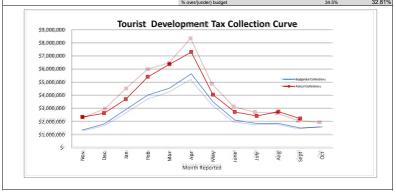
|                       |                 | FY 23 TD       | Γ Collections              | Report       |                    |                             |  |  |
|-----------------------|-----------------|----------------|----------------------------|--------------|--------------------|-----------------------------|--|--|
| 30-Sep-2023           |                 |                |                            |              |                    |                             |  |  |
|                       |                 |                |                            |              |                    |                             |  |  |
| Fund Reporting        | Fund            | Adopted Budget | Updated Annual<br>Forecast | Budgeted YTD | YTD Actual         | Variance to<br>Budgeted YTD |  |  |
| Beach Park Facilities | 183             | 1,175,500      | 1,561,162                  | 1,118,047    | 1,504,009          | 385,962                     |  |  |
| TDC Promotion         | 184             | 11,544,400     | 15,988,097                 | 10,980,161   | 15,326,526         | 4,346,365                   |  |  |
| Non-County Museums    | 193             | 627,100        | 832,841                    | 596,450      | 800,499            | 204,049                     |  |  |
| TDC Admin             | 194             | -              | -                          | 0            | -                  | -                           |  |  |
| Beach Renourishment   | 195             | 12,799,000     | 16,998,143                 | 12,173,442   | 16,371,239         | 4,197,797                   |  |  |
| Disaster Recovery     | 196             | -              | -                          | 0            | -                  | -                           |  |  |
| County Museums        | 198             | 2,000,000      | 2,000,000                  | 1,902,249    | 2,000,000          | 97,751                      |  |  |
| TDC Capital           | 758             | 4,688,800      | 6,227,119                  | 4,459,632    | 6,000,270          | 1,540,637                   |  |  |
|                       | Gross Budget    | 32,834,800     | 43,607,362                 | 31,229,981   | 42,002,542         | 10,772,562                  |  |  |
|                       | Less 5% Rev Res | (1,641,700)    | 32.81%                     |              | % Over/(Under) Bud | 34.5%                       |  |  |
|                       | Net Budget      | 31,193,100     |                            |              |                    |                             |  |  |

| Collections    |            |            |                                  |                                |                                |                                |
|----------------|------------|------------|----------------------------------|--------------------------------|--------------------------------|--------------------------------|
| Month Reported | Actual     | Cum YTD    | % Budget<br>Collected to<br>Date | % Variance FY22<br>Collections | % Variance FY21<br>Collections | % Variance FY20<br>Collections |
| Nov            | 2,354,075  | 2,354,075  | 7.17%                            | 4.59%                          | 98.49%                         | 68.44%                         |
| Dec            | 2,646,668  | 5,000,743  | 15.23%                           | -9.02%                         | 66.79%                         | 27.96%                         |
| Jan            | 3,711,512  | 8,712,255  | 26.53%                           | -17.45%                        | 29.23%                         | 15.73%                         |
| Feb            | 5,410,959  | 14,123,214 | 43.01%                           | -9.39%                         | 52.99%                         | 19.16%                         |
| Mar            | 6,364,259  | 20,487,473 | 62.40%                           | -1.65%                         | 54.11%                         | 27.78%                         |
| Apr            | 7,297,461  | 27,784,934 | 84.62%                           | -12.66%                        | 9.52%                          | 80.83%                         |
| May            | 4,046,103  | 31,831,037 | 96.94%                           | -16.30%                        | 0.58%                          | 769.26%                        |
| June           | 2,736,288  | 34,567,325 | 105.28%                          | -11.54%                        | 3.13%                          | 322.53%                        |
| July           | 2,437,208  | 37,004,533 | 112.70%                          | -7.91%                         | -7.08%                         | 115.15%                        |
| Aug            | 2,764,970  | 39,769,503 | 121.12%                          | 7.24%                          | -3.86%                         | 114.29%                        |
| Sept           | 2,233,040  | 42,002,543 | 127.92%                          | 11.37%                         | 8.53%                          | 91.20%                         |
| Oct            | -          | 42,002,543 | 127.92%                          | n/a                            | n/a                            | n/a                            |
