	<u> </u>	<u> </u>	ــــــــــــــــــــــــــــــــــــ	1,905	_
AND A REAL PROPERTY OF																							_		_		
Niche Markets (Fishing):																											
FL Fishing & Boating Guide	Niche Markets (Fishing)	0	1	0	0	1	0	1	U	1	0	0	0	U	U	U	U	U	U	U	0		0	С	0	3	
	Niche Markets (Fishing)	0	1	0	0	1	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	
FL Fishing & Boating Guide	Niche Markets (Fishing)	0	1	0	0	1	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0	3	

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		Oct	ober	Nove	mber	Dece	ember	Jan	uary	Febr	ruary	Ma	rch	Ap	ril	Ma	ay	Ju	ne	July		Augus	st	Septe	ember	To	otal
		2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007		2007	2008	2007	2008	2007	2008	2007 200			2008	2007	2008	YTD 2007	
Other/Unknown	Niche Markets (Golf)		0	0		0		0 0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1	
TOTAL Niche Markets (Golf):		C	0	0	0	0		3	0	0	0	2	0	0	0	1	0	0	0	0	0	0	0	0	0	6	j
Niche Markets (Senior):			-	-		-	-		-		-										_	_			-		
AAA Car & Travel Jan 08	Niche Markets (Senior)		0	0		0	1	1 0	149	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	۱ ،	15
AAA Going Places Jan/Feb 08	Niche Markets (Senior)		0	0		0		0 0	143	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
AAA Home & Away Jan/Feb 08	Niche Markets (Senior)		0	0	-	0	1	, ,	262	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	- 0	26
AAA Journeys Jan/Feb 08	Niche Markets (Senior)		0	0	-	0) 0	80	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 8
AARP Sept/Oct 06	Niche Markets (Senior)	1,106	0	195	0	34) 1	00	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,337	
AARP Sept/Oct 07	Niche Markets (Senior)	1,100	0	.00	0	0		0 0	0	. 0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1,007	_
AARP Mar/Apr 07	Niche Markets (Senior)		0	0	0	0) 2	0	2	0	4,186	0	1,020	0	263	0	61	0	0	0	0	0	0	0	5,534	_
Audubon/Corkscrew Mar/Apr 07	Niche Markets (Senior)		0	0	0	0		0 0	0	0	0	1,100	0	0.,020	0	0	0	0.	0	5	0	0	0	0	0	5	5
Reader's Digest June 07	Niche Markets (Senior)		0	0	-	-		0 0	0	0	0	0	0	0	0	0	0	3,306	0	611	0	564	0	42	0	4,523	
TOTAL Niche Markets (Senior):	riare manere (cerier)	1,106	0	195	0	34	. 2	3	493	3	0	4,186	0	1,020	0	263	0		0	616	_	564	0	43			
, ,		1,100				04			400	, ,		4,100	ŭ	1,020	, i	200		0,007		0.0	<u> </u>	004	۳			11,400	
TV / Target Markets:	le con																										
PITV	Television	-	0	0	0	0		0	0	0	0	0	0	23	0	0	0	0	0	U	0	0	0	0	0	0	1—
Chicago - Comcast	Target Markets		0	0	0	0	1	0	0	0	0	0	0	23	0	7	0	1	0	2	U	0	0	0	0	33	1—
Chicago - WBBM	Target Markets	-	0	- 0	-	- 0		0	- 0	- 0	- 0	- 0	- 0	3	0	0	- 0	5	0	1	0	U	0	- 0	- 0	9	1
Chicago - WLS	Target Markets	-	0	0	0	0		0	0	0	0	0	0	11	0	8	0	12	0	11	0	0	0	0	0	42	
Chicago - Unknown	Target Markets	-	0	0	-	- 0		0	1	- 0	- 0	- 0	- 0	2	0	4	- 0	7	0	3	0	U	0	- 0	- 0	16	1
Florida Cable Program	Target Markets		1	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
Miami - WSNV FOX	Target Markets	-	0	1	1	1		0	0	0	0	0	0	7	0	4	0	5	0	0	0	0	0	0	0	18	
Miami - WTVJ NBC	Target Markets	-	0	0	1	0		0	0	0	0	0	0	1	0	5	0	3	0	1	U	U	0	0	0	10	1
Miami/Ft Laud - Comcast	Target Markets		1	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	13	4
Miami/Ft Laud - WBFS	Target Markets		1	1	1	0		0	0	0	0	0	0	10	0	1	0	1	0	0	0	0	0	0	0	13	<u> </u>
Miami/Ft Laud - WFOR	Target Markets		1	1	3	0		0	0	0	0	1	0	3	0	2	0	1	0	0	0	0	0	0	0	8	
Miami/Ft Laud - WPLG	Target Markets		2	1	3	0		0	0	0	0	0	0	8	0	4	0	1	0	0	0	0	0	0	0	14	<u> </u>
Miami/Ft Laud - WSFL	Target Markets		0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1	
Miami/Ft Laud Unknown	Target Markets	(0	21	C	1		0	0	0	0	0	0	2	0	14	0	7	0	1	0	0	0	0	0	46	
New York - Comcast	Target Markets		0	0	0	0	0	0	0	0	0	0	0	11	0	9	0	2	0	1	0	0	0	0	0	23	
New York - WABC	Target Markets	(0	0	0	0		0	0	0	0	0	0	9	0	23	0	2	0	0	0	0	0	0	0	34	4
New York - WCBS	Target Markets		0	0	0	0		0	0	0	0	0	0	3	0	3	0	2	0	0	0	0	0	0	0	8	
New York - WNBC	Target Markets	(0	0	0	0		0	0	0	0	0	0	10	0	11	0	5	0	3	0	0	0	0	0	29	
New York - Unknown	Target Markets		0	1	0	0	0	0	0	0	0	0	0	1	0	7	0	2	0	3	0	0	0	0	0	14	<u> </u>
Orlando - Brighthouse	Target Markets		0	0	0	0		0	0	0	0	0	0	6	0	2	0	0	0	1	0	0	0	0	0	9	
Orlando - WESH	Target Markets	(0	0	0	0		0	0	0	0	0	0	2	0	2	0	0	0	0	0	0	0	0	0	4	
Orlando - WFTV	Target Markets	(0	0	0	0		0	0	0	0	0	0	0	0	0	0	5	0	1	0	0	0	0	0	6	4
Orlando Unknown	Target Markets		0	0	0	0		2	0	0	0	0	0	9	0	8	0	5	0	2	0	0	0	0	0	26	
Other/Unknown	Target Markets		0	0	0	0	C	0	0	0	0	0	0	4	0	6	0	6	0	1	0	0	0	0	0	17	
Tampa/St. Pete - Brighthouse	Target Markets		0	0	0	0	C	0	0	0	0	0	0	7	0	2	0	0	0	0	0	0	0	0	0	9	1—
Tampa/St. Pete - WTVT	Target Markets	-	0	0	0	0	-	0	0	0	0	0	0	0	0	2	0	1	0	1	U	U	0	0	0	4	1—
Tampa/St. Pete - WFTS	Target Markets		0	0	0	0		0	0	0	0	0	0	0	0	1	0	0	0	1	U	0	0	0	0	2	1—
Tampa/St. Pete - WTTA	Target Markets	_	0	0	- 0	0	1 .	0	0	0	0	0	0	0	0	0	0	13	0	7	0	U	0	0	0	2	
Tampa/St. Pete Unknown	Target Markets		1	2	0	0		0	0	0	0	0	0	2	0	6	0	13	0	7	U	0	0	0	0	30	1-
West Palm Beach - Comcast	Target Markets	-	0	0	-	- 0		0	- 0	- 0	- 0	- 0	- 0	3	0	1	- 0	1	0	U	0	0	0	- 0	- 0	5	1
West Palm Beach Unknown	Target Markets	-	0	11	- 0	- 0	1 -	0	0	0	0	0	0	1	0	5	0	4	0	1	0	1	0	0	0	23	
West Palm Beach - WFLX	Target Markets	-	0	-	-	-		, 0	-	- 0	-	0	0	0	0	0	0	0	0	4	0	0	0	0	-	0	_