| Total          | 42,002,543 | 42,002,543 | YTD                              | -7.91%                         | 22.79%                         | 68.46%                         |

|       | 5 Yr History-Cum | 5 Yr History-<br>Monthly | Budgeted<br>Collections | Actual Collections | Budget to Actual<br>Variance | Updated<br>Forecast |
|-------|------------------|--------------------------|-------------------------|--------------------|------------------------------|---------------------|
| Nov   | 4.2%             | 4.2%                     | 1,365,982               | 2,354,075          | 988,093                      | 2,354,075           |
| Dec   | 9.7%             | 5.5%                     | 1,821,219               | 2,646,668          | 825,448                      | 2,646,668           |
| Jan   | 18.6%            | 8.9%                     | 2,919,311               | 3,711,512          | 792,201                      | 3,711,512           |
| Feb   | 30.9%            | 12.3%                    | 4,026,494               | 5,410,959          | 1,384,464                    | 5,410,959           |
| Mar   | 44.7%            | 13.9%                    | 4,555,896               | 6,364,259          | 1,808,363                    | 6,364,259           |
| Apr   | 62.0%            | 17.2%                    | 5,656,127               | 7,297,461          | 1,641,334                    | 7,297,461           |
| May   | 72.7%            | 10.7%                    | 3,509,645               | 4,046,103          | 536,458                      | 4,046,103           |
| June  | 79.1%            | 6.5%                     | 2,119,755               | 2,736,288          | 616,533                      | 2,736,288           |
| July  | 84.8%            | 5.7%                     | 1,867,801               | 2,437,208          | 569,407                      | 2,437,208           |
| Aug   | 90.5%            | 5.7%                     | 1,869,836               | 2,764,970          | 895,134                      | 2,764,970           |
| Sept  | 95.1%            | 4.6%                     | 1,517,914               | 2,233,040          | 715,126                      | 2,233,040           |
| Oct   | 100.0%           | 4.9%                     | 1,604,819               | -                  | -                            | 1,604,819           |
| Total | 100.0%           | 100.0%                   | 32,834,800              | 42,002,543         | 10,772,562                   | 43,607,362          |



|                       |                 | 30             | )-Sep-2023                       | ,                              |                                | ł                           |
|-----------------------|-----------------|----------------|----------------------------------|--------------------------------|--------------------------------|-----------------------------|
| Fund Reporting        | Fund            | Adopted Budget | Updated Annual<br>Forecast       | Budgeted YTD                   | YTD Actual                     | Variance to<br>Budgeted YTD |
| Beach Park Facilities | 183             | 1,175,500      | 1,561,162                        | 1,118,047                      | 1,504,009                      | 385,962                     |
| TDC Promotion         | 184             | 11,544,400     | 15,988,097                       | 10,980,161                     | 15,326,526                     | 4,346,365                   |
| Non-County Museums    | 193             | 627,100        | 832,841                          | 596,450                        | 800,499                        | 204,049                     |
| TDC Admin             | 194             | -              | -                                | 0                              | -                              | -                           |
| Beach Renourishment   | 195             | 12,799,000     | 16,998,143                       | 12,173,442                     | 16,371,239                     | 4,197,797                   |
| Disaster Recovery     | 196             | -              | -                                | 0                              | -                              | -                           |
| County Museums        | 198             | 2,000,000      | 2,000,000                        | 1,902,249                      | 2,000,000                      | 97,75                       |
| TDC Capital           | 758             | 4,688,800      | 6,227,119                        | 4,459,632                      | 6,000,270                      | 1,540,637                   |
|                       | Gross Budget    | 32,834,800     | 43,607,362                       | 31,229,981                     | 42,002,542                     | 10,772,562                  |
|                       | Less 5% Rev Res | (1,641,700)    | 32.81%                           |                                | % Over/(Under) Bud             | 34.5                        |
|                       | Net Budget      | 31,193,100     |                                  |                                | •                              |                             |