West Palm Beach/Ft. Pier - WPBF	Target Markets	-	0	0	1	- 0	1 -	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	.—
West Palm Beach - WPEC West Palm Beach - WPTV NBC	Target Markets Target Markets	_	0	0	1	0	1 -	0	0	0	0	0	0	1	0	1	0	0	0	0	0	0	0	0	0	2	.—
West Palm Beach - WTVX West Palm Beach - WTVX	Target Markets Target Markets	_	0	0		-	1 -	1 0	0	0	0	0	0	1	0	4	0	0	0	- 2	0	0	0	0	-	3	}
TOTAL TV / Target Markets:	rarger markers		0	39	11	-		0	0	0	0	0	0	142	0	139	0	93	0	44	0	1	0	0	0	463	
				39	11	2		' 2	<u> </u>			1	0	142	0	139	0	93	U	44	٧	_' _	0	0		463	Щ.
Travel Agent Directories:	1						1																				
FL Official TvI Ind Jan-Dec 07	Travel Agent Directories		0	0	- 0	0	C	1	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	2	1
TIA Discover America	Travel Agent Directories	-	0	0	75	0		0	- 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0 7
TIA Discover America Web TIA See America	Travel Agent Directories	-	0	0	0	0		0	33	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL Travel Agent Directories:	Travel Agent Directories		0	0	75	0		1	33	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	3 10
			0	U	/5	0	1 0	2	33	0	0	- 1	0	U	0	0	0	U	0	U	U	U	0	0	0	3	1 10

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	Oct	ober	Nove	mber	Dece	ember	Janu	ıarv	Febr	ruary	Mar	rch	Ap	ril	M	av	Ju	ne	Ju	lv	Aug	ust	Septe	ember	Tr	otal
	2006		2006	2007	2006		2007			2008		2008				2008		2008	2007			2008			YTD 2007	
Miscellaneous:	2000	2001	2000	200.	2000	2001	200.	2000	2001	2000	200.	2000	200.	2000	2001	2000	200.	2000	2001	2000	200.	2000	2001		110 2007	112 2000
Naples, Marco Island, Everglades CVB							-	44	28		95		- 4	0											131	40
	0	0	0	-	0		5	14	28	- 0	14	0	19	0	24	0		0	0	0		0	- 0			
Friend/Relative	0	3	0	5	0	4	- 6	14	2	- 0				0		- 0	0	0	9	- 0	3	- 0	1	- 0	78	
Other/Unknown	10	3	1	8	0	5	52	8	43	0	48		44	0	16	0	17	0	3	0	3	0	9	0	246	
Travel Agent	0	2	0	3	0	2	2	5	8	0	12	0	1	0	1	0	3	0	2	0	5	0	3	. 0	37	12
Target Markets	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	. 0	/ 1	0
Website	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	. 0	0	0	0
TOTAL Miscellaneous:	10	8	1	17	0	12	65	38	81	0	169	0	65	0	41	0	20	0	14	0	14	0	13	0	493	75
SUB TOTAL (excludes Special Fulfill):	3,489	1,449	1,519	2,837	1,285	1.574	6,002	2.137	2.770	0	7,669	0	4,822	0	4,201	0	11,149	0	11,458	0	7,223	0	1,231	0	63,340	7,997
SPECIAL FULFILLMENT:	-,	, ,		,	, , , ,	, ,	,	, .			,				, .		, ,		,					_		
MEETING PLANNERS			0					0	0		0	0	0	0	0			0	0	0						, ,
	0		0	-				U	- 0	- 0	-	- 0	-	- 0	-		, ,	- 0	-	- 0			-	<u> </u>		بسا
*Pre-Show Post Card	0	0	0	0	0	0	0	0	0	- 0	0	0	0	0	0	0	0	0	0	0	- 0		0	1 0	0	- 0
HSMAI Affordable Conference	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,531	0	1	0	1,532	
Destinations Showcase	0	0	0	0	0	0	0	146	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	146
Mid America Pre-Show	0	0	0	0	0	0	0	0	0	0	1,071	0	0	0	0	0	0	0	0	0	0	0	0	0	1,071	
MPISEC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	481	0	0	0	481	
TSAE Education Day Show	0	409	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	409
Springtime 07	 0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,209	0	0	0	0	0	0	0	0) C	2,209	0
*Post Show Followup	76	0	0	0	0	0	169	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0) C	245	. 0
ConferenceDirect Show	0	0	0	0	0	0	0	0	132	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	132	
CMPCE	0	0	0	0	0	0	0	146	0	0	0	0	0	0	0	0	0	0	0	0	0	С	0) с	0	146
Florida Huddle	0	0	0	0	0 0	0	0		88		0	0	0	0	0	0) 0	0	0	0	0		0	, r	88	
FL Marketplace		0	n					0	0	,	0	0	0	0	0	-) ^	0	0	0	0		AG	<u> </u>	0 46	
FSAE Annual Conference	-	0	0	-	- 0	-		0	0	1	0	0	0	0	0	- 0) 0	0	0	0	129	-	70	1—	129	
Glamour Conference	-	-	0	-	-	-		0	0		101	0	0	0	0	-		0	0	0	128		<u> </u>	₩	129	
	0		0	0				0	0	- 4	101	0	0	0	0	- 0	, ,	0	0	0	0	- 0	- 0	_		
HSMAI Affordable Meetings	U	0	0	0	0	0	0	0	0	- 0	0	0	0	0	0	0) 0	0	0	- 0	- 0		79	1 0	79	
MPISEC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	176	0	176	
MPIWEC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	56	0	6	0	62	
Planning Connection	0	0	0	0	0	0	0	0	0	0	179	0	0	0	0	0	0	0	0	0	0	0	0	0	179	
Chicago VIP	0	0	0	0	0	0	0	0	0	0	51	0	0	0	0	0	0	0	0	0	0	0	. 0) 0	51	
Chicago Affordable Meetings	0	0	0	0	0	0	0	0	0	0	0	0	100	0	0	0	0	0	0	0	0	0	0	0 ر	100	0
Pow Wow	0	0	0	0	0	0	0	0	0	0	0	0	8	0	0	0	0	0	0	0	0	0	0	0	8	0
PYM Spring Fling April	0	0	0	0	0	0	0	0	0	0	0	0	0	0	75	0	0	0	0	0	0	0	0	0	75	0
TSAE Education Day Show	0	21	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	21
Orlando PYM Event	0	0	0	0	0	0	0	0	0	0	0	0	0	0	94	0	0	0	0	0	0	0	С) с	94	. 0
DC Springtime	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	76	0	0	C		0 0	76	
Meeting Planner Kit	-	12	0	10	0	7	2	11	1	0	3	0	3	0	0	-	7	0	11	0	19	-	14	1 0	60	
TOUR OPERATORS	- 0	12	0	10		,			52		0	0	0	0	0	0	, ,	0			13		1 1	,	53	
	U		U	0	U	3		U	32	- 0	U	U	U	U	U	U	, ,	U	U	U	- "	- 0		<u> </u>		
TRAVEL AGENTS	304	0	0	2	. 0	0	1	0	0	0	22	0	113	0	0	0	0	0	0	0	0	0	0	0	440	
AAA Travel Conference	0	0	0	0	0	302	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	. 0) 0	0	302
Other/Unknown	0	0	0	0	0	0	0	3	0	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0	0) 0	3