| Collections           |                 |                |                                  |                                |                                |                             |
| Month Reported        | Actual          | Cum YTD        | % Budget<br>Collected to<br>Date | % Variance FY22<br>Collections | % Variance FY21<br>Collections | % Variance FY2              |
| Nov                   | 2.354.075       | 2.354.075      | 7.17%                            | 4.59%                          | 98.49%                         | 68.44%                      |
| Dec                   | 2,646,668       | 5,000,743      | 15.23%                           | -9.02%                         | 66.79%                         | 27.96%                      |
| Jan                   | 3,711,512       | 8,712,255      | 26.53%                           | -17.45%                        | 29.23%                         | 15.73%                      |
| Feb                   | 5,410,959       | 14,123,214     | 43.01%                           | -9.39%                         | 52.99%                         | 19.16%                      |
| Mar                   | 6,364,259       | 20,487,473     | 62.40%                           | -1.65%                         | 54.11%                         | 27.78%                      |
| Apr                   | 7,297,461       | 27,784,934     | 84.62%                           | -12.66%                        | 9.52%                          | 80.83%                      |
| May                   | 4,046,103       | 31,831,037     | 96.94%                           | -16.30%                        | 0.58%                          | 769.26%                     |
| June                  | 2,736,288       | 34,567,325     | 105.28%                          | -11.54%                        | 3.13%                          | 322.53%                     |
| July                  | 2,437,208       | 37,004,533     | 112.70%                          | -7.91%                         | -7.08%                         | 115.15%                     |
| Aug                   | 2,764,970       | 39,769,503     | 121.12%                          | 7.24%                          | -3.86%                         | 114.29%                     |
| Sept                  | 2,233,040       | 42,002,543     | 127.92%                          | 11.37%                         | 8.53%                          | 91.20%                      |
| Oct                   | -               | 42,002,543     | 127.92%                          | n/a                            | n/a                            | n/a                         |
| UCI                   |                 |                |                                  | -7.91%                         | 22.79%                         |                             |

|       | 5 Yr History-Cum | 5 Yr History-<br>Monthly | Budgeted<br>Collections | Actual Collections | Budget to Actual<br>Variance | Updated<br>Forecast |
|-------|------------------|--------------------------|-------------------------|--------------------|------------------------------|---------------------|
| Nov   | 4.2%             | 4.2%                     | 1,365,982               | 2,354,075          | 988,093                      | 2,354,075           |
| Dec   | 9.7%             | 5.5%                     | 1,821,219               | 2,646,668          | 825,448                      | 2,646,668           |
| Jan   | 18.6%            | 8.9%                     | 2,919,311               | 3,711,512          | 792,201                      | 3,711,512           |
| Feb   | 30.9%            | 12.3%                    | 4,026,494               | 5,410,959          | 1,384,464                    | 5,410,959           |
| Mar   | 44.7%            | 13.9%                    | 4,555,896               | 6,364,259          | 1,808,363                    | 6,364,259           |
| Apr   | 62.0%            | 17.2%                    | 5,656,127               | 7,297,461          | 1,641,334                    | 7,297,461           |
| May   | 72.7%            | 10.7%                    | 3,509,645               | 4,046,103          | 536,458                      | 4,046,103           |
| June  | 79.1%            | 6.5%                     | 2,119,755               | 2,736,288          | 616,533                      | 2,736,288           |
| July  | 84.8%            | 5.7%                     | 1,867,801               | 2,437,208          | 569,407                      | 2,437,208           |
| Aug   | 90.5%            | 5.7%                     | 1,869,836               | 2,764,970          | 895,134                      | 2,764,970           |
| Sept  | 95.1%            | 4.6%                     | 1,517,914               | 2,233,040          | 715,126                      | 2,233,040           |
| Oct   | 100.0%           | 4.9%                     | 1,604,819               | -                  | -                            | 1,604,819           |
| Total | 100.0%           | 100.0%                   | 32,834,800              | 42,002,543         | 10,772,562                   | 43,607,362          |
|       |                  |                          | % over/(under) budget   |                    | 34.5%                        | 32.81%              |