GOLF GUIDE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Play Florida Golf	114		123	n	0	0	0	0	1,185	. 0	975	n	3,519	n	0	0	322	0	n	n	251		210) (6,699	0
Other Golf		2	.20	1	0		0	0	.,.00	0	0/0	0	0,010	0	65	0	0 0	0	0	0	201	-	210	, -	65	
SPA GUIDE	_		_	<u> </u>			,	0	^	,	0	- 0	0	,	00	-	, ,	0	-	- 0			<u> </u>	ب ا	33	
	- 0	1 0	0	0	1 0	1 0	1 4	0	0	1	0	0	0	0	0	0	, 0	0	0	- 0	- 0		 -			<u> </u>
BOATING & FISHING GUIDE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1 0	0	
PROMOTIONS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
AMEX	0	0	0	0	0	0	0	0	0	0	102	0	0	0	0	0	0	0	0	0	0	0	. 0	0	102	
Summer VIP	 0	0	0	0	0	0	0	0	0	0	224	0	12	0	0	0	0	0	1	0	0	0	0	0	237	0
PR MAILINGS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0) 0	0	0
Press Kit - Media	0	0	25	1	0	0	45	0	0	0	4	0	0	n	0	0	0 0	0	0	0	0	0	n) е	74	1
Press Kit - MP	0	0	0	n	0	0	0	0	n	0	- 1	0	n	0	0	0	0 0	0	n	0	n	0	, r) (1	0
Press Kit - Tour Operators	-	0	0	1				0	0	, ,		0	0	0	0	0	1 0	0	0	0	3	_ r		_	0	
Radio Show Consumer	_ ^		^	-			103	0	^		0	0	0	0	0	^	, ,	0	0	0	0	-		+ -	103	
	-	-		-	-	-	103	0	23	-	0	- 0	0	0	0	-	, ,	0	0	- 0	- 0		<u> </u>	_	23	
Florida Huddle Press	- 0	1 0	0	- 0	1 0	1 0	0	0	23	0	0	0	0	0	- 0	0	0	0	0	0	0	- 0	₩	_ °	23	<u> </u>
WEDDING GUIDE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1 0	0	0
SMERF GROUP LEADERS	0	0	0	0	0	0	0	0	0	0	94	0	0	0	0	0	0	0	0	0	0	0	. 0	0	94	
MAILINGS TO PARTNERS	197	0	0	0	0	1	0	0	0	0	259	0	475	0	65	0	0	0	354	0	0	0	0	, C	1,350	1
MAILINGS FOR PARTNERS	0	0	0	0	0	0	0	0	70	0	0	0	0	0	0	0	0	0	0	0	0	0	0) (70	
COLLIER FILM COMMISSION	-	0	^	_	-	-	1	0	0		0	0	0	^	0	-) 7	0	0	0	-		-) (1	
TOTAL SPECIAL FULFILLMENT:	691	444	148	14	-	313	321	306	1,551	0	3,086		4,230	0	2,508	0	329	0	442	0	2,467	0	533	3 0	16,306	1,077
					_		i			i i		U					_	U			i i		_	+	_	_
GRAND TOTAL OF REQUESTED PUBS:	4,180	1,893	1,667	2,851	1,285	1,887	6,323	2,443	4,321	0	10,755	0	9,052	0	6,709	0	11,478	0	11,900	0	9,690	0	1,764	1 0	79,646	9,074

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	Octo	ber	Nove	mber	Dece	mber	Jan	uary	Febru	uary	Mar	rch	Apri	il	Ma	ny	June	е	July	v	Augu	ıst	Septer	mber	Total
	2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008 2			2007	2008						2008			YTD 2007 YTD 2008
PARADISE COAST WEBSITE LEADS:	1 1																								
aaa - AAA Going Places	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
aaa.ParadiseCoast.com	0	1	0	0	1	4	. 3	68	2	0	42	0	3	0	43	0	1	0	5	0	7	0	8	0	115 7
af - Arthur Frommers	0	1	2	1	0	7	10	17	1,238	0	90	0	26	0	6	0	11	0	2	0	1	0	7	0	1,393 2
au - Audobon	0	0	112	6	37	1	9	3	3	0	5	0	0	0	1	0	0	0	1	0	0	0	0	0	168 1
cl.paradisecoast.com	0	0	0	2	0	58	0	232	0	0	0	0	0	0	0	0	2	0	0	0	1	0	0	0	3 29
cp - paradisecoast.com	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
cs - Convention South	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	2	0	0	0	0	0	3
df - paradisecoast.com	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
echo-paradisecoast.com	0	580	0	117	0	0	0	4	0	0	69	0	1	0	5	0	0	0	0	0	1	0	98	0	174 70
ek - Every Kiss Magazine	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
fg - Summer Family Getaway	0	0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	31	0	0	0	31
fly - Southwest Airlines Inflight magazine Spirit	0	0	2	0	3		3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	9
free - 4th Night Free ads	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0
fv - FLAUSA Official Vacation Guide (2005)	0	15	7	3	6	10	a	R	24	n	2	0	39	0	4	n	14	0	14	0	59	0	6	n	184 3
gg.paradisecoast.com	0	4	0	51	0	1	0	2	0	0	0	0	0	0	0	0	62	0	10	0	21	n	0	0	93 5
golf - Play FL Golf	0	3	0	1	0		879	1	217	0	q	0	2	0	6	0	0	0	2	0	2	0	1	n	1,118
gt - Group Tour	0	n	n	n	n	-	1	0		0	0	0	0	0	n	n	0	0	0	0	1	n	n	n	2
gti - Group Tour Leader	0	n	0	n	1	0	2	0	0	0	0	0	0	0	0	n	0	0	0	0		0	n	n	3
ip - Florida International Travel Planner	0	0	0	1		0	2	1	3	0	3	0	0	0	0	0	1	0	1	0	1	0	1	0	12
is - Preprint In-State	1,769	461	1,793	125	1,461		723	- 1	374	0	197	0	71	0	76	0	79	0	144	0	110	0	108	0	6,905 59
mb - Modern Bride	1,703	101	1,733	123	1,401		725	0	1	0	1 1	0	1	0	, 0	0	4	0	0	0	110	0	0	0	13
mh - Miami Herald	1,895	752	2,066	418	1,267	234	804	315	486	0	314	0	309	0	251	0	280	0	198	0	170	0	294	0	8,334 1,71
mi - MNI Home Network	1,000	732	2,000	410	1,207	2.54	004	1	100	0	0	0	0	0	201	0	0	0	130	0	170	0	0	0	0,554 1,71
nta - NTA Courier	0	0	0	0	0		0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
os - Orlando Sentinal	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
pb - Palm Beach Post	30	0	2	0	0		0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	35	0	67
pym - Plan Your Meetings	0	0	0	0	1		1	0	1	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	5
rd - Readers Digest	0	0	0	0				0		0		0		0	0	0	0	0	0	0	0	0	0	0	0
	0	0	- 1	0	0			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
sa - Skylights sl - Southern Living	0	0	0	0	0		0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	- 1
sm - Successful Meetings	1	0	0	0	0			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
ta - FL Official Industry Guide	0	870	0	452	0	192	1	266	7	0	0	0	- 1	0	0	0	39	0	1	0	133	0	173	0	357 1,78
tma - Tennis Life Magazine	0	0,0	0	732	^	192		200	,	0	2	0	0	0	٥	0	0	0	,	0	100	0	1/3	٥	0
uf - Undiscovered Florida	0	558	0	242	^	4	4	2	4	0	0	0	0	0	4	0	1	0	2	0	2	0	4	0	9 80
usa - USA Today Meetings Marketplace	0	330	0	242	0	-		- 2	- 1	0	0	0	0	0	- 1	0	- 1	0	- 2	0	0	0	0	٥	0
uw - USA Veekends	0	0	0	0	0	-	0	0	0	0	0	0	0	O O	0	0	0	0	0	0	0	0	0	0	0
v v - Valassis Vacation Guide	0	0	0	^	^	-	^	^	0	٥	0	0	0	0	0	٥	0	0	0	0	0	0	0	0	0
wed - Bridal Guide	0	4	0	1	0		0	6	0	0	0	0	0	O O	0	0	0	0	44	0	0	0	0	0	44 1
wl - Waterline Magazine	0	- 4	0	^	0	0	-	5	0	0	0	0	0	0	٥	0	0	0		0	0	0	٥	٥	0
 	0	0	0	4	0	-	0	4	0	0	0	0	0	0	2	0	4	0	0	0	1	0	4	0	9 1
www.paradisecoastblueway.com paradisecoast.milesmediagroup.com	0	2	0	4	0	2	0	16	0	0	0	0	15	0	10	0	4	0	0	0	0	0	7	0	36 1
www.newsletter.paradisecoast.com	0	- 0	0		0		0	16	0	0	0	0	5	0	10	0	4	0	1	0	1	0	,	0	7
	0	1	27	0	0	-	0	25	-	0	0	0	10	0	0	0	- 0	0		0	1	0	0	0	64 3
www.paradisecoast.com	0	2	27	3	11	5	11	25	/	0	2	0	10	0	28	0	24	0	39	0	42	0	41	0	220
www.paradisecoastnaples.com	0	4	9	0	11	-	11	0	6	0	5	0	- 4	U	28	0	24	0	39	0	42	0	41	0	220
www.sun.paradisecoast.com TOTAL PARADISE COAST WEBSITE LEADS:	3,695	3,258	4,023	1,428	2,791	538	2,470	972	2,371	0	742	0	489	0	436	0	527	0	467	0	587	0	784	0	19,382 6,19
	1									0		U	_	U	-	0	 	U	_	U	_	0		U	
Total Views	243,783		217,847	300,476	237,603		367,112	483,985	328,680	0	250,609		7,900	0	352,566	0	381,873		403,283		71,811	0	303,185	0	3,706,252 1,497,80
Unique Monthly Visitors	54,529	96,851	59,941	83,190	74,245	89,648	94,903	108,055	85,457	0	78,290	0 7	3,191	0	90,945	0	94,150	0	112,252	0 1	12,235	0	90,160	0	1,020,298 377,74

Naples, Marco Island, Everglades CVB Monthly Phase V Responses: 2008 Fiscal Year

		Oct	ober	Nove	ember	Dec	ember	Jai	nuary	Feb	ruary	Ma	ırch	A	pril	N	May	Jı	une	J	uly	Au	gust	Septe	ember	To	otal
		2006	2007	2006	2007	2006	2007	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	YTD 2007	YTD 2008
2007 PUBS WITH 2008 LEADS:																											
AAA Going Places May/Jun 06	Consumer Magazines	1	0	0		() (0 () () (0	0	0	0		0 (0 0) (0	C	0	C	0	1	0
Southern Living TVL FL Jun/Jul 06	Consumer Magazines	1	0	1		() (0 () () (0	0	0	0	(0 (0) (0	0	0	0	0	2	0
Naples Daily News - Editorial	Newspaper Domestic NE/MW	1	0	0		() (0 () () (0	0	0	0		0 (0 0) (0	C	0	C	0	1	0
Audubon/Corkscrew Mar/Apr 06	Niche Markets (ECO)	1	0	0		() (0 () () (0	0	0	0	(0 (0) (0	0	0	0	0	1	0
Everglades Angler	Television	0	0	35		() (0 () () (0	0	0	0	(0 (0	() (0	C	0	0	0	35	0
FL Official Travel Industry Guide 06	Travel Agent Directories	1	0	0	C	() (0) () (0	0	0	0		0 (0) (0	C	0	C	0	1	0
2007 PUBS WITH 2008 LEADS TOTALS:		5	0	36	0	0	() (0	0) (0	0	0	0	(0 (0	0	0	0	0	0	0	0	41	0

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